



Ocean Rate Bulletin

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 1999.

Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 1999. Source: PIERS, June 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for August 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 54\441

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	39%	46%	17 Days	\$1,400									\$1,400
Yang Ming	30%	6%	16 Days	\$1,520	\$20			\$520					\$2,160
Hanjin	13%	15%	12 Days	\$100.00 ¹⁶	\$1						\$22 ¹⁶		\$2,399
K Line	13%	2%	23 Days	\$1,400									\$1,400
Hyundai	4%	3%	12 Days	\$78.00 ¹⁶	\$1						\$22 ¹⁶		\$1,970
Senator	2%	2%	12 Days										
APL	0%	7%		\$1,100									\$1,100
NYK Line	0%	5%	19 Days	\$1,400							\$399		\$1,799
Maersk	0%	4%	25 Days	\$1,600	\$20								\$1,620
Evergreen	0%	4%	29 Days ⁴										

¹⁶ Rate is calculated per KT not by container.

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 198\951

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	50%	36%	12 Days										
Evergreen	32%	9%	16 Days	\$89.00 ¹⁶									\$1,736
Cho Yang	25%	13%	12 Days	\$700.00									\$700
Zim Line	12%	14%	16 Days										
Hyundai	5%	9%	12 Days	\$91.00 ¹⁶	\$1 ¹⁶						\$22 ¹⁶	19.5 KT	\$2,223
Yang Ming	4%	2%	16 Days	\$1,580	\$20			\$520					\$2,120
Senator	1%	4%	12 Days										
Mitsui OSK	0%	10%	12 Days	\$1,372									\$1,372
APL	0%	7%	12 Days	\$1,650	\$20								\$1,650

¹⁶ Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 102\485

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	36%	10%	13 Days	\$1,150	\$20								\$1,170
Evergreen	32%	9%	18 Days	\$77.00 ¹⁶							\$22 ¹⁶		\$1,930
Mitsui OSK	25%	26%	16 Days	\$1,100									\$1,100
OOCL	6%	15%	16 Days										
Yang Ming	0%	18%	16 Days	\$1,195	\$20			\$520					\$1,980
Maersk	0%	12%	14 Days	\$1,150	\$20								\$1,170
NYK Line	0%	6%	15 Days	\$1,100							\$399		\$1,499

¹⁶ Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 53\269

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	32%	9%	31 Days										
Mitsui OSK	26%	20%	24 Days	\$910.00									\$910
Hanjin	21%	15%	24 Days										
OOCL	6%	5%	30 Days	\$910.00				\$520			\$399		\$1,829
Senator	6%	3%		\$1,415									\$1,415
NYK Line	4%	7%	26 Days	\$910.00							\$399		\$1,309
Sea-Land	0%	19%	24 Days	\$1,900	\$20								\$1,920
APL	0%	6%	25 Days	\$1,445	\$20								\$1,465
Maersk	0%	6%	23 Days	\$1,600	\$20								\$1,620
Yang Ming	0%	4%	33 Days	\$1,440	\$20			\$520					\$1,980
Hyundai	0%	3%	24 Days	\$74.00 ¹⁶	\$1						\$22 ¹⁶		\$1,892

¹⁶ Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 134\518

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	42%	25%	13 Days	\$1,050				\$520			\$399		\$1,969
Mitsui OSK	27%	14%	15 Days	\$1,050									\$1,050
Maersk	14%	7%	11 Days	\$1,150	\$20		4%						\$1,216
Sea-Land	7%	13%	12 Days	\$1,150	\$20		4%						\$1,216
Yang Ming	5%	11%	14 Days	\$1,100	\$20		4%	\$520					\$1,684
P&O Nedlloyd	4%	1%	21 Days										
Zim Line	0%	9%	19 Days	\$49.00			4%						\$1,004
Evergreen	0%	7%	18 Days	\$62.00			4%				\$22 ¹⁶		\$1,686
APL	0%	7%	12 Days	\$700.00									\$700
NYK Line	0%	5%	16 Days	\$1,050							\$399		\$1,449

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 35\70

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
APL	37%	44%	12 Days									
Hanjin	29%	10%	10 Days									
Mitsui OSK	11%	6%	12 Days	\$1,000								\$1,000
K Line	11%	4%	12 Days	\$1,000								\$1,000
Yang Ming	9%	7%	12 Days	\$725.00	\$20			\$520				\$1,265
NYK Line	3%	9%	12 Days	\$1,000							\$399	\$1,399
Sea-Land	0%	19%	10 Days	\$1,150	\$20							\$1,170
Evergreen	0%	4%	18 Days	\$1,000							\$399	\$1,399

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 57\455

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	16%	12%	21 Days	\$1,450									\$1,450
Yang Ming	9%	4%	20 Days	\$1,600	\$20			\$520					\$2,140
APL	4%	1%	21 Days	\$1,250									\$1,250
OOCL	0%	8%	21 Days										
Evergreen	0%	7%	27 Days	\$1,450							\$399		\$1,849

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 51\85

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	59%	64%	23 Days	\$1,115									\$1,115
OOCL	41%	25%	27 Days										
NYK Line	0%	11%	20 Days ⁴	\$1,115							\$399		\$1,514

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 13\156

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Sea-Land	100%	9%	23 Days									
NYK Line	0%	50%	22 Days	\$1,000	\$20						\$399	\$1,419
OOCL	0%	50%	19 Days									
Yang Ming	0%	10%	18 Days	\$1,090	\$20		\$520					\$1,630
Hanjin	0%	5%	17 Days									
APL	0%	4%	16 Days	\$890.00								\$890

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L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: June 1999

Month\Year: 19\64

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	89%	75%	21 Days										
Mitsui OSK	11%	14%	21 Days	\$1,115									\$1,115
NYK Line	0%	9%	20 Days	\$1,115							\$399		\$1,514