



Ocean Rate Bulletin

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: 1\38

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	76%	14 Days	\$2,000 ¹									\$2,000
Maersk	0%	10%	16 Days	\$1.98								1008 pkgs.	\$1,996
Sea-Land	0%	5%	16 Days ⁴	\$1.98								1008 pkgs.	\$1,996
Hanjin	0%	5%	15 Days ⁴	\$1.98								1008 pkgs.	\$1,996
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: 9\118

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	58%	24%	13 Days	\$1.72	\$1			\$34					\$2,251
Hyundai	23%	37%	13 Days	\$1.87	\$1			\$34					\$2,410
Maersk	12%	10%	15 Days	\$1.72	\$1			\$34					\$2,251
OOCL	4%	3%	17 Days	\$1.72	\$1			\$34					\$2,251
Mitsui OSK	2%	2%	17 Days	\$1.72	\$1			\$34					\$2,251
Sea-Land	0%	13%	8 Days ⁴	\$1.72	\$1			\$34					\$2,251
NYK Line	0%	4%	18 Days	\$1.72	\$1			\$34					\$2,251
Hanjin	0%	3%	16 Days ⁴	\$1.72	\$1			\$26					\$2,090
COSCO	0%	3%	21 Days	\$1.28	\$1			\$34					\$1,814

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: 12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	2%	18 Days ⁴	\$3.99	\$1			\$34					\$4,547
APL	0%	41%	18 Days	\$3.52	\$1			\$34					\$3,614
Sea-Land	0%	38%	18 Days ⁴	\$3.52	\$1			\$34					\$3,614
Hyundai	0%	13%	17 Days	\$3.52	\$1			\$34					\$3,614
NYK Line	0%	4%	21 Days	\$3.52	\$1			\$34					\$3,614
Maersk	0%	3%	22 Days	\$3.52	\$1			\$34					\$3,614

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: \1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	76%	18 Days	\$3.08	\$1			\$34					\$3,521
OOCL	0%	24%	20 Days	\$3.08	\$1			\$34					\$3,521

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	2%	16 Days	\$3.08	\$1			\$34					\$3,521
APL	0%	52%	18 Days	\$3.08	\$1			\$34					\$3,521
Yang Ming	0%	15%	22 Days										
Cho Yang	0%	13%	19 Days	\$3.03				\$34					\$3,564
Hanjin	0%	9%	20 Days ⁴	\$3.21	\$1		9%	\$34				1008 pkgs.	\$3,932
Sea-Land	0%	7%	17 Days ⁴	\$3.08	\$1			\$34					\$3,521

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: November 1998

Month\Year: 116\946

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	31%	32%	11 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$2,247
Evergreen	19%	8%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,240
Hapag-Lloyd	16%	5%	11 Days	\$2.01			34%					1008 pkgs.	\$3,249
OOCL	15%	3%	11 Days	\$1.33	\$1		34%	\$34				1008 pkgs.	\$2,247
Hanjin	5%	13%	12 Days ⁴	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,240
APL	5%	13%	10 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$2,247
Yang Ming	5%	8%	12 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,342
Cho Yang	3%	0%	11 Days	\$3,350 ¹									\$3,350
Sea-Land	1%	1%	11 Days ⁴	\$1.33	\$1		34%	\$34				966 pkgs.	\$2,247
K Line	0%	9%	12 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$2,247
NYK Line	0%	5%	12 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$2,247

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.