



# *Ocean Rate Bulletin*

## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for January 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 372.0 \ 1,610.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	38%	41%	17 Days	\$1,400									\$1,400
Yang Ming	24%	11%	24 Days										
Evergreen	11%	7%	25 Days										
Maersk	10%	7%	11 Days	\$1,600	\$160								\$1,760
OOCL	10%	4%	19 Days	\$1,400				\$520			\$399		\$2,319
NYK Line	4%	5%	19 Days	\$1,400				\$520			\$399		\$2,319
Hanjin	2%	10%	17 Days	\$100 <sup>16</sup>	\$8						\$22		\$2,535
APL	2%	7%	17 Days	\$1,100									\$1,100
Senator	0%	4%		\$107 <sup>16</sup>	\$8								\$2,243

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 226.0 \ 1,751.1

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	27%	6%	13 Days	\$89 <sup>16</sup>							\$22 <sup>16</sup>		\$1,736
Mitsui OSK	20%	16%	12 Days	\$1,372									\$1,372
Hyundai	12%	10%	12 Days	\$91 <sup>16</sup>	\$8 <sup>16</sup>						\$22		\$2,360
Hanjin	12%	10%	12 Days										
Yang Ming	8%	4%	16 Days										
OOCL	8%	3%	15 Days	\$1,372				\$520			\$399		\$2,291
NYK Line	5%	2%	13 Days <sup>4</sup>	\$1,372				\$520			\$22		\$2,291
Zim Line	4%	14%	15 Days										
APL	3%	5%	12 Days	\$1,372									\$1,372
Cho Yang	2%	11%	12 Days	\$101 <sup>16</sup>									\$1,970

<sup>16</sup> Rate is calculated per KT not by container.

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 29.0 \ 125.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	90%	54%	27 Days										
APL	10%	2%	23 Days	\$1,550									\$1,550
Hanjin	0%	19%	22 Days										
Evergreen	0%	15%	29 Days										
Hyundai	0%	10%	26 Days	\$141 <sup>16</sup>	\$8						\$22		\$3,355

16. Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 285.0 \ 1,191.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	42%	21%	14 Days	\$1,100									\$1,100
Evergreen	31%	22%	15 Days	\$77							\$22 <sup>16</sup>		\$1,502
OOCL	10%	10%	15 Days										
Maersk	9%	7%	14 Days	\$1,150	\$160								\$1,310
Senator	4%	1%	15 Days	\$86 <sup>16</sup>	\$8 <sup>16</sup>								\$1,833
P&O Nedlloyd	4%	1%	17 Days										
APL	0%	22%	14 Days	\$950									\$950

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 238.7 \ 838.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	31%	32%	25 Days	\$910									\$910
APL	10%	10%	25 Days	\$1,445	\$160								\$1,605
Evergreen	9%	8%	30 Days										
Yang Ming	9%	6%											
K Line	9%	3%	25 Days	\$910									\$910
Maersk	7%	15%	23 Days	\$1,900	\$160								\$2,060
OOCL	6%	5%	30 Days	\$910				\$520			\$399		\$1,829
Senator	6%	4%		\$1,415									\$1,415
P&O Nedlloyd	6%	3%											
NYK Line	4%	6%	26 Days	\$910				\$520			\$399		\$1,829
Hyundai	4%	2%	25 Days	\$74 <sup>16</sup>	\$8 <sup>16</sup>						\$22 <sup>16</sup>		\$2,028
Hanjin	0%	5%	24 Days										

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 206.0 \ 1,063.0

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	30%	17%	12 Days	\$1,050									\$1,050
APL	30%	14%	12 Days	\$700									\$700
OOCL	16%	28%	15 Days	\$1,050				\$520			\$399		\$1,969
Yang Ming	16%	9%	14 Days										
Evergreen	13%	10%	18 Days	\$62 <sup>16</sup>			5%				\$22		\$1,698
Hyundai	7%	1%	13 Days	\$56 <sup>16</sup>	\$8		5%				\$22		\$1,732
NYK Line	5%	5%	16 Days	\$1,050				\$520			\$399		\$2,034
P&O Nedlloyd	5%	2%	19 Days										
Hanjin	4%	2%	12 Days										
Maersk	1%	11%	13 Days	\$1,150	\$160		5%						\$1,368
Senator	0%	4%	12 Days	\$72 <sup>16</sup>	\$8		5%						\$1,630

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 54.1 \ 630.1

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
K Line	29%	7%	13 Days	\$1,000								\$1,000
APL	20%	31%	12 Days	\$750								\$750
Mitsui OSK	19%	9%	11 Days	\$1,000								\$1,000
NYK Line	11%	7%	12 Days	\$1,000	\$520						\$399	\$1,919
Yang Ming	8%	4%	13 Days									
Evergreen	7%	8%	11 Days									
OOCL	6%	7%	12 Days									
Senator	2%	5%	10 Days	\$51 <sup>16</sup>	\$8 <sup>16</sup>	50%	\$26 <sup>16</sup>					\$2,155
Hyundai	1%	1%	12 Days	\$25 <sup>16</sup>	\$8 <sup>16</sup>	50%				\$22 <sup>16</sup>		\$1,316
Hanjin	0%	10%	10 Days									
Maersk	0%	6%	11 Days	\$1,150	\$8	50%						\$1,885

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 80.0 \ 602.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	36%	10%	15 Days	\$1,250									\$1,250
Evergreen	15%	5%	23 Days										
Yang Ming	8%	5%	24 Days										
Mitsui OSK	3%	10%	15 Days	\$1,450									\$1,450
OOCL	1%	7%	18 Days										
Maersk	0%	29%	21 Days	\$1,600	\$160								\$1,760
NYK Line	0%	19%	16 Days <sup>5</sup>	\$1,450				\$520			\$399		\$2,360
Hanjin	0%	8%	20 Days										

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 130.0 \ 366.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	30%	14%	22 Days	\$915									\$915
Mitsui OSK	28%	28%	23 Days										
Evergreen	20%	10%	26 Days										
Hyundai	10%	6%	28 Days	\$112 <sup>16</sup>	\$8 <sup>16</sup>						\$22 <sup>16</sup>		\$2,769
OOCL	8%	26%	27 Days										
Maersk	5%	9%	20 Days	\$1,600	\$160								\$1,760

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: November 1999

Month\Year: 11.0 \ 131.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	64%	21%	21 Days	\$1,115									\$1,115
OOCL	36%	72%	21 Days										
NYK Line	0%	5%	21 Days	\$1,115				\$520			\$399		\$2,034