

# *Ocean Rate Bulletin*



## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

### **Market Share-CY 2001:**

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 327.0 \ 2,421.2

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	23%	13%	21 Days										
Yang Ming	22%	18%	23 Days	\$650									\$650
Hanjin	17%	14%	19 Days	\$100 <sup>16</sup>	\$7 <sup>16</sup>	\$40					\$22 <sup>16</sup>	19.5 KT	\$2,127
NYK Line	15%	10%	25 Days	\$140	\$140								\$280
MOL	7%	14%	10 Days	\$1,650	\$140	\$40					\$399		\$2,229
Evergreen	7%	7%	22 Days										
Maersk-SeaLand	5%	5%	25 Days	\$1,925	\$140	\$40							\$2,105
APL	3%	13%	18 Days	\$1,650	\$140	\$40							\$1,830
P&O Nedlloyd	2%	2%	19 Days	\$1,650	\$140	\$40							\$1,830
Hyundai	1%	2%	20 Days										

<sup>16</sup> Rate is calculated per KT not by container.

*Average Container Rat* \$1,267

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 185.0 \ 1,872.5

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	44%	35%	12 Days	\$450	\$140								\$590
Evergreen	13%	2%	13 Days	\$500	\$140								\$640
Zim Line	10%	20%	19 Days <sup>4</sup>	\$1,350									\$1,350
OOCL	10%	4%	14 Days	\$1,677	\$140	\$40		\$520					\$2,377
MOL	9%	7%	12 Days	\$1,622	\$140	\$40					\$399		\$2,201
Hyundai	8%	5%	12 Days										
NYK Line	5%	5%	14 Days										
APL	1%	8%	12 Days	\$1,922	\$140	\$40							\$2,102
Yang Ming	0%	5%	12 Days										
P&O Nedlloyd	0%	3%	14 Days <sup>5</sup>	\$1,250	\$140	\$40							\$1,430
Maersk-SeaLand	0%	3%	15 Days	\$1,475	\$140	\$40							\$1,655

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

*Average Container Rat* \$1,074

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 39.0 \ 540.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	51%	40%	22 Days	\$1,050	\$140								\$1,190
Yang Ming	23%	8%	22 Days	\$1,150									\$1,150
OOCL	13%	22%	21 Days										
Maersk-SeaLand	13%	2%	30 Days	\$1,925	\$140	\$40							\$2,105
MOL	0%	14%	30 Days	\$2,375	\$140	\$40					\$399		\$2,954
APL	0%	7%	24 Days	\$2,100	\$140	\$40							\$2,280
K Line	0%	6%	27 Days										

*Average Container Rat* \$1,317

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 140.0 \ 2,633.8

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	31%	20%	15 Days	\$800									\$800
Maersk-SeaLand	17%	5%	14 Days	\$1,475	\$140	\$40							\$1,655
OOCL	15%	19%	15 Days										
Hanjin	14%	5%	14 Days										
Senator	10%	2%	16 Days	\$675		\$40							
Hyundai	9%	1%	14 Days										
MOL	3%	17%	15 Days	\$1,350	\$140	\$40					\$399		\$1,929
Evergreen	0%	15%	14 Days										
APL	0%	10%	14 Days	\$1,500	\$140	\$40							\$1,680

Average Container Rat \$1,151

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 250.0 \ 2,775.2

*Surcharges:*

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	22%	20%	23 Days	\$1,215	\$140	\$40						\$1,395
K Line	22%	9%	23 Days	\$725	\$140	\$40						\$905
Hanjin	21%	18%	24 Days	\$625	\$140							\$765
MOL	12%	9%	26 Days	\$1,160	\$140	\$40				\$399		\$1,739
Hyundai	8%	7%	25 Days									
Evergreen	4%	7%	24 Days									
Yang Ming	4%	3%	25 Days	\$750								\$750
APL	2%	11%	25 Days	\$1,400	\$140	\$40						\$1,580
China National	2%	1%										
Maersk-SeaLand	1%	8%	25 Days	\$1,925	\$140	\$40						\$2,105
Senator	1%	1%	23 Days <sup>4</sup>									

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

*Average Container Rat* \$1,140

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 273.0 \ 4,701.4

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
MOL	26%	15%	13 Days	\$1,300	\$140	\$40					\$399		\$1,879
OOCL	26%	7%	14 Days	\$1,355	\$140	\$40		\$520					\$2,055
Yang Ming	12%	15%	17 Days	\$1,562	\$140		4%						\$1,764
Hanjin	11%	14%	12 Days	\$450	\$140								\$590
NYK Line	10%	12%	20 Days										
APL	6%	7%	13 Days	\$1,250	\$140	\$40							\$1,430
Maersk-SeaLand	4%	6%	16 Days	\$1,475	\$140	\$40							\$1,655
K Line	4%	5%	17 Days	\$1,050	\$140	\$40							\$1,230
Hyundai	0%	8%	13 Days										

Average Container Rat \$1,686

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 24.0 \ 607.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	58%	38%	11 Days	\$1,475	\$140	\$40	41%						\$2,260
OOCL	33%	20%	17 Days	\$1,405	\$140	\$40							\$1,585
K Line	4%	10%	12 Days	\$1,000	\$140	\$40							\$1,180
Hanjin	4%	6%	10 Days										
APL	0%	14%	12 Days	\$1,300	\$140	\$40							\$1,480
P&O Nedlloyd	0%	5%	12 Days										

*Average Container Rat* \$1,979

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 85.0 \ 545.6

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	41%	31%	15 Days										
Yang Ming	26%	11%	23 Days	\$900									\$900
Hyundai	20%	10%	15 Days										
Hanjin	5%	1%	20 Days										
APL	4%	26%	16 Days	\$1,800	\$140	\$40							\$1,980
MOL	4%	3%	16 Days	\$1,365	\$140	\$40					\$399		\$1,944
P&O Nedlloyd	1%	8%	26 Days	\$1,320	\$140	\$40							\$1,500
K Line	0%	4%	20 Days										

*Average Container Rat* \$1,159

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 54.0 \ 421.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Norasia	48%	8%	24 Days										
Hyundai	19%	7%	27 Days	\$3,069	\$140	\$40							\$3,249
Yang Ming	15%	6%	24 Days	\$750									\$750
K Line	9%	12%	21 Days										
APL	7%	5%	23 Days	\$1,465	\$140	\$40							\$1,645
CMA-CGM	2%	12%	25 Days	\$460	\$140	\$40							\$640
Hanjin	0%	33%	20 Days										
MOL	0%	12%	22 Days	\$1,365	\$140	\$40					\$399		\$1,944

*Average Container Rat* \$1,995

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: October 2001

Month\Year: 327.0 \ 2,421.2

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mediterranean	100%	12%	14 Days	\$400	\$120	\$40							\$560
Yang Ming	0%	42%	14 Days	\$850									\$850
MOL	0%	29%	16 Days	\$1,250	\$140	\$40					\$399		\$1,829
APL	0%	12%	15 Days	\$1,440	\$140	\$40							\$1,620
Hyundai	0%	6%	23 Days										

*Average Container Rat*      \$560