



Ocean Rate Bulletin

Frozen Beef Primals:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 118\1,019

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	44%	48%	15 Days ⁴	\$192.00	\$1								\$3,474
Hyundai	36%	25%	14 Days	\$179.00	\$1								\$3,240
Evergreen	8%	18%	14 Days	\$173.00	\$1								\$3,132
Mitsui OSK	4%	3%	14 Days	\$127.50							20 KT		\$2,550
Cho Yang	3%	1%	14 Days	\$159.00									\$2,862 ¹⁷
K Line	2%	1%	18 Days	\$127.50							20 KT		\$2,550
Yang Ming	2%	0%	15 Days										
Sea-Land	1%	1%	16 Days ⁴	\$127.50							20 KT		\$2,550
APL	1%	0%	14 Days	\$127.50							20 KT		\$2,550

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 88\733

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	50%	45%	16 Days ⁴	\$161.00	\$1								\$2,916 ¹⁷
Mitsui OSK	14%	7%	13 Days	\$132.00	\$1							21 KT	\$2,793
Hyundai	7%	15%	13 Days	\$204.00	\$1								\$3,690
Yang Ming	7%	3%	18 Days										
OOCL	5%	1%	17 Days	\$132.00	\$1							21 KT	\$2,793
Evergreen	4%	5%	17 Days	\$241.00	\$1								\$4,356
Hapag-Lloyd	4%	4%	20 Days	\$238.00	\$1				\$46				\$5,130
COSCO	3%	7%	18 Days	\$4,550 ¹									\$4,550 ¹⁷
Maersk	3%	2%	15 Days	\$132.00	\$1							21 KT	\$2,793
K Line	2%	5%	18 Days	\$132.00	\$1							21 KT	\$2,793
Sea-Land	1%	2%	8 Days ⁴	\$132.00	\$1							21 KT	\$2,793

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 1\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	17%	23 Days										
Hanjin	0%	33%	26 Days ⁴	\$252.00	\$1			\$36					\$5,202
COSCO	0%	33%	20 Days										
NYK Line	0%	17%	27 Days	\$247.00	\$1				\$46				\$5,292

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 66\695

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	35%	11%	15 Days ⁴	\$224.00	\$1		4%						\$4,211
Evergreen	31%	32%	15 Days	\$185.00	\$1		4%						\$3,481
K Line	14%	15%	16 Days	\$188.00	\$1		4%						\$3,537
OOCL	6%	6%	18 Days	\$188.00	\$1		4%						\$3,537
Yang Ming	4%	10%	15 Days										
Maersk	3%	0%	17 Days	\$188.00	\$1		4%						\$3,537
Hyundai	2%	12%	17 Days	\$231.00	\$1		4%						\$4,342
Cho Yang	2%	9%	12 Days	\$3,450 ¹									\$3,450 ¹⁷
NYK Line	2%	2%	18 Days	\$188.00	\$1		4%						\$3,537
Mitsui OSK	1%	1%	14 Days	\$188.00	\$1		4%						\$3,537

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 2\32

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	14%	19 Days	\$240.00	\$1			\$34					\$4,950 ¹⁷
NYK Line	50%	6%	21 Days	\$247.00	\$1				\$46				\$5,441
Hanjin	0%	36%	18 Days ⁴	\$202.00	\$1							21 KT	\$4,263 ¹⁷
Yang Ming	0%	9%	12 Days										
Mitsui OSK	0%	8%	17 Days	\$247.00	\$1				\$46				\$5,441
APL	0%	8%	18 Days	\$247.00	\$1				\$46				\$5,441
Zim Line	0%	6%	25 Days										
Hyundai	0%	3%	17 Days	\$243.00	\$1								\$4,412
Hapag-Lloyd	0%	3%	25 Days										
COSCO	0%	3%	18 Days										

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 2\32

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	66%	28%	20 Days ⁴										
P&O Nedlloyd	33%	2%	18 Days										
Maersk	1%	6%	19 Days	\$247.00	\$1		9%	\$34					\$5,476
Evergreen	0%	34%	23 Days	\$243.00	\$1		9%	\$34					\$5,398
NYK Line	0%	8%	16 Days	\$247.00	\$1		9%	\$34					\$5,476
Mitsui OSK	0%	8%	18 Days	\$247.00	\$1		9%	\$34					\$5,476
Hapag-Lloyd	0%	5%	26 Days										
K Line	0%	3%	22 Days	\$247.00	\$1		9%	\$34					\$5,476
APL	0%	3%	18 Days	\$247.00	\$1		9%	\$34					\$5,476
Hyundai	0%	3%	17 Days	\$235.00	\$1		9%					20 KT	\$5,143 ¹⁷
Cho Yang	0%	3%	19 Days	\$3,265 ¹	\$20 ¹		9%						\$3,579

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 1,130\11,967

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	17%	17%	10 Days	\$154.00	\$1		34%						\$3,732
K Line	16%	17%	12 Days	\$154.00	\$1		34%						\$3,732
APL	14%	8%	10 Days	\$154.00	\$1		34%						\$3,732
Hyundai	13%	19%	13 Days	\$159.00	\$1		34%						\$3,853
Hanjin	12%	14%	12 Days ⁴	\$163.00	\$1		34%	\$36					\$4,598
NYK Line	6%	5%	12 Days	\$154.00	\$1		34%						\$3,732
COSCO	5%	6%	12 Days	\$220.00									\$3,960
OOCL	4%	4%	11 Days	\$154.00	\$1		34%						\$3,732
Evergreen	3%	3%	11 Days	\$151.00	\$1		34%						\$3,660
Sea-Land	2%	1%	11 Days ⁴	\$154.00	\$1		34%						\$3,732
Yang Ming	2%	1%	12 Days										
P&O Nedlloyd	2%	0%	14 Days	\$154.00	\$1		34%						\$3,732
Hapag-Lloyd	1%	1%	11 Days	\$294.00	\$1		34%	\$34					\$7,721

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.L./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 5\37

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	44%	33%	19 Days ⁴	\$161.00	\$1								\$2,916 ¹⁷
COSCO	33%	29%		\$3,586 ¹	\$20 ¹								\$3,600 ¹⁷
Evergreen	22%	22%	18 Days										
Hyundai	0%	14%	17 Days										

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: November 1998

Month\Year: 108\1,878

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	27%	10%	13 Days	\$132.00	\$1							21 KT	\$2,793
Hanjin	22%	18%	19 Days	\$161.00	\$1								\$2,916 ¹⁷
Hyundai	18%	13%	14 Days	\$204.00	\$1								\$3,690
Yang Ming	15%	7%	21 Days										
Evergreen	5%	13%	14 Days ³	\$241.00	\$1								\$4,356
Maersk	3%	2%	16 Days ³	\$132.00	\$1							21 KT	\$2,793
Mitsui OSK	1%	9%	16 Days ³	\$132.00	\$1							21 KT	\$2,793
Cho Yang	1%	2%	18 Days	\$3,580 ¹	\$20 ¹								\$3,600 ¹⁷
COSCO	0%	9%	16 Days	\$4,550 ¹									\$4,550 ¹⁷
Sea-Land	0%	5%	16 Days ³	\$132.00	\$1							21 KT	\$2,793
P&O Nedlloyd	0%	3%	12 Days	\$132.00	\$1							21 KT	\$2,793
NYK Line	0%	3%	13 Days	\$132.00	\$1							21 KT	\$2,793

1 Rate is per container

17 Rate is based on YY movement not SY.

3 Transit time is based on departure from Tacoma, WA.