



# *Ocean Rate Bulletin*

## Frozen Beef Primals:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during August 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1998.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1998. Source: PIERS, August 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the Internet.

### **Ocean Rates:**

Ocean rates are applicable for November 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 2\17

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	64%	6%	19 Days <sup>4</sup>	\$247.00	\$2				\$46			18 KT	\$5,310
COSCO	36%	3%		\$250.00								18 KT	\$4,500 <sup>2</sup>
Hanjin	0%	50%	24 Days <sup>4</sup>										
Evergreen	0%	29%	29 Days	\$235.00	\$2							20 KT	\$4,740 <sup>2</sup>
Mitsui OSK	0%	6%	6 Days	\$247.00	\$2				\$46			18 KT	\$5,310
Maersk	0%	6%	22 Days <sup>4</sup>	\$247.00	\$2				\$46			18 KT	\$5,310

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 957\8,639

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	53%	49%	28 Days <sup>4</sup>	\$184.00	\$2							18 KT	\$3,348
Hyundai	24%	20%	13 Days	\$179.00	\$2							18 KT	\$3,258
Maersk	7%	2%	14 Days	\$178.00	\$2							18 KT	\$3,240
Evergreen	5%	2%	14 Days	\$173.00	\$2							18 KT	\$3,150
Cho Yang	4%	1%	14 Days	\$159.00	\$2							18 KT	\$2,898
Yang Ming	4%	0%	15 Days										
COSCO	1%	0%	17 Days	\$3,500 <sup>1</sup>									\$3,500 <sup>2</sup>
OOCL	1%	0%	25 Days	\$178.00	\$2							18 KT	\$3,240

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 64\484

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	45%	44%	24 Days <sup>4</sup>	\$115.00	\$2							24 KT	\$2,808
Hyundai	15%	16%	14 Days	\$204.00	\$2								\$3,708
Hapag-Lloyd	10%	4%	20 Days	\$238.00	\$2			\$46				18 KT	\$5,148
Mitsui OSK	9%	6%	13 Days	\$132.00	\$2							21 KT	\$2,814
Yang Ming	9%	3%	17 Days										
K Line	4%	5%	18 Days	\$132.00	\$2							21 KT	\$2,814
COSCO	3%	10%	17 Days	\$4,550 <sup>1</sup>									\$4,550 <sup>2</sup>
Evergreen	2%	3%	19 Days	\$159.00	\$2							18 KT	\$2,898
APL	2%	1%	12 Days	\$132.00	\$2							21 KT	\$2,814
Cho Yang	0%	2%	16 Days	\$3,580 <sup>1</sup>	\$40 <sup>1</sup>								\$3,620

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 6\26

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	50%	27%	20 Days	\$5,450 <sup>1</sup>	\$82 <sup>1</sup>		5%						\$5,805
Hanjin	17%	31%	21 Days <sup>4</sup>										
Hyundai	17%	19%	17 Days										
Evergreen	17%	19%	18 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 1\2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	67%											
OOCL	0%	33%	23 Days <sup>4</sup>	\$247.00	\$2				\$46			18 KT	\$5,310

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 52\473

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	17%	15%	14 Days	\$231.00	\$2		3%					18 KT	\$4,319
Hanjin	15%	5%	15 Days <sup>4</sup>	\$224.00	\$2		3%					18 KT	\$4,189
Cho Yang	13%	10%	14 Days	\$177.00	\$2		3%					18 KT	\$3,318
K Line	11%	17%	15 Days	\$108.00					\$46			21 KT	\$3,234
OOCL	10%	5%	20 Days <sup>4</sup>	\$108.00					\$46			21 KT	\$3,234
Yang Ming	6%	8%	15 Days										
Mitsui OSK	2%	2%	14 Days	\$108.00					\$46			21 KT	\$3,234
NYK Line	2%	1%	14 Days	\$108.00					\$46			21 KT	\$3,234
Zim Line	2%	0%	20 Days	\$3,900 <sup>1</sup>		\$34							\$4,512 <sup>2</sup>
Evergreen	0%	10%	22 Days	\$185.00	\$2		3%					18 KT	\$3,466

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 1\24

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	2%	25 Days										
Hanjin	0%	45%	18 Days <sup>4</sup>										
APL	0%	10%	16 Days	\$247.00	\$2				\$46			18 KT	\$5,310
Evergreen	0%	10%	23 Days										
Zim Line	0%	8%	12 Days										
Mitsui OSK	0%	6%	17 Days	\$247.00	\$2				\$46			18 KT	\$5,310
Yang Ming	0%	4%		\$204.00								16 KT	\$3,264
COSCO	0%	4%	20 Days	\$4,210 <sup>1</sup>	\$40								\$4,250 <sup>2</sup>
NYK Line	0%	4%	23 Days	\$247.00	\$2				\$46			18 KT	\$5,310
Senator	0%	2%	27 Days										
OOCL	0%	2%	25 Days	\$247.00	\$2				\$46			18 KT	\$5,310

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 1\21

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	52%	23 Days	\$243.00	\$2		9%		\$46			18 KT	\$5,416 <sup>2</sup>
Mitsui OSK	0%	7%	18 Days	\$247.00	\$2		9%		\$46			18 KT	\$5,494
Hanjin	0%	5%	20 Days <sup>4</sup>										
Hyundai	0%	5%	18 Days	\$235.00	\$2		9%					20 KT	\$5,163
APL	0%	5%	18 Days	\$247.00	\$2		9%		\$46			18 KT	\$5,494
K Line	0%	5%	20 Days	\$247.00	\$2		9%		\$46			18 KT	\$5,494
Hapag-Lloyd	0%	2%	26 Days										

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 957\8,639

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	21%	20%	13 Days	\$159.00	\$2		28%					15 KT	\$3,669
Mitsui OSK	18%	17%	10 Days	\$139.00					\$46			20 KT	\$3,700
K Line	17%	18%	12 Days	\$139.00					\$46			20 KT	\$3,700
Hanjin	12%	15%	12 Days <sup>4</sup>	\$163.00	\$2		28%		\$36			18 KT	\$4,440
APL	8%	7%	10 Days	\$139.00					\$46			20 KT	\$3,700
COSCO	7%	7%	12 Days	\$220.00								18 KT	\$3,960
NYK Line	5%	4%	11 Days	\$139.00					\$46			20 KT	\$3,700
Evergreen	4%	3%	11 Days	\$151.00	\$2		28%					15 KT	\$3,515
OOCL	2%	3%	11 Days	\$139.00					\$46			20 KT	\$3,700
Yang Ming	1%	1%	12 Days										
Hapag-Lloyd	1%	1%	11 Days	\$294.00	\$2	\$34	28%					11 KT	\$7,422 <sup>2</sup>

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: August 1998

Month\Year: 126\1,419

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	23%	7%	15 Days	\$132.00	\$2							21 KT	\$2,814
COSCO	20%	11%	16 Days	\$4,550 <sup>1</sup>									\$4,550 <sup>17</sup>
Evergreen	14%	14%	14 Days <sup>3</sup>	\$159.00	\$2							18 KT	\$2,898
Hyundai	14%	12%	13 Days	\$204.00	\$2								\$3,708
Hanjin	11%	17%	18 Days	\$115.00	\$2							24 KT	\$2,808
Yang Ming	11%	4%	21 Days										
Mitsui OSK	10%	9%	13 Days	\$132.00	\$2							21 KT	\$2,814
Zim Line	4%	2%											
NYK Line	2%	4%	15 Days	\$132.00	\$2							21 KT	\$2,814
Maersk	2%	2%	16 Days <sup>3</sup>	\$132.00	\$2							21 KT	\$2,814

1 Rate is per container

17 Rate is based on YY movement not SY.

3 Transit time is based on departure from Tacoma, WA.