

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 3\1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	13%	22 Days	\$235.00	\$100 ¹				AI			20 KT	\$4,800
Evergreen	0%	31%	30 Days ⁴	\$235.00	\$100 ¹				AI			20 KT	\$4,800
APL	0%	15%	24 Days	\$247.00	\$5				\$34			18 KT	\$5,148

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 123\1,144

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	39%	47%	11 Days	\$185.00	\$5		AI		AI			18 KT	\$3,402
Hyundai	35%	20%	12 Days	\$220.00	\$5		AI		AI			18 KT	\$4,050 ²
K Line	17%	12%	12 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
Evergreen	7%	5%	13 Days ⁴	\$188.00	\$5		AI		AI			18 KT	\$3,474
Sea-Land	1%	4%	15 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
OOCL	1%	2%	12 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 67\574

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	47%	38%	15 Days	\$161.00	\$5				AI			18 KT	\$2,988
Cho Yang	19%	5%	16 Days	\$3,580 ¹	\$100 ¹				AI				\$3,680 ²
COSCO	7%	9%	21 Days ⁴	\$4,550 ¹	AI				AI			18 KT	\$4,550
Hyundai	4%	9%	15 Days	\$204.00	\$5				AI			18 KT	\$3,762
Mitsui OSK	4%	2%	16 Days	\$238.00	\$5				AI			18 KT	\$4,374
K Line	4%	2%	15 Days	\$238.00	\$5				AI			18 KT	\$4,374
NYK Line	3%	3%	13 Days ⁴	\$238.00	\$5				AI			18 KT	\$4,374
Maersk	3%	3%	14 Days	\$238.00	\$5				AI			18 KT	\$4,374
Hapag-Lloyd	3%	2%	19 Days	\$238.00	\$5				AI			18 KT	\$4,374
Zim Line	3%	0%	16 Days	\$3,000 ¹	\$100 ¹				AI			18 KT	\$3,100

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 5\48

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	42%	42%	13 Days										
COSCO	37%	25%	17 Days	\$5,600 ¹	\$82								\$5,962 ²
OOCL	21%	18%	19 Days	\$253.00	\$5				AI			18 KT	\$4,644

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 4\216

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	50%	23%	27 Days	\$247.00	\$5				\$46			18 KT	\$5,364
Hanjin	50%	13%	22 Days	\$252.00	\$5				AI			18 KT	\$4,626 ²
OOCL	0%	15%	25 Days	\$247.00	\$5				\$46			18 KT	\$5,364
APL	0%	12%	29 Days	\$247.00	\$5				\$46			18 KT	\$5,364

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 45\489

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	47%	41%	16 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
Yang Ming	20%	12%	13 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
K Line	14%	14%	13 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Mitsui OSK	7%	3%	16 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
NYK Line	4%	4%	17 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Hyundai	4%	3%	15 Days	\$231.00	\$5		9%		AI			18 KT	\$4,622
Hanjin	2%	15%	15 Days	\$224.00	\$5		9%		AI			18 KT	\$4,485
Hapag-Lloyd	2%	1%	18 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 3\97

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	76%	11%	21 Days	\$247.00	\$5				\$46			18 KT	\$5,364
NYK Line	19%	9%	21 Days	\$247.00	\$5				\$46			18 KT	\$5,364
OOCL	5%	3%	19 Days	\$247.00	\$5				\$46			18 KT	\$5,364
Hyundai	0%	22%	19 Days	\$243.00	\$90 ¹			\$124 ¹				18 KT	\$4,588 ¹⁷
Hanjin	0%	21%	17 Days	\$240.00	\$100 ¹				\$34			18 KT	\$5,032 ¹⁷

1 Rate is per container

17 Rate is based on YY movement not SY.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 2\147

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	100%	4%	22 Days	\$247.00	\$5				\$46			18 KT	\$5,364
APL	0%	24%	18 Days	\$247.00	\$5				\$46			18 KT	\$5,364
OOCL	0%	23%	24 Days	\$247.00	\$5				\$46			18 KT	\$5,364

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 4\38

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	95%	18%	20 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
K Line	5%	5%	19 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
Cho Yang	0%	21%	20 Days	\$3,265 ¹	\$100 ¹		15%		AI			18 KT	\$3,855
Mitsui OSK	0%	10%	21 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
Evergreen	0%	10%	25 Days	\$243.00	\$5		15%		\$34			18 KT	\$5,732

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 1,071\7,860

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	17%	9%	10 Days	\$154.00	\$5		43%		AI				\$4,054
Mitsui OSK	15%	14%	10 Days	\$154.00	\$5		43%		AI				\$4,054
COSCO	13%	8%	12 Days	\$220.00	AI		AI		AI			18 KT	\$3,960
Hanjin	12%	10%	11 Days	\$180.00	\$5		43%		AI			18 KT	\$4,723
Hyundai	11%	8%	10 Days	\$159.00	\$5		43%		AI			15 KT	\$4,183
APL	10%	8%	10 Days	\$154.00	\$5		43%		AI				\$4,054
Evergreen	8%	7%	12 Days	\$151.00	\$5		43%		AI			15 KT	\$3,977
OOCL	6%	6%	10 Days	\$154.00	\$5		43%		AI				\$4,054
NYK Line	4%	4%	11 Days	\$154.00	\$5		43%		AI				\$4,054
Maersk	2%	3%	10 Days	\$154.00	\$5		43%		AI				\$4,054

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: September 1997

Month\Year: 95\593

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	36%	31%	19 Days	\$161.00	\$5				AI			18 KT	\$2,988
COSCO	34%	24%	18 Days	\$4,550 ¹	AI				AI				\$4,550 ²
Hyundai	9%	17%	12 Days	\$204.00	\$5				AI			18 KT	\$3,762
Cho Yang	7%	1%	15 Days	\$3,580 ¹	\$100 ¹				AI				\$3,680 ²
Evergreen	5%	9%	15 Days	\$241.00	\$5				AI			18 KT	\$4,428
Sea-Land	5%	1%	12 Days	\$238.00	\$5				AI			18 KT	\$4,374
P&O Nedlloyd	2%	8%	19 Days	\$238.00	\$5				AI			18 KT	\$4,374
OOCL	2%	1%	12 Days	\$238.00	\$5				AI			18 KT	\$4,374
Mitsui OSK	1%	0%	12 Days	\$238.00	\$5				AI			18 KT	\$4,374

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY