



# *Ocean Rate Bulletin*

## Frozen Beef Primals:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for March 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 250.2 \ 2,169.2

*Surcharges:*

| Carrier     | Market Share | Market Share CY | Transit Time | Ocean Rate           | Surcharges:        |    |     |     |         |     | Size | ContainerRate |                       |
|-------------|--------------|-----------------|--------------|----------------------|--------------------|----|-----|-----|---------|-----|------|---------------|-----------------------|
|             |              |                 |              |                      | BAF                | CY | CAF | THC | CFS Rec | ARB |      |               | Cotton R.             |
| Hanjin      | 36%          | 39%             | 12 Days      | \$164                | \$8                |    |     |     |         |     |      |               | \$3,096               |
| Evergreen   | 22%          | 13%             | 14 Days      | \$2,175 <sup>1</sup> | \$160 <sup>1</sup> |    |     |     |         |     |      |               | \$2,335               |
| Hyundai     | 11%          | 22%             | 12 Days      | \$184                | \$8                |    |     |     |         |     |      | 18 KT         | \$3,456               |
| OOCL        | 8%           | 5%              | 17 Days      | \$126                |                    |    |     |     |         |     |      | 20 KT         | \$2,520               |
| APL         | 8%           | 4%              | 12 Days      | \$126                |                    |    |     |     |         |     |      | 21 KT         | \$2,646               |
| Cho Yang    | 6%           | 5%              | 14 Days      | \$159                |                    |    |     |     |         |     |      |               | \$2,862 <sup>17</sup> |
| K Line      | 3%           | 3%              | 16 Days      | \$126                |                    |    |     |     |         |     |      | 20 KT         | \$2,520               |
| Hapag-Lloyd | 3%           | 1%              | 23 Days      |                      |                    |    |     |     |         |     |      |               |                       |
| Maersk      | 2%           | 5%              | 14 Days      | \$2,690 <sup>1</sup> | \$160 <sup>1</sup> |    |     |     |         |     |      |               | \$2,850               |
| Mitsui OSK  | 1%           | 2%              | 12 Days      | \$126                |                    |    |     |     |         |     |      | 20 KT         | \$2,520               |

<sup>1</sup> Rate is per container

<sup>17</sup> Rate is based on YY movement not SY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 89.0 \ 658.0

*Surcharges:*

| Carrier     | Market Share | Market Share CY | Transit Time         | Ocean Rate           | Surcharges:        |    |     |     |         |     | Size    | ContainerRate |                       |
|-------------|--------------|-----------------|----------------------|----------------------|--------------------|----|-----|-----|---------|-----|---------|---------------|-----------------------|
|             |              |                 |                      |                      | BAF                | CY | CAF | THC | CFS Rec | ARB |         |               | Cotton R.             |
| Hanjin      | 37%          | 43%             | 15 Days              | \$161                | \$8                |    |     |     |         |     |         |               | \$3,042 <sup>17</sup> |
| NYK Line    | 14%          | 9%              | 11 Days              | \$162                | \$8                |    |     |     |         |     | 18 KT   |               | \$3,060               |
| COSCO       | 10%          | 9%              | 19 Days              | \$100                |                    |    |     |     |         |     | 23.5 KT |               | \$2,350               |
| Hyundai     | 7%           | 8%              | 13 Days              | \$204                | \$8                |    |     |     |         |     | 18 KT   |               | \$3,816               |
| Yang Ming   | 4%           | 2%              | 16 Days              |                      |                    |    |     |     |         |     |         |               |                       |
| APL         | 3%           | 2%              | 13 Days              | \$162                | \$8                |    |     |     |         |     | 18 KT   |               | \$3,060               |
| Hapag-Lloyd | 2%           | 3%              | 14 Days              | \$238                |                    |    |     |     |         |     | 18 KT   |               | \$4,284               |
| Evergreen   | 2%           | 3%              | 16 Days              | \$2,250 <sup>1</sup> | \$160 <sup>1</sup> |    |     |     |         |     |         |               | \$2,410               |
| K Line      | 2%           | 3%              | 16 Days              | \$162                | \$8                |    |     |     |         |     | 18 KT   |               | \$3,060               |
| Mitsui OSK  | 1%           | 7%              | 13 Days <sup>5</sup> | \$162                | \$8                |    |     |     |         |     | 18 KT   |               | \$3,060               |
| Maersk      | 1%           | 3%              | 14 Days              | \$2,510 <sup>1</sup> | \$160 <sup>1</sup> |    |     |     |         |     |         |               | \$2,850               |
| Cho Yang    | 1%           | 1%              | 14 Days              | \$3,580 <sup>1</sup> | \$20 <sup>1</sup>  |    |     |     |         |     |         |               | \$3,600 <sup>17</sup> |

1 Rate is per container

17 Rate is based on YY movement not SY

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 8.5 \ 82.5

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO          | 41%                 | 26%                    |                     | \$253                | \$8                |           |            |            |                |            |                  | 18 KT       | \$4,698              |
| Hyundai        | 35%                 | 27%                    |                     | \$230                | \$8                |           |            |            |                |            |                  | 18 KT       | \$4,284              |
| Evergreen      | 12%                 | 14%                    |                     | \$260                | \$8                |           |            |            |                |            |                  | 18 KT       | \$4,824              |
| Maersk         | 12%                 | 5%                     | 20 Days             | \$2,690 <sup>1</sup> | \$160 <sup>1</sup> |           |            |            |                |            |                  |             | \$2,850              |
| Hanjin         | 0%                  | 18%                    | 17 Days             | \$3,300 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$3,300              |
| Mitsui OSK     | 0%                  | 4%                     |                     |                      |                    |           |            |            |                |            |                  |             |                      |
| K Line         | 0%                  | 3%                     | 19 Days             | \$253                | \$8                |           |            |            |                |            |                  |             | \$4,698              |

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 54.3 \ 777.0

*Surcharges:*

| Carrier     | Market Share | Market Share CY | Transit Time | Ocean Rate           | Surcharges:        |    |     |     |         |     | Size | ContainerRate |           |
|-------------|--------------|-----------------|--------------|----------------------|--------------------|----|-----|-----|---------|-----|------|---------------|-----------|
|             |              |                 |              |                      | BAF                | CY | CAF | THC | CFS Rec | ARB |      |               | Cotton R. |
| Evergreen   | 19%          | 18%             | 18 Days      | \$2,175 <sup>1</sup> |                    |    |     |     |         |     |      |               | \$2,175   |
| Hanjin      | 17%          | 91%             | 12 Days      | \$108                |                    |    |     |     |         |     |      | 21 KT         | \$2,268   |
| Hyundai     | 15%          | 9%              | 13 Days      | \$231                | \$8                |    | 5%  |     |         |     |      |               | \$4,510   |
| K Line      | 13%          | 12%             | 14 Days      |                      |                    |    |     |     |         |     |      |               |           |
| OOCL        | 7%           | 12%             | 13 Days      | \$108                |                    |    |     |     |         |     |      | 21 KT         | \$2,268   |
| APL         | 6%           | 1%              | 12 Days      | \$108                |                    |    |     |     |         |     |      |               | \$2,268   |
| NYK Line    | 5%           | 6%              | 9 Days       | \$108                |                    |    |     |     |         |     |      | 21 KT         | \$2,268   |
| Yang Ming   | 4%           | 11%             | 14 Days      |                      |                    |    |     |     |         |     |      |               |           |
| Maersk      | 4%           | 5%              | 13 Days      | \$2,690 <sup>1</sup> | \$160 <sup>1</sup> |    |     |     |         |     |      |               | \$2,850   |
| Hapag-Lloyd | 3%           | 1%              | 13 Days      | \$133                |                    |    |     |     |         |     |      |               | \$2,793   |

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 1.6 \ 30.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL            | 68%                 | 3%                     | 17 Days             | \$247                | \$8                |           | 9%         | \$34       |                |            |                  |             | \$5,602              |
| COSCO          | 32%                 | 18%                    |                     |                      |                    |           |            |            |                |            |                  |             |                      |
| Yang Ming      | 0%                  | 22%                    | 19 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Evergreen      | 0%                  | 17%                    | 23 Days             | \$2,935 <sup>1</sup> | \$160 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,095              |
| Hanjin         | 0%                  | 14%                    | 0 Days              | \$18                 |                    |           |            |            |                |            |                  |             |                      |
| Mitsui OSK     | 0%                  | 13%                    |                     | \$247                | \$8                |           | 9%         |            | \$46           |            |                  | 18 KT       | \$6,224              |
| OOCL           | 0%                  | 7%                     |                     |                      |                    |           |            |            |                |            |                  |             |                      |
| K Line         | 0%                  | 3%                     | 19 Days             | \$247                | \$8                |           | 9%         |            |                |            |                  |             | \$4,990              |

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: December 1999

Month\Year: 759.3 \ 8,834.7

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| K Line         | 19%                 | 16%                    | 10 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Hanjin         | 15%                 | 15%                    | 9 Days              | \$163             | \$8        | 50%       |            |            |                |            |                  |             | \$4,545              |
| APL            | 15%                 | 11%                    | 10 Days             | \$139             |            |           |            |            |                |            |                  |             | \$2,502              |
| Hyundai        | 14%                 | 15%                    | 10 Days             | \$159             | \$8        | 50%       |            |            |                |            |                  | 15 KT       | \$4,437              |
| Evergreen      | 9%                  | 5%                     | 10 Days             | \$139             | \$8        |           |            |            |                |            |                  | 18 KT       | \$2,646              |
| Mitsui OSK     | 8%                  | 15%                    | 11 Days             | \$139             |            |           |            |            |                |            |                  |             | \$2,780              |
| COSCO          | 6%                  | 5%                     | 13 Days             | \$144             |            |           |            |            |                |            |                  | 20 KT       | \$2,880              |
| NYK Line       | 5%                  | 7%                     | 4 Days              | \$139             |            |           |            |            |                |            |                  | 20 KT       | \$2,780              |
| OOCL           | 5%                  | 6%                     | 11 Days             | \$139             |            |           |            |            |                |            |                  | 20 KT       | \$2,780              |
| Yang Ming      | 4%                  | 2%                     | 10 Days             |                   |            |           |            |            |                |            |                  |             |                      |