

# Ocean Rate Bulletin



## Fresh Grapes:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2002. The denominator represents the total number of FEU shipped, by carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2002.

### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2002. Source: PIERS, July 2002.

### Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### Ocean Rates

Ocean rates are applicable for September 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### Container Rate

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 3.8 \ 6.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	56%	61%	20 Days	\$2,950	\$140	\$40							\$3,130
MOL	23%	13%	19 Days	\$4,850	\$140	\$40							\$5,030
NYK Line	11%	6%	20 Days	\$2,950	\$140								\$3,090
P&O Nedlloyd	10%	6%	23 Days <sup>5</sup>	\$2,950	\$140								\$3,090
Hyundai	0%	15%	20 Days	\$2,950	\$140								\$3,090

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

*Average Container Rate* \$3,572

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 4.0 \ 8.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	75%	75%	21 Days	\$2,950	\$140	\$40				\$1800			\$4,930
APL	25%	13%	27 Days	\$3,500	\$140								\$3,640
Maersk-SeaLand	0%	13%	27 Days	\$5,300	\$140	\$40							\$5,480

*Average Container Rate* \$4,608

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 78.7 \ 1,074.5

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	26%	42%	14 Days	\$3,900	\$140	\$40						\$4,080
NYK Line	17%	4%	11 Days	\$2,650	\$140							\$2,790
Hyundai	15%	6%	14 Days	\$2,650	\$140							\$2,790
Evergreen	15%	2%	17 Days	\$2,650	\$140							\$2,790
OOCL	11%	6%	13 Days	\$2,650	\$140	\$40						\$2,830
APL	4%	5%	13 Days	\$2,650	\$140							\$2,790
Norasia	4%	2%										
MOL	3%	31%	14 Days	\$4,350	\$140	\$40						\$4,530
Hatsu Marine Ltd.	3%	0%	16 Days	\$2,650	\$140	\$40						\$2,830
Wan Hai	3%	0%	15 Days									
Hapag-Lloyd	1%	0%	11 Days	\$1.22 <sup>19</sup>							1680 pkgs.	\$2,050

<sup>19</sup> Rate is per package

**Average Container Rate** \$3,197

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 22.8 \ 29.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	38%	32%	18 Days	\$3,700	\$140								\$3,840
OOCL	35%	40%	22 Days	\$2,950	\$140	\$40							\$3,130
Maersk-SeaLand	9%	7%	26 Days	\$4,300	\$140	\$40							\$4,480
Evergreen	9%	7%	26 Days	\$2,700	\$140	\$40							\$2,880
MOL	7%	5%	25 Days	\$4,850	\$140	\$40							\$5,030
Hyundai	3%	2%	29 Days	\$2,950	\$140								\$3,090
APL	0%	7%	24 Days	\$2,950	\$140								\$3,090

*Average Container Rate* \$3,626

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 18.5 \ 226.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	27%	4%	13 Days	\$2,650	\$140							\$2,790
Evergreen	27%	2%	17 Days	\$2,650	\$140	\$40						\$2,830
Yang Ming	21%	2%	13 Days									
APL	11%	1%	12 Days	\$2,650	\$140							\$2,790
OOCL	8%	7%	14 Days	\$2,650	\$140	\$40						\$2,830
Hyundai	5%	0%	13 Days	\$2,650	\$140							\$2,790
MOL	0%	51%	13 Days	\$4,350	\$140	\$40						\$4,530
Maersk-SeaLand	0%	31%	12 Days	\$3,900	\$140	\$40	3%					\$4,197

Average Container Rate \$2,808

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 41.7 \ 59.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	74%	65%	11 Days	\$2,950	\$140	\$40							\$3,130
MOL	10%	10%	16 Days	\$4,850	\$140	\$40							\$5,030
NYK Line	10%	7%	18 Days	\$2,950	\$140								\$3,090
APL	5%	3%	15 Days	\$2,950	\$140								\$3,090
Evergreen	2%	2%	21 Days	\$2,950	\$140	\$40							\$3,130
Maersk-SeaLand	0%	12%	17 Days	\$4,300	\$140	\$40							\$4,480

*Average Container Rate* \$3,313

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 33.1 \ 46.3

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
P&O Nedlloyd	28%	20%	20 Days <sup>4</sup>	\$2,950	\$140								\$3,090
NYK Line	25%	18%	21 Days	\$2,950	\$140								\$3,090
OOCL	24%	19%	20 Days	\$2,950	\$140	\$40							\$3,130
MOL	10%	20%	24 Days	\$4,850	\$140	\$40							\$5,030
APL	10%	7%	24 Days	\$2,950	\$140								\$3,090
Maersk-SeaLand	3%	16%	25 Days	\$4,300	\$140	\$40							\$4,480

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

*Average Container Rate* \$3,335

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 44.1 \ 61.7

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	31%	35%	13 Days	\$2,950	\$140								\$3,090
P&O Nedlloyd	28%	20%	15 Days	\$3,000	\$140	\$40	7%						\$3,390
OOCL	18%	22%	17 Days	\$2,950	\$140	\$40							\$3,130
Hyundai	8%	6%	21 Days	\$2,950	\$140								\$3,090
APL	7%	6%	20 Days	\$2,950	\$140								\$3,090
Evergreen	6%	6%	22 Days	\$2,950	\$140								\$3,090
MOL	2%	2%	22 Days	\$4,850	\$140	\$40							\$5,030

Average Container Rate \$3,221

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: July 2002

Month\Year 1.0 \ 102.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	100%	1%	11 Days	\$2,650	\$140								\$2,790
Maersk-SeaLand	0%	59%	10 Days	\$3,900	\$140	\$40	35%						\$5,445
Hanjin	0%	23%	9 Days	\$3,425	\$140	\$40	35%						\$4,804
MOL	0%	10%	11 Days	\$4,350	\$140	\$40							\$4,530
Evergreen	0%	6%	14 Days	\$2,650	\$140								\$2,790

*Average Container Rate* \$2,790