



Ocean Rate Bulletin

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Bangkok, Thailand

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	27 Days										

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 15\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	40%	40%	28 Days ¹²	\$3,580 ¹									\$3,580
Maersk	27%	27%	29 Days										
Hanjin	20%	20%	26 Days ¹²	\$3,875 ¹									\$3,875
Evergreen	7%	7%	25 Days	\$1,996 ¹									\$1,996
Hyundai	7%	7%	32 Days	\$2,000 ¹									\$2,000

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 163\163

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	60%	60%	30 Days	\$3,850 ¹									\$3,850
Hanjin	16%	16%	31 Days ¹²	\$3,850 ¹									\$3,850
Yang Ming	9%	9%	31 Days ¹²	\$3,580 ¹									\$3,580
Maersk	6%	6%	29 Days										
Cho Yang	1%	1%	35 Days	\$5,100 ¹⁶									\$5,100

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

16 Rate is calculated per KT not by container.

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Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 106\106

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Ecuadorian	57%	57%											
Sea-Land	13%	13%	15 Days										
OOCL	10%	10%	15 Days										
Hapag-Lloyd	6%	6%	15 Days										
Maersk	6%	6%	19 Days	\$1.87		\$500 ¹						1134 pkgs.	\$2,621
Evergreen	5%	5%	11 Days										
Hanjin	4%	4%	15 Days										

¹ Rate is per container

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Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 114\114

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Ecuadorian	38%	38%											
Sea-Land	21%	21%	9 Days										
Hapag-Lloyd	20%	20%	11 Days										
Maersk	14%	14%	12 Days	\$1.87		\$500 ¹						1134 pkgs.	\$2,621
Evergreen	4%	4%	8 Days ⁹										
OOCL	2%	2%	9 Days										

¹ Rate is per container

⁹ Transit time is based on departure from New York, NY

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Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	30 Days										

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Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 361\361

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	45%	45%	22 Days										
Evergreen	23%	23%	24 Days										
Hapag-Lloyd	11%	11%	24 Days										
Mitsui OSK	9%	9%	23 Days										
NYK Line	7%	7%	24 Days										
P&O Nedlloyd	3%	3%	22 Days										
APL	2%	2%	22 Days										

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: January 1999

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	15 Days										