

# *Ocean Rate Bulletin*



Hay:

**Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

**Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

**Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

**Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

**Ocean Rates:**

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

**Container Rate:**

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

**Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: July 2003

Month\Year: 344.0 \ 4,932.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Zim Line	30%	17%										
Wan Hai	26%	9%	26	\$450	\$45							\$495
Mediterranean	12%	15%										
Hanjin	10%	21%	11	\$1,080	\$230	\$40						\$1,350
Maersk-SeaLand	9%	10%	15	\$867								\$867
CMA-CGM	7%	10%	14									
SAF Marine	6%	5%										
Hyundai	0%	7%	12									
Norasia	0%	3%		\$575	\$185							\$760

**Weighted Average Container Rate** \$764

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: July 2003

Month\Year: 637.1 \ 4,702.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Wan Hai	85%	52%		\$450	\$45								\$495
Yang Ming	7%	15%	14										
Zim Line	4%	9%											
Lloyd Trestino	3%	5%	20	\$700	\$230	\$40	3%						\$991
Saf Marine	2%	4%											
Hanjin	1%	1%	14	\$1,130	\$230	\$40							\$1,400
MOL	0%	8%	12	\$640 <sup>23</sup>	\$184	\$40							\$864

**Weighted Average Container Rate** \$515

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Hay

Monthly Market Share For: July 2003

Month\Year: 1,180.0 \ 10,35

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Mediterranean	28%	20%											
Maersk-SeaLand	27%	27%	11	\$987						\$240			\$1,227
OOCL	9%	7%	10	\$689 <sup>23</sup>	\$184	\$40	41%						\$1,195
COSCO	8%	8%	14	\$1,835	\$230		41%						\$2,817
Hanjin	8%	8%	10	\$1,040	\$230	\$40							\$1,310
K Line	6%	9%	10										
Yang Ming	3%	4%	10										
Hyundai	3%	1%	10										
Hatsu Marine Ltd.	2%	3%	19	\$384	\$230								\$614
Lykes Lines	2%	0%	24 <sup>5</sup>	\$650	\$100								\$750
APL	1%	3%	9	\$1,312	\$230	\$40	41%						\$2,120
Lloyd Trestino	1%	3%	20	\$465	\$230								\$695
Hapag-Lloyd	1%	1%	13	\$914	\$230	\$40	40%						\$1,550

**Weighted Average Container Rate** \$1,431

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.