



# *Ocean Rate Bulletin*

## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for November 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 297\1,190

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	24%	8%	14 Days	\$2,895 <sup>1</sup>	\$40 <sup>1</sup>								\$2,935
Hanjin	15%	9%	14 Days	\$2.04	\$2			\$34					\$3,276
Maersk	14%	27%	14 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
Sea-Land	12%	17%	14 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
OOCL	12%	10%	15 Days	\$2,895 <sup>1</sup>	\$40 <sup>1</sup>								\$2,935
Hyundai	8%	6%	14 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
Mitsui OSK	6%	19%	14 Days	\$2,895 <sup>1</sup>	\$40 <sup>1</sup>								\$2,935
P&O Nedlloyd	3%	2%	15 Days										
NYK Line	2%	1%	15 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
COSCO	1%	0%	16 Days	\$3.12	\$2								\$4,398
Evergreen	1%	0%	16 Days	\$1,850 <sup>1</sup>	\$40 <sup>1</sup>								\$1,890
Cho Yang	1%	0%	14 Days	\$1.10									\$1,540

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 291\348

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	26%	25%	15 Days	\$3,200 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,400
Hanjin	20%	17%	12 Days	\$2.00	\$2		5%	\$34					\$3,480
NYK Line	14%	12%	14 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
APL	10%	9%	12 Days	\$3,200 <sup>1</sup>	\$40 <sup>1</sup>								\$3,240
Maersk	10%	8%	13 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
Mitsui OSK	5%	12%	12 Days	\$3,200 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,300
Sea-Land	5%	8%	13 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
K Line	2%	2%	15 Days										
Cho Yang	2%	2%	12 Days	\$1.80	\$1		4%	\$34					\$3,146
Evergreen	1%	1%	18 Days	\$1,700 <sup>1</sup>	\$40 <sup>1</sup>								\$1,740
Hapag-Lloyd	1%	1%	14 Days	\$2.23			5%	\$34					\$3,788
Hyundai	1%	1%	13 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 69\136

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	60%	19%	17 Days	\$3,450 <sup>1</sup>	\$40 <sup>1</sup>								\$3,490
Maersk	25%	25%	21 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
APL	23%	15%	15 Days	\$3,450 <sup>1</sup>	\$40 <sup>1</sup>								\$3,490
Sea-Land	6%	10%	17 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Mitsui OSK	6%	9%	15 Days	\$3,450 <sup>1</sup>	\$40 <sup>1</sup>								\$3,490
P&O Nedlloyd	6%	4%	21 Days										
Hyundai	3%	1%	15 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 66\153

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	30%	19%	27 Days	\$3,800 <sup>1</sup>	\$40 <sup>1</sup>								\$3,840
Maersk	24%	40%	20 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Hanjin	13%	6%	19 Days	\$2.04	\$2			\$34					\$3,276
P&O Nedlloyd	10%	10%	24 Days										
Sea-Land	10%	8%	20 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Mitsui OSK	6%	9%	23 Days	\$3,800 <sup>1</sup>	\$40 <sup>1</sup>								\$3,840
Hyundai	6%	6%	28 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
APL	1%	2%	22 Days	\$3,800 <sup>1</sup>	\$40 <sup>1</sup>								\$3,840

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 72\149

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	24%	8%	21 Days	\$3,450 <sup>1</sup>	\$40 <sup>1</sup>								\$3,490
P&O Nedlloyd	22%	12%											
OOCL	14%	11%		\$3,450 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,801
Hyundai	12%	28%	21 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
Hanjin	9%	9%	18 Days	\$2.04	\$2		9%	\$26					\$3,533
NYK Line	9%	7%		\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
Mitsui OSK	8%	12%		\$3,450 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,480
Sea-Land	7%	5%	19 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,308
Maersk	6%	19%	17 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
Cho Yang	2%	1%		\$2.04	\$1		8%	\$34					\$3,609

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: August 1999

Month\Year: 4\57

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	25%	27%	10 Days	\$2,100 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$2,980
Evergreen	25%	11%	10 Days	\$1,850 <sup>1</sup>	\$40 <sup>1</sup>								\$1,890
OOCL	25%	4%	11 Days	\$2,925 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$4,135
COSCO	25%	2%	12 Days										
Mitsui OSK	0%	46%	11 Days	\$2,925 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$4,135
Yang Ming	0%	9%	10 Days										

<sup>1</sup> Rate is per container