

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2004.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2004. Source: PIERS, July 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 62.0 \ 186.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	48%	46%	20										
Maersk-SeaLand	19%	12%	35	\$4,700	\$230	\$40							\$4,970
Hyundai	19%	10%	20										
NYK Line	3%	14%	22										
Hanjin	3%	13%	17										
Yang Ming	3%	3%	21	\$4,500	\$230								\$4,730
Evergreen	3%	2%	19	\$3,875	\$230								\$4,105
<i>Average Container Rate</i>												\$4,832	

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 132.0 \ 1,512.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	20%	8%	24										
Evergreen	20%	7%	18	\$3,875	\$230								\$4,105
Maersk-SeaLand	17%	22%	37	\$4,700	\$230	\$40							\$4,970
OOCL	14%	23%	20										
MOL	9%	5%	27	\$4,250	\$230	\$40							\$4,520
NYK Line	6%	9%	21										
Hatsu Marine Ltd.	6%	1%	24	\$3,700	\$230	\$40							\$3,970
Hanjin	5%	17%	22										
APL	5%	4%	24	\$4,100	\$230								\$4,330
P&O Nedlloyd	0%	3%	20	\$3,425	\$230	\$40							\$3,695
												<i>Average Container Rate</i>	\$4,433

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 8.0 \ 58.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	75%	38%	24	\$4,700	\$230	\$40						\$4,970
OOCL	25%	41%	15									
MOL	0%	7%	23	\$4,250	\$230	\$40						
Hyundai	0%	7%	23									
APL	0%	3%	17									
NYK Line	0%	3%	14									
Average Container Rate											\$4,970	

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 28.0 \ 175.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	57%	19%	16									
NYK Line	21%	6%	18									
MOL	14%	5%	28	\$4,250	\$230	\$40						\$4,520
Hyundai	7%	5%	23									
Maersk-SeaLand	0%	29%	15	\$4,700	\$230	\$40						\$4,970
P&O Nedlloyd	0%	23%	17	\$3,425	\$230	\$40						\$3,695
Hanjin	0%	9%	17									
Average Container Rate											\$4,520	

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Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 12.0 \ 34.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	33%	41%	12									
Hyundai	33%	18%	16									
Norasia	17%	12%										
COSCO	17%	6%	16	\$3,125	\$230							\$3,355
MOL	0%	12%	18	\$4,000	\$230	\$40						\$4,270
Yang Ming	0%	6%	12	\$4,500	\$230							\$4,730
Hanjin	0%	6%	10									
											<i>Average Container Rate</i>	\$3,355

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 6.0 \ 99.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	100%	32%	15										
Maersk-SeaLand	0%	22%	35	\$4,700	\$230	\$40	9%						\$5,393
OOCL	0%	10%	15										
Hyundai	0%	10%	21										
P&O Nedlloyd	0%	8%	15	\$3,170	\$230	\$40							\$3,440
Evergreen	0%	6%	18	\$3,225	\$230								\$3,455
Hanjin	0%	6%	22										
MOL	0%	4%	27	\$4,250	\$230	\$40							\$4,520

Average Container Rate

Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2004

Month\Year: 65.0 \ 1,347.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Norasia	25%	16%											
Maersk-SeaLand	22%	15%	15	\$4,300	\$230	\$40							\$4,570
OOCL	20%	9%	12										
China Shipping	12%	6%	20										
Hyundai	9%	8%	13										
COSCO	6%	7%	16										
Evergreen	3%	6%	13	\$3,775	\$230								\$4,005
NYK Line	3%	6%	12										
MOL	0%	6%	12	\$4,000	\$230	\$40							\$4,270
Hanjin	0%	6%	12										
Maruba	0%	4%		\$2,000	\$90								\$2,090
Yang Ming	0%	4%	16										
Average Container Rate												\$4,499	