
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: 9\68

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	89%	87%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Hanjin	11%	10%	11 Days	\$2,400 ¹	AI		AI	AI					\$2,400
K Line	0%	1%	12 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,414
NYK Line	0%	1%	12 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,414

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: 22\273

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	69%	26%	16 Days	\$1.72	\$5			\$34					\$2,258
Maersk	30%	21%	14 Days	\$1.72	\$5			\$34					\$2,258
Neptune	0%	9%	15 Days	\$1.72	\$5			\$34					\$2,258
Mitsui OSK	0%	9%	16 Days	\$1.72	\$5			\$34					\$2,258
OOCL	0%	5%	15 Days	\$1.72	\$5			\$34					\$2,258

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: \4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	19%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$3,764
APL	0%	44%	18 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855
Maersk	0%	35%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: 47\103

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	74%	71%	9 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
Cho Yang	10%	2%	10 Days	\$113.00	\$100 ¹		38%	AI				20 KT	\$2,829 ¹³
K Line	7%	8%	13 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Maersk	6%	5%	11 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Pacific Express	4%	4%	13 Days	\$3,325 ¹	AI		AI	AI					\$3,325

1 Rate is per container

13 Rate is calculated by KT, not package.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: \23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	21%	23 Days	\$3.97	\$5		15%	\$34					\$4,534
APL	0%	44%	20 Days	\$3.97	\$5		15%	\$34					\$4,534

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: July 1997

Month\Year: 37\243

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	31%	18%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Hanjin	22%	29%	11 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
Mitsui OSK	12%	4%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
COSCO	11%	10%	15 Days	\$2,500 ¹	AI		43%	AI					\$3,575
Pacific Express	8%	9%	12 Days ⁵	\$3,325	AI		AI	AI					\$3,325
NYK Line	7%	3%	11 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
K Line	5%	5%	10 Days	\$231.00 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Sea-Land	3%	3%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
OOCL	1%	1%	9 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.