



Ocean Rate Bulletin

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: September 1998

Month\Year: 1\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	74%	27 Days	\$2.28								1008 pkgs.	\$2,298
Maersk	0%	11%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Sea-Land	0%	6%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Hanjin	0%	6%	28 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: September 1998

Month\Year: 2\97

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	91%	36%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
OOCL	9%	3%	20 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
APL	0%	23%	12 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
Sea-Land	0%	13%	8 Days ⁴	\$1.08	\$2			\$34				950 pkgs.	\$1,530
Maersk	0%	11%	15 Days ⁴	\$1.08	\$2			\$34				950 pkgs.	\$1,530
NYK Line	0%	5%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
COSCO	0%	3%	17 Days	\$1.28	\$2			\$34				950 pkgs.	\$1,720
Hanjin	0%	3%	24 Days ⁴	\$1.08	\$2			\$34				950 pkgs.	\$1,530

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: September 1998

Month\Year: 10\529

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	53%	22%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,327
Sea-Land	32%	2%	11 Days	\$2,410 ¹	\$40 ¹		28%						\$3,125
NYK Line	16%	3%	11 Days	\$2,410 ¹	\$40 ¹		28%						\$3,125
APL	0%	21%	10 Days	\$2,410 ¹	\$40 ¹		28%						\$3,125
Hanjin	0%	17%	12 Days ⁴	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,133
K Line	0%	14%	12 Days	\$2,410 ¹	\$40 ¹		28%						\$3,125
Yang Ming	0%	11%	12 Days	\$2.01	\$40 ¹		28%	\$34				1008 pkgs.	\$3,143
Evergreen	0%	4%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,133

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.