



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable to March 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 4\42

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	71%	36%	19 Days	\$1.89	\$1			\$34					\$3,171
P&O Nedlloyd	29%	3%	33 Days										
Sea-Land	0%	25%	22 Days	\$1.89	\$1			\$34					\$3,171
Maersk	0%	19%	20 Days	\$1.89	\$1			\$34					\$3,171
NYK Line	0%	7%	19 Days	\$1.89	\$1			\$34					\$3,171
APL	0%	5%	17 Days	\$1.89	\$1			\$34					\$3,171

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 9\29

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	44%	14%											
Hanjin	22%	38%		\$4.14	\$34							1440 pkgs.	\$6,380
OOCL	22%	14%	20 Days										
Sea-Land	11%	17%											
Maersk	0%	14%	24 Days										

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 190\3,732

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hyundai	62%	15%	13 Days	\$1.10								\$1,540
P&O Nedlloyd	16%	4%	20 Days	\$1.10								\$1,540
Maersk	8%	28%	15 Days	\$1.10								\$1,540
Hanjin	5%	4%	16 Days	\$1.10								\$1,540
OOCL	3%	12%	14 Days	\$1.10								\$1,540
Sea-Land	3%	9%	24 Days	\$1.10								\$1,540
Evergreen	3%	1%	17 Days	\$1.10								\$1,540
APL	1%	18%	13 Days	\$1.10								\$1,540
Mitsui OSK	1%	3%	13 Days	\$1.10								\$1,540
COSCO	0%	3%	18 Days	\$1.87								\$2,618
Cho Yang	0%	3%	16 Days	\$1.10								\$1,540

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 4\13

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	15 Days	\$1.69	\$1			\$34					\$2,891

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 13\389

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	54%	11%	12 Days	\$1.80	\$1		4%	\$34					\$3,146
Hyundai	23%	3%	15 Days	\$2.00	\$1		4%	\$34					\$3,437
NYK Line	15%	4%	15 Days	\$1.80	\$1		4%	\$34					\$3,146
K Line	8%	5%	15 Days	\$1.80	\$1		4%	\$34					\$3,146
Yang Ming	0%	21%	15 Days										
APL	0%	20%	16 Days	\$1.80	\$1		4%	\$34					\$3,146
OOCL	0%	17%	14 Days	\$1.80	\$1		4%	\$34					\$3,146
Maersk	0%	7%	15 Days	\$1.80	\$1		4%	\$34					\$3,146
Mitsui OSK	0%	4%	14 Days	\$1.80	\$1		4%	\$34					\$3,146
Hanjin	0%	3%	15 Days	\$2.00	\$1		4%	\$34					\$3,437

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 34\450

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	40%	14%	25 Days	\$2.03	\$1			\$34					\$3,367
Maersk	30%	40%	22 Days	\$1.88	\$1			\$34					\$3,157
Sea-Land	22%	8%	18 Days	\$1.88	\$1			\$34					\$3,157
OOCL	5%	19%	16 Days	\$1.88	\$1			\$34					\$3,157
Mitsui OSK	3%	1%	17 Days	\$1.88	\$1			\$34					\$3,157
APL	0%	10%	22 Days	\$1.88	\$1			\$34					\$3,157
Hyundai	0%	8%	17 Days	\$2.03	\$1			\$34					\$3,367

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 26\312

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	50%	19%	18 Days	\$1.89	\$1		9%	\$34					\$3,409
Maersk	23%	23%	17 Days	\$1.89	\$1		9%	\$34					\$3,409
Sea-Land	15%	10%	17 Days	\$1.89	\$1		9%	\$34					\$3,409
Hanjin	6%	6%	20 Days										
NYK Line	4%	1%	18 Days	\$1.89	\$1		9%	\$34					\$3,409
Mitsui OSK	2%	1%	18 Days	\$1.89	\$1		9%	\$34					\$3,409
Cho Yang	0%	16%	20 Days	\$2.04	\$1		9%	\$34					\$3,638
APL	0%	13%	18 Days	\$1.89	\$1		9%	\$34					\$3,409
OOCL	0%	7%	18 Days	\$1.89	\$1		9%	\$34					\$3,409
Hyundai	0%	3%	18 Days	\$2.29	\$1		9%	\$34					\$4,020

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: December 1998

Month\Year: 2\170

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	24%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
OOCL	50%	16%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
P&O Nedlloyd	0%	29%	14 Days	\$2.95	\$1		34%	\$34					\$6,059
Evergreen	0%	8%	11 Days	\$2.95	\$1		34%	\$34					\$6,059
APL	0%	8%	10 Days	\$2.95	\$1		34%	\$34					\$6,059
COSCO	0%	6%	13 Days										
Sea-Land	0%	6%	11 Days	\$2.95	\$1		34%	\$34					\$6,059