

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 245\1,139

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	21%	29%	25 Days	\$90.00	\$5	\$36							\$2,555
Evergreen	16%	23%	28 Days	\$91.00	\$5	AI					18.144 KT		\$1,872
Mitsui OSK	12%	9%	25 Days	\$90.00	\$5	AI							\$1,853
Senator	12%	0%	25 Days	\$107.00	\$7	AI							\$2,223
Hyundai	10%	6%	24 Days	\$89.00	\$5	\$22							\$2,262
APL	9%	9%	25 Days	\$90.00	\$5	AI							\$1,853
OOCL	7%	5%	24 Days	\$90.00	\$5	AI							\$1,853
Hanjin	4%	4%	25 Days	\$90.00	\$5	\$26							\$2,360
Sea-Land	3%	5%	21 Days ⁴	\$90.00	\$5	AI							\$1,853
Zim Line	2%	5%	29 Days	\$1,650 ¹	AI	AI							\$1,650

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 609\3,152

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	22%	17%	12 Days	\$93.00	\$5	\$26	AI						\$2,418
Zim Line	21%	19%	27 Days	\$205.00	\$5	AI	AI					19 KT	\$4,095
Hyundai	18%	23%	12 Days	\$93.00	\$5	\$22	AI						\$2,340
Evergreen	15%	9%	26 Days	\$93.00	\$5	AI	AI					18.144 KT	\$1,911
Cho Yang	5%	5%	12 Days	\$101.00	\$5	AI	AI						\$2,067
MWHL	5%	0%	15 Days	\$35.00	\$14 ¹	\$150 ¹	AI						\$846
Senator	4%	6%	13 Days	\$104.00	\$7	AI	AI						\$2,165
OOCL	4%	5%	18 Days	\$93.00	\$5	AI	AI						\$1,911
K Line	3%	2%	16 Days	\$93.00	\$5	AI	AI						\$1,911
APL	1%	1%	18 Days	\$93.00	\$5	AI	AI						\$1,911

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 9\137

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	67%	74%	18 Days	\$144.00	\$5	\$26							\$3,413
OOCL	33%	4%	19 Days	\$142.00	\$5	AI							\$2,867

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 143\1,507

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	56%	24%	16 Days	\$86.00	\$7	AI							\$1,814
Mitsui OSK	17%	16%	17 Days	\$62.00	\$5	AI							\$1,307
NYK Line	11%	4%	19 Days	\$62.00	\$5	AI							\$1,307
APL	9%	23%	17 Days	\$62.00	\$5	AI							\$1,307
Evergreen	7%	5%	17 Days	\$63.00	\$5	AI							\$1,326

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 252\2,005

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	69%	37%	21 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
K Line	17%	7%	24 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
OOCL	10%	9%	19 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
COSCO	4%	8%	21 Days ⁴	\$1,525 ¹	AI	AI							\$1,525

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 452\1,872

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	17%	13%	23 Days	\$84.00	\$5	\$22							\$2,165
Evergreen	15%	14%	31 Days	\$85.00	\$5	AI					18.144 KT		\$1,755
Senator	9%	18%	25 Days	\$117.00	\$7	AI							\$2,418
Yang Ming	9%	16%	24 Days	\$96.00	\$5	\$36							\$2,672
OOCL	9%	8%	22 Days	\$96.00	\$5	AI							\$1,970
Mitsui-OSKL	8%	6%	27 Days	\$96.00	\$5	AI							\$1,970
Hanjin	8%	5%	23 Days	\$96.00	\$5	\$26					19.5 KT		\$2,477
Sea-Land	5%	4%	26 Days	\$96.00	\$5	AI							\$1,970
Neptune	5%	3%	22 Days	\$96.00	\$5	AI							\$1,970
APL	4%	3%	30 Days	\$96.00	\$5	AI							\$1,970

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 132\780

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	30%	17%	17 Days	\$72.00	\$7	AI	9%						\$1,667
Zim Line	19%	0%	25 Days	\$65.00	\$5	AI	9%					19 KT	\$1,479
Evergreen	14%	29%	20 Days	\$67.00	\$5	AI	9%					18.144 KT	\$1,522
Yang Ming	11%	22%	19 Days	\$66.00	\$5	\$36	9%						\$2,202
Sea-Land	11%	18%	16 Days	\$66.00	\$5	AI	9%						\$1,500
OOCL	10%	9%	16 Days ⁵	\$66.00	\$5	AI	9%						\$1,500
Mitsui OSKL	5%	3%	16 Days	\$66.00	\$5	AI	9%						\$1,500

⁵ Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 178\971

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	21%	36%	14 Days	\$40.00	\$5	\$36	38%					40 KT	\$1,876
Mexican Line	21%	13%											
Hanjin	17%	12%	11 Days	\$40.00	\$5	\$26	38%					19.5 KT	\$1,681
Mitsui OSK	10%	6%	12 Days	\$40.00	\$5	\$22	38%						\$1,603
NYK Line	8%	8%	13 Days	\$40.00	\$5	\$22	38%						\$1,603
Sea-Land	8%	6%	11 Days	\$40.00	\$5	\$22	38%						\$1,603
Maersk	7%	7%	11 Days	\$40.00	\$5	\$22	38%						\$1,603
Evergreen	3%	2%	17 Days	\$40.00	\$5	\$22	38%					18.144 KT	\$1,603
OOCL	2%	2%	11 Days	\$40.00	\$5	\$22	38%						\$1,603
APL	1%	5%	12 Days	\$40.00	\$5	\$22	38%						\$1,603

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 98\636

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	52%	20 Days	\$114.00	\$5	AI	15%						\$2,654
MWHL	93%	88%	19 Days ⁵	\$1,460 ¹	AI	AI							\$1,460
Senator	3%	0%	27 Days	\$126.00	\$7	AI							\$2,594
Yang Ming	2%	2%	26 Days	\$107.00	\$5	\$36							\$2,886
Sea-Land	1%	3%	19 Days	\$107.00	\$5	AI							\$2,184
NYK Line	1%	0%	21 Days	\$107.00	\$5	AI							\$2,184

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 245\253

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	21%	20%	23 Days	\$123.00	\$5								\$3,198
Evergreen	16%	16%	27 Days	\$123.00	\$5	AI						18.144 KT	\$2,496
Senator	12%	15%	23 Days	\$128.00	\$7	AI							\$2,633
Mitsui OSK	12%	11%	18 Days	\$123.00	\$5	AI							\$2,496
Hyundai	10%	11%	20 Days	\$122.00	\$5	\$22							\$2,906
APL	9%	9%	25 Days	\$123.00	\$5	AI							\$2,496
OOCL	7%	7%	21 Days ⁴	\$123.00	\$5	AI							\$2,496
Hanjin	4%	4%	25 Days	\$123.00	\$5	\$26							\$3,003
Sea-Land	3%	4%	25 Days	\$123.00	\$5	AI							\$2,496
K Line	2%	2%	23 Days	\$123.00	\$5	AI							\$2,496

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: June 1997

Month\Year: 609\2,804

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
COSCO	33%	17%	21 Days	\$1,525 ¹	AI	AI						\$1,525
CNFT	15%	10%	none	\$1,050 ¹	AI	AI						\$1,050
OOCL	12%	21%	16 Days	\$1,090 ¹	\$100 ¹	AI						\$1,190
Sea-Land	12%	18%	23 Days	\$1,090 ¹	\$100 ¹	AI						\$1,190
Mitsui OSK	9%	10%	16 Days	\$1,090 ¹	\$100 ¹	AI						\$1,190
Yang Ming	5%	3%	20 Days	\$62.00	\$5	\$36					19 KT	\$2,009
Hanjin	4%	4%	17 Days	\$54.50	\$5	\$26					20 KT	\$1,667
APL	3%	7%	16 Days	\$1,090 ¹	\$100 ¹	AI						\$1,190
Evergreen	3%	4%	23 Days	\$65.00	\$5	AI					18.144 KT	\$1,365
Hyundai	2%	3%	21 Days	\$53.50	\$5	\$22						\$1,570

¹ Rate is per container