

Ocean Rate Bulletin



Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2003. The denominator represents the total number of FEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 72.5 \ 215.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	29%	19%	21	\$3,550	\$230								\$3,780
NYK Line	28%	15%	18	\$3,550	\$230								\$3,780
Maersk-SeaLand	22%	8%	29	\$4,800	\$230	\$40							\$5,070
OOCL	19%	47%	22	\$3,550	\$230	\$40							\$3,820
Hyundai	3%	2%	21										
MOL	0%	4%		\$3,550	\$230	\$40							\$3,820
<i>Average Container Rate</i>												\$4,080	

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 97.8 \ 220.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	35%	26%	12										
Hanjin	20%	11%	25	\$4,000	\$230	\$40							\$4,270
APL	20%	11%	12	\$3,550	\$230								\$3,780
Hapag-Lloyd	10%	5%		\$3.52 ¹⁹	\$12 ¹⁶	\$40		\$34 ¹⁶			1400 pkgs		\$5,658
Maersk-SeaLand	6%	3%	15	\$4,400	\$230	\$40							\$4,670
Norasia	4%	2%											
COSCO	2%	1%	13	\$3,500	\$230								\$3,730
OOCL	2%	1%		\$3,250	\$230	\$40							\$3,520
MOL	0%	41%	14	\$5,950	\$230	\$40							\$6,220
												Average Container Rate	\$4,335

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 102.0 \ 206.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	88%	85%	19	\$3,550	\$230	\$40							\$3,820
NYK Line	6%	5%	22										
P&O Nedlloyd	4%	6%		\$3,550	\$230								\$3,780
Evergreen	2%	1%	28										
<i>Average Container Rate</i>												\$3,818	

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 549.0 \ 3,100.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	25%	20%	14	\$3,250	\$230	\$40						\$3,520
Maersk-SeaLand	21%	15%	21	\$4,400	\$230	\$40						\$4,670
MOL	9%	13%	15	\$5,950	\$230	\$40						\$6,220
Hyundai	9%	12%	14									
P&O Nedlloyd	9%	3%	12	\$3,250	\$230							\$3,480
NYK Line	9%	11%	17	\$3,250	\$230							\$3,480
Evergreen	8%	13%	22	\$3,250	\$230	\$40						\$3,520
Maruba SCA	4%	1%										
Norasia	3%	1%										
Hanjin	1%	1%	14	\$2,700	\$230							\$2,930
Wan Hai	1%	1%	16									
Hapag-Lloyd	0%	0%	12	\$1.22 ¹⁹	\$12 ¹⁶	\$40					1680 pkgs	\$2,294
Yang Ming	0%	0%	18	\$3,250	\$230	\$40						\$3,520
APL	0%	7%	13	\$3,550	\$230							\$3,780
											Average Container Rate	\$4,090

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 281.9 \ 599.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	28%	34%	23	\$3,550	\$230	\$40						\$3,820
NYK Line	27%	20%	19	\$3,550	\$230							\$3,780
P&O Nedlloyd	18%	10%	21	\$3,550	\$230							\$3,780
Evergreen	10%	9%	30	\$3,550	\$230	\$40						\$3,820
APL	7%	13%	24	\$3,850	\$230							\$4,080
MOL	5%	7%	26	\$6,450	\$230	\$40						\$6,720
Hyundai	4%	5%	29									
Maersk-SeaLand	1%	3%	26	\$4,800	\$230	\$40						\$5,070
Hanjin	1%	0%	25	\$3,000	\$230							\$3,230
											<i>Average Container Rate</i>	\$3,976

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 516.0 \ 1,157.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	24%	20%	12	\$3,250	\$230							\$3,480
OOCL	23%	17%	13	\$3,250	\$230	\$40						\$3,520
Evergreen	22%	22%	20	\$3,250	\$230	\$40	4%					\$3,650
Yang Ming	11%	7%	14	\$3,250	\$230	\$40	4%					\$3,650
APL	8%	9%	12									
P&O Nedlloyd	6%	3%	12	\$3,250	\$230							\$3,480
Hyundai	3%	1%	13									
MOL	1%	17%	14	\$5,950	\$230	\$40						\$6,220
Maersk-SeaLand	1%	1%	20	\$4,400	\$230	\$40	4%					\$4,846
Hatsu Marine Ltd.	1%	1%	20									
											<i>Average Container Rate</i>	\$3,609

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 208.0 \ 626.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	34%	37%	15	\$3,550	\$230	\$40							\$3,820
NYK Line	26%	22%	17	\$2,950	\$230								\$3,180
P&O Nedlloyd	13%	5%		\$3,550	\$230								\$3,780
Maersk-SeaLand	12%	7%	24	\$4,800	\$230	\$40							\$5,070
APL	8%	19%	15										
Hyundai	4%	4%	16										
Evergreen	3%	1%	25	\$3,550	\$230	\$40							\$3,820
MOL	2%	5%	17	\$6,450	\$230	\$40							\$6,720
												<i>Average Container Rate</i>	\$3,853

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 173.6 \ 470.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	40%	36%	25	\$3,550	\$230							\$3,780
OOCL	38%	40%	26	\$3,550	\$230	\$40						\$3,820
P&O Nedlloyd	14%	11%	18	\$3,550	\$230							\$3,780
Yang Ming	3%	1%	13	\$3,550	\$230	\$40						\$3,820
Hyundai	2%	2%										
Evergreen	2%	3%	30	\$3,550	\$230	\$40						\$3,820
MOL	0%	7%		\$6,450	\$230	\$40						\$6,720
Average Container Rate											\$3,798	

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 129.1 \ 459.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	42%	49%	16	\$2,950	\$230								\$3,180
P&O Nedlloyd	26%	19%	16	\$3,550	\$230								\$3,780
OOCL	20%	19%	18	\$3,550	\$230	\$40							\$3,820
APL	6%	5%	21	\$3,850	\$230								\$4,080
Hyundai	3%	1%	22										
Hapag-Lloyd	2%	3%	16	\$2.04 ¹⁹	\$12 ¹⁶	\$40	8%	\$34 ¹⁶				1400 pkgs	\$3,814
Evergreen	2%	2%	27	\$3,550	\$230	\$40	8%						\$4,104
												Average Container Rate	\$3,550

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: October 2003

Month\Year: 125.0 \ 208.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	30%	29%	12	\$4,400	\$230	\$40	42%					\$6,518
K Line	22%	24%	11									
Evergreen	11%	8%	20	\$3,250	\$230							\$3,480
OOCL	10%	8%	12	\$3,250	\$230	\$40						\$3,520
P&O Nedlloyd	10%	8%	11	\$3,250	\$230							\$3,480
Hanjin	5%	5%	10	\$2,700	\$230							\$2,930
Hapag-Lloyd	5%	4%	11	\$1.52 ¹⁹	\$12 ¹⁶	\$40	42%	\$34 ¹⁶			1540 pkgs	\$4,054
NYK Line	3%	6%	10	\$3,250	\$230							\$3,480
APL	2%	5%	10	\$3,550	\$230							\$3,780
MOL	2%	4%	12	\$5,950	\$230	\$40						\$6,220
COSCO	1%	0%	13	\$3,500	\$230							\$3,730
											Average Container Rate	\$4,742

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package