



# *Ocean Rate Bulletin*

## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 27\515

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Senator	48%	4%	19 Days	\$107.00	\$2								\$1,443
Mitsui OSK	22%	43%	17 Days	\$1,400 <sup>1</sup>									\$1,400
Hanjin	11%	15%	22 Days	\$100.00	\$2	\$22							\$2,148
APL	7%	9%	17 Days	\$1,100 <sup>1</sup>									\$1,100
Maersk	7%	4%	22 Days	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>								\$1,640
Sea-Land	4%	2%	25 Days	\$1,800 <sup>1</sup>	\$40 <sup>1</sup>								\$1,840
Yang Ming	0%	5%	25 Days	\$1,520 <sup>1</sup>		\$520 <sup>1</sup>				\$400 <sup>1</sup>			\$2,440
NYK Line	0%	5%	23 Days	\$1,400 <sup>1</sup>							\$399 <sup>1</sup>		\$1,799
Evergreen	0%	4%											
Hyundai	0%	3%	25 Days	\$78.00	\$2	\$22							\$1,989
K Line	0%	3%	28 Days	\$1,400 <sup>1</sup>									\$1,400

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 133\1,718

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	29%	13%	10 Days	\$1,372 <sup>1</sup>									\$1,372
Hanjin	28%	35%	13 Days										
Zim Line	18%	15%	16 Days	\$205.00									\$3,998
Cho Yang	11%	14%	12 Days	\$700.00 <sup>1</sup>									\$700
OOCL	9%	1%	10 Days	\$1,372 <sup>1</sup>		\$520 <sup>1</sup>					\$399 <sup>1</sup>		\$2,291
Evergreen	3%	2%	14 Days <sup>4</sup>	\$89.00									\$1,736
Yang Ming	2%	2%	26 Days	\$1,300 <sup>1</sup>									\$1,300
Hyundai	0%	8%	10 Days	\$91.00	\$2	\$22							\$2,243
APL	0%	6%	12 Days	\$1,650 <sup>1</sup>	\$40 <sup>1</sup>								\$1,690
Senator	0%	3%	13 Days	\$104.00	\$2								\$2,067

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 32\86

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	63%	36%	27 Days	\$2,125 <sup>1</sup>									\$2,125
Hanjin	38%	28%	22 Days										
Evergreen	0%	22%	14 Days										
Hyundai	0%	14%	26 Days	\$141.00	\$2	\$22							\$3,218

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 132\784

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	73%	18%	14 Days	\$950.00 <sup>1</sup>									\$950
Evergreen	15%	23%	18 Days <sup>4</sup>	\$77.00				\$22					\$1,931
Sea-Land	8%	8%	16 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>								\$1,190
Mitsui OSK	4%	17%	14 Days	\$1,100 <sup>1</sup>									\$1,100
OOCL	0%	11%	13 Days										
Yang Ming	0%	10%	21 Days	\$1,195 <sup>1</sup>		\$26							\$1,715
Maersk	0%	7%	14 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>								\$1,190
NYK Line	0%	3%	13 Days	\$1,100 <sup>1</sup>							\$399 <sup>1</sup>		\$1,499

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 126\430

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Mitsui OSK	76%	36%		\$910.00 <sup>1</sup>								\$910
APL	8%	9%	25 Days	\$1,445 <sup>1</sup>	\$40 <sup>1</sup>							\$1,485
OOCL	6%	6%	34 Days	\$910.00 <sup>1</sup>		\$520 <sup>1</sup>					\$399 <sup>1</sup>	\$1,829
Yang Ming	4%	5%	29 Days	\$1,440 <sup>1</sup>		\$520 <sup>1</sup>						\$1,715
NYK Line	3%	6%	30 Days	\$910.00 <sup>1</sup>							\$399 <sup>1</sup>	\$1,309
Senator	3%	3%		\$1,415 <sup>1</sup>								\$1,415
Sea-Land	0%	12%	25 Days	\$1,900 <sup>1</sup>	\$40 <sup>1</sup>							\$1,940
Hanjin	0%	9%	27 Days									
Evergreen	0%	5%	30 Days <sup>4</sup>									
Maersk	0%	4%	27 Days	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>							\$1,640

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 73\694

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	58%	36%	14 Days	\$1,050 <sup>1</sup>									\$1,050
Evergreen	22%	11%	17 Days <sup>4</sup>	\$62.00			5%						\$1,269
P&O Nedlloyd	8%	2%	15 Days										
Senator	7%	1%	12 Days	\$72.00	\$2								\$1,443
Mitsui OSK	3%	11%	26 Days	\$1,050 <sup>1</sup>									\$1,050
Sea-Land	3%	10%	14 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$1,248
Yang Ming	0%	8%	23 Days	\$1,100 <sup>1</sup>		\$520 <sup>1</sup>	5%						\$1,675
Zim Line	0%	6%	19 Days										
Maersk	0%	5%	13 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$1,248
APL	0%	5%	12 Days	\$700.00 <sup>1</sup>									\$700
NYK Line	0%	3%	20 Days	\$1,050 <sup>1</sup>							\$399 <sup>1</sup>		\$1,449

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 38\453

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	24%	9%	14 Days	\$1,000 <sup>1</sup>									\$1,000
OOCL	16%	6%	13 Days										
Senator	16%	3%		\$51.00	\$2	\$26							\$1,541
Evergreen	13%	5%	12 Days <sup>4</sup>	\$51.00			40%						\$1,392
APL	8%	34%	12 Days	\$750.00 <sup>1</sup>									\$750
Hanjin	8%	13%	14 Days										
Sea-Land	5%	6%	11 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$1,650
K Line	5%	4%	32 Days	\$1,000 <sup>1</sup>									\$1,000
Maersk	5%	1%	21 Days	\$1,150 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$1,650
Yang Ming	0%	8%	17 Days	\$725.00 <sup>1</sup>		\$520 <sup>1</sup>	40%						\$1,557
NYK Line	0%	7%	13 Days	\$1,000 <sup>1</sup>							\$399 <sup>1</sup>		\$1,399

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 6\485

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	33%	12%	14 Days	\$1,450 <sup>1</sup>									\$1,450
Yang Ming	33%	4%	20 Days	\$1,600 <sup>1</sup>		\$520 <sup>1</sup>							\$2,120
APL	33%	1%	15 Days	\$1,250 <sup>1</sup>									\$1,250
NYK Line	0%	24%	16 Days	\$1,450 <sup>1</sup>							\$399 <sup>1</sup>		\$1,849
Hanjin	0%	10%	18 Days										
Sea-Land	0%	8%	21 Days	\$1,800 <sup>1</sup>	\$40 <sup>1</sup>								\$1,840
OOCL	0%	8%	21 Days										
Evergreen	0%	3%	22 Days <sup>4</sup>										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 39\172

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	69%	49%	31 Days										
Evergreen	31%	7%	26 Days <sup>4</sup>										
Mitsui OSK	0%	38%	23 Days	\$1,115 <sup>1</sup>									\$1,115
NYK Line	0%	5%	20 Days	\$1,115 <sup>1</sup>							\$399 <sup>1</sup>		\$1,514

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: August 1999

Month\Year: 33\104

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	70%	73%	18 Days										
Mitsui OSK	30%	20%	21 Days	\$1,115 <sup>1</sup>									\$1,115
NYK Line	0%	6%	21 Days	\$1,115 <sup>1</sup>							\$399 <sup>1</sup>		\$1,514

<sup>1</sup> Rate is per container