



Ocean Rate Bulletin

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 2\9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	67%	29 Days										
Hanjin	0%	33%	24 Days	\$4.37	\$1							1134 pkgs.	\$4,972

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Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 8\18

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	75%	83%	15 Days										
Evergreen	13%	6%	17 Days										
Cho Yang	13%	6%	15 Days										
Hanjin	0%	6%	16 Days ⁴	\$4.37	\$1							1134 pkgs.	\$4,972

⁴ Transit time is based on departure from Long Beach, CA.

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Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 3\456

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	100%	1%	31 Days	\$2,380 ¹				\$34					\$2,958
Cho Yang	0%	39%	20 Days ¹²										
Evergreen	0%	19%	26 Days										
Maersk	0%	19%	29 Days										
Hanjin	0%	14%	27 Days	\$4.20	\$1		4%					1134 pkgs.	\$4,969
Yang Ming	0%	4%	31 Days ¹²										
Hyundai	0%	4%	29 Days	\$4.10	\$1		4%						\$4,851

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 133\1,210

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	74%	47%	13 Days	\$1.87				\$500 ¹				1134 pkgs.	\$2,621
Ecuadorian	17%	18%		\$2,350 ¹				\$500 ¹					\$2,850
OOCL	6%	8%	19 Days	\$1.87				\$500 ¹				1134 pkgs.	\$2,621
Evergreen	2%	14%	11 Days										
Sea-Land	2%	6%		\$1.87				\$500 ¹				1134 pkgs.	\$2,621
Hanjin	0%	6%	17 Days										

¹ Rate is per container

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 1\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	24 Days										

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Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 102\557

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	41%	36%	17 Days ¹²	\$1.87				\$500 ¹				1134 pkgs.	\$2,621
Sea-Land	21%	14%	12 Days										
Ecuadorian	15%	29%		\$2,350 ¹				\$500 ¹					\$2,850
Hapag-Lloyd	15%	10%	16 Days										
OOCL	6%	2%	14 Days	\$1.87				\$500 ¹				1134 pkgs.	\$2,621
Hanjin	3%	3%	15 Days										
Evergreen	0%	5%	15 Days										

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 5\21

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	87%	81%	29 Days										
Hapag-Lloyd	13%	3%	17 Days										
NYK Line	0%	9%	30 Days										
Sea-Land	0%	5%	29 Days										

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Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: November 1998

Month\Year: 196\2,305

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	63%	44%	22 Days	\$3.03	\$1		34%					1134 pkgs.	\$4,621
Evergreen	35%	50%	22 Days										
Hyundai	2%	0%	24 Days	\$2.93	\$1								\$4,315