

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2003. The denominator represents the total number of TEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 30, 2003. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 76.0 \ 476.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	61%	41%	22										
Maersk-SeaLand	8%	24%	29	\$4,200	\$230	\$40							\$4,470
Hanjin	8%	8%	24	\$3,850	\$230	\$40							\$4,120
Hapag-Lloyd	8%	4%											
Yang Ming	8%	2%	28	\$2,500	\$230								\$2,730
Hyundai	3%	12%	14										
NYK Line	3%	5%	27	\$2,875	\$230								\$3,105
P&O Nedlloyd	3%	2%	21	\$3,425	\$230	\$40							\$3,695
												<i>Average Container Rate</i>	\$3,705

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 18.0 \ 118.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.			
NYK Line	56%	19%	25											
Hanjin	22%	7%	22	\$6.98 <sup>19</sup>	\$12 <sup>16</sup>	\$40			\$34 <sup>16</sup>			840 pkgs.	\$6,731	
Maersk-SeaLand	11%	11%	32	\$5,200	\$230	\$40							\$5,470	
P&O Nedlloyd	11%	5%												
OOCL	0%	49%	19											
												<b>Average Container Rate</b>	\$6,311	

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 205.3 \ 2,413.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	29%	17%	21	\$3,800	\$230	\$40						\$4,070
OOCL	16%	13%	14									
Yang Ming	10%	5%	18	\$2,400	\$230							\$2,630
P&O Nedlloyd	7%	3%	12									
Hanjin	7%	2%	14	\$3,060	\$230	\$40						\$3,330
NYK Line	5%	5%	14	\$2,775	\$230							\$3,005
COSCO	5%	4%	19									
MOL	4%	8%	15	\$2,900	\$230	\$40						\$3,170
Hyundai	4%	8%	14									
Norasia	4%	6%										
Evergreen	3%	14%	22	\$2,975	\$230							\$3,205
China National	3%	7%	20									
APL	3%	5%	13	\$3,000	\$230							\$3,230
Hapag-Lloyd	1%	2%	12									
K Line	1%	0%	16									
<b>Average Container Rate</b>											\$3,529	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 245.8 \ 2,598.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	52%	37%	26	\$4,200	\$230	\$40						\$4,470
OOCL	26%	22%	23									
APL	9%	10%	24	\$3,100	\$230							\$3,330
NYK Line	5%	5%	27	\$2,875	\$230							\$3,105
MOL	5%	3%	14	\$2,900	\$230	\$40						\$3,170
Hanjin	2%	5%		\$3,850	\$230	\$40						\$4,120
K Line	1%	8%	29									
Hyundai	1%	8%	29									
Evergreen	0%	5%	30	\$3,075	\$230							\$3,305
											<i>Average Container Rate</i>	\$4,145

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 393.7 \ 2,157.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	32%	49%	20	\$2,275	\$230								\$2,505
Yang Ming	17%	6%	14	\$2,400	\$230		4%						\$2,726
OOCL	16%	17%	13										
Hanjin	13%	4%	12	\$3,006	\$230	\$40	4%						\$3,396
Maersk-SeaLand	9%	8%	20	\$3,800	\$230	\$40	4%						\$4,222
P&O Nedlloyd	6%	1%	12	\$3,125	\$230	\$40	4%						\$3,520
APL	2%	3%	12	\$3,000	\$230								\$3,230
Hapag-Lloyd	2%	1%	11										
NYK Line	2%	4%	13	\$2,775	\$230								\$3,005
Hyundai	2%	1%	13										
K Line	1%	0%	15	\$2,600	\$240	\$40	5%						\$3,010
MOL	0%	3%	14	\$2,900	\$230	\$40							\$3,170
												<i>Average Container Rate</i>	\$2,994

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 4.0 \ 330.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	100%	28%	24	\$4,200	\$230	\$40							\$4,470
OOCL	0%	50%	15										
Evergreen	0%	10%	25	\$3,075	\$230								\$3,305
APL	0%	6%	15	\$3,100	\$230								\$3,330
												<i>Average Container Rate</i>	\$4,470

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 26.5 \ 306.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk-SeaLand	60%	20%											
P&O Nedlloyd	15%	16%	18	\$3,425	\$230	\$40							\$3,695
OOCL	10%	21%	26										
Evergreen	8%	7%	30	\$3,075	\$230								\$3,305
Hapag-Lloyd	7%	6%											
NYK Line	0%	9%	26	\$2,875	\$230								\$3,105
Hyundai	0%	8%	13										
APL	0%	5%	25	\$3,100	\$230								\$3,330
												<i>Average Container Rate</i>	\$3,565

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 2.0 \ 12.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
China Shipping	100%	33%	15										
NYK Line	0%	17%	13										
Hanjin	0%	17%	13	\$5.10 <sup>19</sup>	\$230 <sup>1</sup>	\$40		\$34 <sup>16</sup>				840 pkgs.	\$5,166
Hyundai	0%	17%	16										
Norasia	0%	17%											

*Average Container Rate*

1 Rate is per container

16 Rate is calculated per KT not by container.

19 Rate is per package

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2003

Month\Year: 10.0 \ 325.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	20%	21%	25	\$4,200	\$230	\$40	8%					\$4,806
NYK Line	20%	5%	20	\$2,875	\$230							\$3,105
Hapag-Lloyd	20%	4%	16									
Evergreen	20%	3%	27	\$3,075	\$230							\$3,305
P&O Nedlloyd	20%	2%	16	\$3,170	\$230	\$40	8%					\$3,694
APL	0%	32%	21	\$3,100	\$230							\$3,330
OOCL	0%	13%	18									
Hyundai	0%	9%	22									
Yang Ming	0%	6%	21	\$2,400	\$230		8%					\$2,822
											<i>Average Container Rate</i>	\$3,728