



# *Ocean Rate Bulletin*

## Frozen Beef Primals:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 129\903

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	50%	24%	14 Days										
Hanjin	38%	48%	15 Days	\$192.00	\$1								\$3,474
Evergreen	5%	20%	14 Days	\$173.00	\$1								\$3,132
Mitsui OSK	3%	3%	14 Days	\$173.00	\$1								\$3,132
COSCO	2%	1%	18 Days	\$3,500 <sup>1</sup>									\$3,500 <sup>17</sup>
K Line	1%	1%	18 Days	\$173.00	\$1								\$3,132
NYK Line	1%	1%	17 Days	\$173.00	\$1								\$3,132
Cho Yang	1%	1%	14 Days	\$159.00									\$2,862

<sup>1</sup> Rate is per container

<sup>17</sup> Rate is based on YY movement not SY.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 88\645

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	46%	44%	16 Days <sup>4</sup>	\$115.00	\$1							24 KT	\$2,784
Hyundai	15%	16%	13 Days	\$204.00	\$1								\$3,690
Mitsui OSK	12%	6%	13 Days	\$132.00	\$1							21 KT	\$2,793
Evergreen	6%	5%	17 Days	\$241.00	\$1								\$4,356
Sea-Land	6%	2%	8 Days <sup>4</sup>	\$132.00	\$1							21 KT	\$2,793
K Line	5%	5%	18 Days	\$132.00	\$1							21 KT	\$2,793
Yang Ming	4%	3%	18 Days	\$115.00	\$1							24 KT	\$2,784
Hapag-Lloyd	2%	4%	20 Days	\$238.00	\$1				\$46				\$5,130
Maersk	2%	2%	15 Days	\$132.00	\$1							21 KT	\$2,793
COSCO	1%	7%	18 Days	\$4,500 <sup>1</sup>									\$4,550 <sup>17</sup>
Zim Line	1%	3%	16 Days										
Cho Yang	0%	2%	15 Days										

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 4\32

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	50%	28%	20 Days	\$5,450	\$82 <sup>1</sup>		5%						\$5,805
Hanjin	25%	32%	19 Days <sup>4</sup>										
Evergreen	25%	22%	18 Days										
Hyundai	0%	16%	17 Days										
Mitsui OSK	0%	3%	17 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 1\3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	40%	26 Days <sup>4</sup>	\$224.00	\$1			\$36					\$5,202
COSCO	0%	40%	20 Days										
NYK Line	0%	20%	27 Days	\$247.00	\$1			\$46					\$5,292

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 64\630

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	25%	8%	15 Days <sup>4</sup>	\$170.00	\$1		4%					19 KT	\$3,378
Evergreen	20%	33%	15 Days	\$185.00	\$1		4%						\$3,481
Yang Ming	16%	10%	15 Days	\$130.00								21 KT	\$2,730
K Line	10%	15%	17 Days	\$188.00	\$1		4%	\$34					\$4,149 <sup>17</sup>
OOCL	8%	6%	18 Days	\$188.00	\$1		4%	\$34					\$4,149 <sup>17</sup>
Cho Yang	6%	10%	12 Days	\$4,580 <sup>1</sup>									\$4,580
NYK Line	6%	2%	18 Days	\$188.00	\$1		4%	\$34					\$4,149 <sup>17</sup>
Hyundai	3%	13%	17 Days										
Hapag-Lloyd	2%	1%	18 Days	\$188.00	\$1		4%						\$3,537
Zim Line	2%	1%	23 Days	\$3,900 <sup>1</sup>				\$34					\$3,934 <sup>17</sup>
Mitsui OSK	2%	1%	14 Days	\$188.00	\$1		4%	\$34					\$4,149 <sup>17</sup>

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 4\30

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Yang Ming	57%	10%	12 Days	\$204.00					\$46		21 KT	\$4,330
Evergreen	29%	12%	19 Days	\$240.00	\$1			\$34				\$4,950
Hapag-Lloyd	14%	3%	25 Days									
Hanjin	0%	38%	18 Days <sup>4</sup>									
Mitsui OSK	0%	8%	17 Days	\$247.00	\$1			\$46				\$5,292
APL	0%	8%	18 Days	\$247.00	\$1			\$46				\$5,292
Zim Line	0%	7%	25 Days									
COSCO	0%	3%	20 Days									
NYK Line	0%	3%	21 Days	\$247.00	\$1			\$46				\$5,292
Hyundai	0%	3%	17 Days									
Senator	0%	2%	26 Days									
OOCL	0%	2%	24 Days	\$247.00	\$1			\$46				\$5,292

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 6\31

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	62%	26%	20 Days <sup>4</sup>										
NYK Line	20%	9%	16 Days	\$247.00	\$1		9%		\$46				\$5,692
Hapag-Lloyd	16%	5%	26 Days										
P&O Nedlloyd	2%	0%	18 Days										
Evergreen	0%	36%	23 Days	\$243.00	\$1		9%	\$34					\$5,398 <sup>17</sup>
Maersk	0%	7%	19 Days	\$247.00	\$1		9%		\$46				\$5,692
Mitsui OSK	0%	5%	18 Days	\$247.00	\$1		9%		\$46				\$5,692
K Line	0%	3%	22 Days	\$247.00	\$1		9%		\$46				\$5,692
APL	0%	3%	18 Days	\$247.00	\$1		9%		\$46				\$5,692
Hyundai	0%	3%	17 Days										
Cho Yang	0%	3%	19 Days	\$3,265	\$20 <sup>1</sup>		9%						\$3,579 <sup>17</sup>

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 1,183\10,837

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	17%	19%	13 Days	\$159.00	\$1		34%						\$3,853
Mitsui OSK	17%	17%	10 Days	\$154.00	\$1		34%				20 KT		\$3,732
Hanjin	16%	15%	12 Days <sup>4</sup>	\$180.00	\$1		34%						\$4,360
K Line	12%	7%	12 Days	\$154.00	\$1		34%				20 KT		\$3,732
APL	11%	8%	10 Days	\$154.00	\$1		34%				20 KT		\$3,732
NYK Line	6%	5%	12 Days	\$154.00	\$1		34%				20 KT		\$3,732
OOCL	5%	3%	11 Days	\$154.00	\$1		34%				20 KT		\$3,732
Evergreen	5%	3%	11 Days	\$151.00	\$1		34%						\$3,660
COSCO	3%	6%	12 Days	\$220.00	\$1								\$3,960
Yang Ming	2%	1%	12 Days	\$151.00	\$1		34%						\$3,660
Mexican Line	2%	1%											
Maersk	1%	2%	11 Days	\$154.00	\$1		34%				20 KT		\$3,732
Hapag-Lloyd	1%	1%	11 Days										

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1998

Month\Year: 204\1,769

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	24%	18%	19 Days	\$115.00	\$1							24 KT	\$2,784
OOCL	16%	9%	13 Days	\$132.00	\$1							21 KT	\$2,793
Mitsui OSK	12%	9%	13 Days	\$132.00	\$1							21 KT	\$2,793
Evergreen	11%	14%	14 Days <sup>3</sup>	\$241.00	\$1								\$4,356
Hyundai	11%	12%	14 Days	\$204.00	\$1								\$3,690
COSCO	6%	10%	16 Days	\$4,550 <sup>1</sup>									\$4,550 <sup>17</sup>
Zim Line	2%	2%	14 Days										
Maersk	2%	2%	16 Days <sup>3</sup>	\$132.00	\$1							21 KT	\$2,793
Sea-Land	1%	6%	16 Days <sup>3</sup>	\$132.00	\$1							21 KT	\$2,793
P&O Nedlloyd	1%	3%	12 Days	\$162.00	\$1								\$2,934
Yang Ming	1%	3%	12 Days	\$115.00	\$1							24 KT	\$2,784
NYK Line	0%	3%	13 Days	\$132.00	\$1							21 KT	\$2,793
APL	0%	2%	13 Days	\$132.00	\$1							21 KT	\$2,793
K Line	0%	2%	16 Days <sup>3</sup>	\$132.00	\$1							21 KT	\$2,793
Cho Yang	0%	2%	18 Days										

1 Rate is per container

17 Rate is based on YY movement not SY.

3 Transit time is based on departure from Tacoma, WA.