

Ocean Rate Bulletin



Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 23.1 \ 23.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	74%	79%	22	\$3,500	\$230	\$40						\$3,770
Evergreen	9%	7%	27 ⁵	\$3,550	\$230	\$40						\$3,820
NYK Line	9%	7%	19	\$3,250	\$230							\$3,480
APL	9%	7%	25	\$3,850	\$230							\$4,080

Weighted Average Container Rate \$3,776

⁵ Transit time is based on departure from Los Angeles, CA.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 4.0 \ 96.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hyundai	100%	6%	12									
MOL	0%	93%	12	\$5,950	\$230	\$40						\$6,220

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 8.0 \ 8.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
APL	25%	25%	26	\$3,850	\$230							\$4,080
Hyundai	25%	25%	29									
OOCL	25%	25%	19	\$3,550	\$230	\$40						\$3,820
NYK Line	25%	25%	24									

Weighted Average Container Rate \$3,950

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 174.0 \ 1,074.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	32%	19%	15	\$4,800	\$230	\$40							\$5,070
OOCL	21%	19%	13	\$3,250	\$230	\$40							\$3,520
NYK Line	21%	11%	13	\$3,250	\$230								\$3,480
Evergreen	14%	4%	20	\$3,250	\$230	\$40							\$3,520
MOL	5%	30%	13	\$5,950	\$230	\$40							\$6,220
P&O Nedlloyd	5%	1%	13	\$3,250	\$230								\$3,480
Hyundai	1%	5%	16										
Hatsu Marine Ltd.	1%	0%	22	\$3,250	\$230	\$40							\$3,520
Hapag-Lloyd	1%	0%	13	\$1.22 ¹⁶		\$40						1680 pkgs	\$2,090
APL	0%	5%	13	\$3,550	\$230								\$3,780

Weighted Average Container Rate \$4,123

¹⁶ Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 65.1 \ 75.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	51%	49%	22	\$3,550	\$230	\$40							\$3,820
NYK Line	22%	19%	11	\$3,550	\$230								\$3,780
Hyundai	9%	8%	24										
Maersk-SeaLand	6%	5%	35	\$4,800	\$230	\$40							\$5,070
APL	3%	11%	24	\$3,850	\$230								\$4,080
Hapag-Lloyd	3%	3%	22 ⁴	\$1.94 ¹⁹	\$12 ¹⁶		\$34 ¹⁶				1400 pkgs		\$3,406
MOL	3%	3%	24	\$5,950	\$230	\$40							\$6,220
Evergreen	3%	3%	29	\$3,550	\$230	\$40							\$3,820

Weighted Average Container Rate \$3,971

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 33.2 \ 207.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	31%	5%	18	\$3,250	\$230	\$40	3%						\$3,618
OOCL	30%	5%	13	\$3,250	\$230	\$40							\$3,520
NYK Line	12%	3%	14	\$3,480	\$230								\$3,710
Yang Ming	12%	2%	14	\$3,250	\$230	\$40	3%						\$3,618
MOL	6%	84%	12	\$5,950	\$230	\$40							\$6,220
APL	6%	1%	12	\$3,550	\$230								\$3,780
Mexican Line	3%	0%	17	\$4,752	\$100	\$40							\$4,892

Weighted Average Container Rate \$3,804

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 80.3 \ 164.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	53%	32%	14	\$3,550	\$230	\$40							\$3,820
APL	22%	20%	15	\$3,850	\$230								\$4,080
NYK Line	15%	21%	16	\$2,950	\$230								\$3,180
MOL	7%	11%	15	\$6,450	\$230	\$40							\$6,720
P&O Nedlloyd	2%	1%	31	\$3,550	\$230								\$3,780
Hyundai	0%	12%	19										

Weighted Average Container Rate \$3,996

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 50.9 \ 104.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	50%	34%	27	\$3,550	\$230	\$40							\$3,820
NYK Line	49%	35%	19	\$3,550	\$230								\$3,780
Evergreen	1%	0%	28	\$3,550	\$230	\$40							\$3,820
Hanjin	0%	0%	22	\$3,000	\$230								\$3,230
MOL	0%	31%	22	\$6,450	\$230	\$40							\$6,720

Weighted Average Container Rate \$3,799

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 103.2 \ 150.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	57%	57%	17	\$2,950	\$230								\$3,180
OOCL	22%	19%	17	\$3,550	\$230	\$40							\$3,820
P&O Nedlloyd	12%	9%	17	\$3,550	\$230								\$3,780
Maersk-SeaLand	2%	1%	25	\$4,800	\$230	\$40	8%						\$5,454
Hyundai	2%	1%	21										
Evergreen	2%	1%	25	\$3,550	\$230	\$40	8%						\$4,104
MOL	2%	5%	21	\$6,450	\$230	\$40							\$6,720
Hapag-Lloyd	1%	3%	18	\$2.04 ¹⁹	\$12 ¹⁶	\$40	8%	\$34 ¹⁶					\$3,814
												Weighted Average Container Rate	\$3,534

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: July 2003

Month\Year: 4.0 \ 20.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
MOL	50%	29%	11	\$5,950	\$230	\$40						\$6,220
K Line	50%	10%	10	\$3,250	\$285							\$3,535
APL	0%	31%	9	\$3,550	\$230							\$3,780
NYK Line	0%	20%	12	\$3,250	\$230							\$3,480
Hanjin	0%	10%	10	\$2,700	\$230							\$2,930

Weighted Average Container Rate \$4,878