



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 13\397

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	31%	26%	25 Days	\$3.48	\$1			\$34				840 pkgs.	\$3,553
Mitsui OSK	31%	23%	21 Days	\$3.19	\$1			\$34				840 pkgs.	\$3,310
Evergreen	15%	2%	18 Days ³	\$2.94	\$1			\$34				840 pkgs.	\$3,100
Sea-Land	8%	17%	25 Days ³	\$3.19	\$1			\$34				840 pkgs.	\$3,310
APL	8%	10%	21 Days	\$3.19	\$1			\$34				840 pkgs.	\$3,310
Cho Yang	0%	7%	24 Days	\$2.94	\$1			\$34				840 pkgs.	\$3,100
NYK Line	0%	7%	19 Days	\$3.19	\$1			\$34				840 pkgs.	\$3,310
Maersk	0%	4%	19 Days ³	\$3.19	\$1			\$34				840 pkgs.	\$3,310

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Ho Chi Minh

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 1\29

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	3%		\$3.59								1029 pkgs.	\$3,694
Hyundai	0%	38%	25 Days	\$5.70	\$1			\$34				840 pkgs.	\$5,418
Maersk	0%	21%		\$3.59								1029 pkgs.	\$3,694
APL	0%	17%	26 Days	\$3.59								1029 pkgs.	\$3,694
Hanjin	0%	17%	24 Days	\$5.73	\$1			\$26				840 pkgs.	\$5,299
Mitsui OSK	0%	3%	24 Days	\$3.59	\$1			\$34				1029 pkgs.	\$4,394

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 121\2,042

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	25%	19%	14 Days	\$2.64	\$1			\$34				840 pkgs.	\$2,848
APL	24%	11%	13 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
COSCO	15%	15%	16 Days	\$2.12	\$1			\$34				840 pkgs.	\$2,411
Sea-Land	10%	2%	16 Days ³	\$2.39	\$1			\$34				840 pkgs.	\$2,638
P&O Nedlloyd	7%	6%	12 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
Cho Yang	4%	11%	18 Days	\$2.89	\$1			\$34				840 pkgs.	\$3,058
K Line	4%	0%	21 Days ³	\$2.39	\$1			\$34				840 pkgs.	\$2,638
Evergreen	3%	8%	14 Days ³	\$2.39	\$1			\$34					\$2,638
Mitsui OSK	2%	7%	13 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
OOCL	2%	6%	13 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
NYK Line	2%	4%	13 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
Hanjin	1%	1%	19 Days	\$2.39	\$1								\$2,026
Yang Ming	0%	7%	21 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,638
Maersk	0%	5%	16 Days ³	\$2.39	\$1			\$34				840 pkgs.	\$2,638

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 44\159

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	34%	10%	29 Days	\$2,400 ¹									\$2,400
Hyundai	16%	14%	24 Days	\$3.32	\$1			\$34				840 pkgs.	\$3,419
Sea-Land	14%	9%	25 Days ³	\$2.95	\$1			\$34				840 pkgs.	\$3,108
P&O Nedlloyd	11%	5%	30 Days	\$2,400 ¹									\$2,400
Mitsui OSK	7%	5%	26 Days	\$2.95	\$1			\$34				840 pkgs.	\$3,108
Cho Yang	5%	7%		\$3.22	\$1			\$34				840 pkgs.	\$3,335
APL	2%	20%	26 Days	\$2.95	\$1			\$34				840 pkgs.	\$3,108
Hanjin	1%	1%	31 Days	\$2.84	\$1			\$26				840 pkgs.	\$2,872
NYK Line	0%	3%	29 Days	\$2.95	\$1			\$34				840 pkgs.	\$3,108

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 439\3,055

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	21%	14%	15 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
Evergreen	16%	38%	12 Days ³	\$2.51	\$1		4%	\$34				840 pkgs.	\$2,823
Sea-Land	14%	7%	23 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
Maersk	10%	6%	15 Days ³	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
Hyundai	9%	2%	15 Days										
Mitsui OSK	8%	6%	15 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
OOCL	8%	6%	17 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
NYK Line	5%	7%	15 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
K Line	5%	2%	15 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,648
Yang Ming	2%	1%	18 Days	\$2.31	\$1		4%	\$34					\$2,572
Hapag-Lloyd	1%	2%	17 Days	\$2.21	\$1		4%	\$34				840 pkgs.	\$2,561
Cho Yang	0%	3%	16 Days	\$2.26	AI		4%	\$34				840 pkgs.	\$3,313
P&O Nedlloyd	0%	3%	12 Days	\$2.31	\$1		4%	\$34				840 pkgs.	\$2,804
Hanjin	0%	3%	16 Days	\$3.55	\$1		4%	\$34				800 pkgs.	\$3,731

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 93\489

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	39%	13%	23 Days	\$2,400 ¹									\$2,400
Hyundai	11%	40%	18 Days	\$3.09	\$1			\$34				840 pkgs.	\$3,226
Hapag-Lloyd	11%	2%	20 Days	\$2,390 ¹									\$2,390
OOCL	10%	9%	18 Days	\$2.42	\$1			\$34				1029 pkgs.	\$3,190
APL	6%	7%	20 Days	\$2.84	\$1			\$34				840 pkgs.	\$3,016
Sea-Land	6%	3%	19 Days	\$2.42	\$1			\$34				1029 pkgs.	\$3,190
COSCO	6%	2%		\$3.94								840 pkgs.	\$3,310
Evergreen	5%	2%	14 Days ³	\$2.84	\$1			\$34				840 pkgs.	\$3,016
Maersk	4%	13%	21 Days ³	\$2.42	\$1			\$34				1029 pkgs.	\$3,190
Yang Ming	1%	0%	24 Days	\$2.84	\$1			\$34				840 pkgs.	\$3,016
NYK Line	0%	6%	17 Days	\$2.42	\$1			\$34				1029 pkgs.	\$3,190

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 27\329

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	41%	13%	20 Days	\$3.17	\$1			\$34				840 pkgs.	\$3,293
Sea-Land	22%	14%	22 Days ³	\$3.42	\$1			\$34				840 pkgs.	\$3,503
APL	15%	26%	23 Days	\$3.42	\$1			\$34				840 pkgs.	\$3,503
P&O Nedlloyd	11%	11%	26 Days	\$2,400 ¹									\$2,400
Hyundai	4%	21%	22 Days	\$3.42	\$1			\$34				840 pkgs.	\$3,503
Hapag-Lloyd	4%	4%		\$2,400 ¹									\$2,400
Mitsui OSK	4%	3%	23 Days	\$3.42	\$1			\$34				840 pkgs.	\$3,503
Maersk	0%	8%	22 Days ³	\$3.42	\$1			\$34				840 pkgs.	\$3,503
OOCL	0%	4%	28 Days	\$3.42	\$1			\$34				840 pkgs.	\$3,503

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Singapore

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 40\328

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	55%	28%	22 Days	\$2.93	\$1		9%	\$34				840 pkgs.	\$3,313
APL	12%	16%	20 Days	\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413
Hyundai	10%	8%	25 Days	\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413
Sea-Land	9%	7%	21 Days ³	\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413
P&O Nedlloyd	5%	12%	24 Days	\$2,400 ¹									\$2,400
Hapag-Lloyd	5%	1%		\$2,400 ¹									\$2,400
Hanjin	2%	3%	23 Days	\$2.93	\$1		4%	\$34				840 pkgs.	\$3,169
K Line	2%	0%		\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413
Maersk	0%	19%	21 Days ³	\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413
Mitsui OSK	0%	4%	00 Days	\$3.04	\$1		4%	\$34				840 pkgs.	\$3,413

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Washington State Ports To Magadan, Russian Far East

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 7\93

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
FESCO	100%	79%											
Sunmar	0%	21%											

Ocean Rate Bulletin

Washington State Ports To Vladivostok, Russian Far East

Fresh Apples

Monthly Market Share For: November 1998

Month\Year: 4\82

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
FESCO	100%	63%											
Hyundai	52%	6%		\$5,200 ¹									\$5,200
Sunmar	0%	31%											

¹ Rate is per container