

Ocean Rate Bulletin

Atlantic/Gulf Ports To Bangkok, Thailand

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 0.6 \ 2.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	22%	28 Days ¹¹	\$5.70	\$6			AI				900 pkgs.	\$6,563

¹¹ Transit time is based on departure from Houston, TX.

Average Container Rate \$6,563

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, Korea

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 6.0 \ 23.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	61%	29 Days	\$5.20	\$6		AI	AI				1134 pkgs.	\$5,996

Average Container Rate \$5,996

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 4.0 \ 6.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	26 Days	\$5.20	\$6			AI				900 pkgs.	\$5,039

Average Container Rate \$5,039

Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 229.0 \ 776.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	59%	62%	7 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227
Ecuadorian	23%	18%	12 Days ⁸	\$2,650 ¹	AI		AI	\$500 ¹					\$3,150
OOCL	15%	11%	18 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227
Sea-Land	1%	5%	6 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227
Hanjin	1%	1%	8 Days ⁹	\$1,790 ¹	\$112 ¹		AI	\$500 ¹					\$2,402
Hapag-Lloyd	1%	1%	13 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227

¹ Rate is per container

⁸ Transit time is based on departure from Miami, FL.

⁹ Transit time is based on departure from New York, NY

Average Container Rate \$3,201

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 1.6 \ 1.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	36 Days	\$5.70	\$6			AI				950 pkgs.	\$6,563

Average Container Rate \$6,563

Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 120.2 \ 507.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	52%	31%	9 Days ¹⁰	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227
Ecuadorian	34%	33%	12 Days ⁸	\$2,650	AI		AI	\$500 ¹					\$3,150
Sea-Land	10%	20%	8 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227
Hapag-Lloyd	4%	5%	11 Days ⁹	\$1.90	\$120 ¹		21%	\$500 ¹				1134 pkgs.	\$3,227

1 Rate is per container

10 Transit time is based on departure from Norfolk, VA.

8 Transit time is based on departure from Miami, FL.

9 Transit time is based on departure from New York, NY

Average Container Rate \$3,201

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 52.0 \ 415.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	63%	42%	22 Days	\$2.89	\$6		39%	AI					\$4,654
Evergreen	33%	50%	23 Days	\$2.79	\$6		39%	AI				1134 pkgs.	\$4,497
OOCL	4%	4%	25 Days	\$2.89	\$6		39%	AI					\$4,654

Average Container Rate \$4,602

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: October 1997

Month\Year: 4.8 \ 40.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	47%	9%	28 Days	\$5.70	\$6		13%	AI				900 pkgs.	\$7,403
Maersk	42%	82%	29 Days	\$5.70	\$6		13%	AI				900 pkgs.	\$7,403
Hapag-Lloyd	21%	1%	26 Days	\$5.70	\$6		13%	AI				900 pkgs.	\$7,403

Average Container Rate \$7,403