

# *Ocean Rate Bulletin*



## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2001.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 2001. Source: PIERS, April 2001.

### **Market Share-CY 2001:**

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 30, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 239.8 \ 882.7

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	31%	12%	25 Days	\$575 <sup>1</sup>	\$140 <sup>1</sup>								\$715
MOL	22%	21%	17 Days	\$1,650 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$399 <sup>1</sup>		\$2,229
Hanjin	18%	7%	19 Days	\$100	\$7	\$40 <sup>1</sup>		\$22				19.5 KT	\$2,556
NYK Line	8%	15%	21 Days										
Maersk-SeaLand	7%	6%	22 Days	\$1,925 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$2,105
K Line	5%	3%	23 Days	\$1,400 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,580
OOCL	4%	6%	17 Days	\$1,705 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$520 <sup>1</sup>					\$2,405
APL	3%	24%	21 Days										
Evergreen	1%	5%	31 Days										
P&O Nedlloyd	1%	1%	21 Days										
Hyundai	1%	0%	27 Days										

<sup>1</sup> Rate is per container

*Average Container Rat* \$1,718

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 184.1 \ 869.1

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	39%	26%	13 Days										
Zim Line	17%	22%	14 Days										
Hyundai	11%	3%	12 Days										
K Line	7%	1%	13 Days										
P&O Nedlloyd	5%	2%	14 Days										
Hapag-Lloyd	5%	1%	23 Days										
Cho Yang	4%	7%	12 Days										
APL	3%	8%	14 Days	\$1,922 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$2,102
OOCL	3%	3%	14 Days	\$1,677 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$520 <sup>1</sup>					\$2,377
NYK Line	2%	7%	14 Days										
Evergreen	2%	1%	13 Days										
MOL	1%	12%	12 Days	\$1,622 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$399 <sup>1</sup>		\$2,201
Maersk-SeaLand	0%	5%	15 Days	\$920 <sup>1</sup>	\$112 <sup>1</sup>	\$40 <sup>1</sup>							\$1,072

<sup>1</sup> Rate is per container

*Average Container Rat* \$2,234

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 96.0 \ 226.0

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	35%	33%	22 Days									
OOCL	27%	15%	19 Days									
K Line	26%	13%	22 Days									
APL	6%	9%	22 Days	\$1,665 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>						\$1,845
Evergreen	5%	2%	27 Days									
MOL	0%	25%	27 Days	\$2,375 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>				\$399 <sup>1</sup>		\$2,954
Maersk-SeaLand	0%	3%	26 Days	\$1,925 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>						\$2,105

<sup>1</sup> Rate is per container

**Average Container Rat** \$1,845

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 303.0 \ 1,338.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	33%	20%	19 Days										
OOCL	24%	20%	14 Days	\$1,000 <sup>1</sup>	\$112 <sup>1</sup>	\$40 <sup>1</sup>							\$1,152
APL	18%	15%	13 Days	\$1,500 <sup>1</sup>	\$140 <sup>1</sup>	\$40							\$1,680
MOL	12%	11%	14 Days	\$1,350 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$399 <sup>1</sup>		\$1,929
Maersk-SeaLand	7%	4%	15 Days	\$1,475 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,655
Yang Ming	5%	23%	14 Days	\$700 <sup>1</sup>	\$140 <sup>1</sup>								\$840
NYK Line	0%	3%	15 Days										

<sup>1</sup> Rate is per container

*Average Container Rat* \$1,467

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 294.0 \ 1,055.7

*Surcharges:*

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:					Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec		
OOCL	26%	20%	24 Days	\$1,215 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$520 <sup>1</sup>			\$1,915
Hanjin	14%	16%	24 Days								
K Line	11%	6%	23 Days	\$725 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$200 <sup>1</sup>			\$1,105
Evergreen	11%	4%	15 Days								
Hyundai	9%	10%	25 Days								
APL	8%	12%	23 Days	\$1,400 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$1,580
Senator	6%	2%	21 Days								
MOL	4%	13%	25 Days	\$1,160 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$200 <sup>1</sup>		\$399 <sup>1</sup>	\$1,939
Maersk-SeaLand	3%	9%	37 Days	\$1,925 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$200 <sup>1</sup>			\$2,305
P&O Nedlloyd	3%	2%	23 Days								
Yang Ming	2%	2%	26 Days	\$525 <sup>1</sup>	\$140 <sup>1</sup>			\$200 <sup>1</sup>			\$865
Norasia	1%	1%	21 Days								

<sup>1</sup> Rate is per container

*Average Container Rat* \$1,685

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 175.0 \ 1,092.7

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	33%	16%	13 Days	\$500 <sup>1</sup>	\$140 <sup>1</sup>								\$640
NYK Line	14%	20%	16 Days										
Evergreen	13%	5%	17 Days										
Maersk-SeaLand	7%	6%	14 Days	\$1,475 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,655
Hyundai	6%	5%	12 Days										
K Line	5%	6%	13 Days	\$1,050 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,230
APL	4%	5%	14 Days	\$1,250 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,430
Hanjin	3%	12%	13 Days										
MOL	3%	8%	12 Days	\$1,300 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$399 <sup>1</sup>		\$1,879
Senator	3%	3%	12 Days	\$650 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$830
Zim Line	3%	2%	20 Days										
P&O Nedlloyd	3%	0%	13 Days										
CMA	3%	0%	25 Days	\$660	\$140	\$40							\$840
OOCL	0%	7%	14 Days	\$1,355 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$520 <sup>1</sup>					\$2,055

<sup>1</sup> Rate is per container

*Average Container Rat*      \$952

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 60.0 \ 291.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	43%	27%	12 Days	\$1,475 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>	47%						\$2,348
OOCL	17%	21%	14 Days										
P&O Nedlloyd	17%	7%	12 Days										
NYK Line	8%	5%	14 Days										
K Line	5%	6%	12 Days	\$1,000 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,180
APL	3%	20%	14 Days	\$1,300 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,480
Hanjin	3%	10%	12 Days										
MOL	2%	2%	11 Days	\$1,250 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>					\$399 <sup>1</sup>		\$1,829
Hyundai	2%	0%	12 Days										

<sup>1</sup> Rate is per container

*Average Container Rat* \$2,169

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 9.0 \ 154.6

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	67%	8%	24 Days										
OOCL	33%	32%	16 Days										
APL	0%	27%	17 Days	\$1,800 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$1,980
P&O Nedlloyd	0%	21%	21 Days										
K Line	0%	10%	19 Days										
Maersk-SeaLand	0%	3%	19 Days	\$1,925 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$138 <sup>1</sup>					\$2,243

<sup>1</sup> Rate is per container

*Average Container Rat*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: April 2001

Month\Year: 1.0 \ 166.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	46%	22 Days	\$650 <sup>1</sup>	\$140 <sup>1</sup>			\$132					\$922
CMA	0%	19%	25 Days	\$460 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>							\$640
MOL	0%	19%	23 Days	\$1,365 <sup>1</sup>	\$140 <sup>1</sup>	\$40 <sup>1</sup>		\$132 <sup>1</sup>			\$399 <sup>1</sup>		\$2,076
K Line	0%	9%	21 Days										
Yang Ming	0%	7%	25 Days	\$650 <sup>1</sup>	\$140 <sup>1</sup>			\$132 <sup>1</sup>					\$922

<sup>1</sup> Rate is per container

*Average Container Rat* \$922