

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2001.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 2001. Source: PIERS, July 2001.

### **Market Share-CY 2001:**

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for September 30, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 101.0 \ 379.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	33%	12%	23 Days	\$3,500	\$140	\$40							\$3,680
Maersk-SeaLand	32%	28%	25 Days <sup>3</sup>	\$2,500	\$140	\$40							\$2,680
Hyundai	28%	30%	15 Days	\$4,050	\$140								\$4,190
NYK Line	5%	15%	19 Days										
OOCL	3%	10%	19 Days	\$3,200	\$140	\$40							\$3,380

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,487

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 2.0 \ 48.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	50%	56%	26 Days	\$6.98	\$7	\$40		\$34				840 pkgs.	\$6,641
APL	50%	10%	26 Days	\$3,600	\$140	\$40							\$3,680
OOCL	0%	29%	19 Days	\$3,200	\$140	\$40							\$3,380

*Average Container Rate* \$5,161

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 85.6 \ 997.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	38%	23%	14 Days	\$3,600	\$140								\$3,740
COSCO	16%	19%	21 Days <sup>3</sup>	\$4,460	\$140								\$4,600
APL	12%	7%	14 Days	\$3,510	\$140	\$40							\$3,690
Maersk-SeaLand	11%	20%	16 Days	\$2,500	\$140	\$40							\$2,680
China Shipping	7%	1%											
Evergreen	5%	6%	14 Days <sup>3</sup>	\$2,800	\$140	\$40							\$2,980
NYK Line	4%	6%	11 Days										
P&O Nedlloyd	4%	2%	16 Days	\$2,900	\$140	\$40							\$3,080
OOCL	2%	3%	15 Days	\$2,900	\$140	\$40							\$3,080
MOL	1%	4%	14 Days	\$3,900	\$140	\$40							\$4,080
Hanjin	1%	0%	15 Days	\$3,060	\$140	\$40							\$4,030
Cho Yang	0%	8%											

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,678

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 172.2 \ 939.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	43%	30%	28 Days	\$4,050	\$140								\$4,190
Maersk-SeaLand	28%	41%	27 Days	\$2,800	\$140	\$40							\$2,980
Norasia	9%	4%	27 Days										
Hapag-Lloyd	6%	3%	26 Days										
MOL	5%	8%	26 Days	\$4,600	\$140	\$40							\$4,780
Evergreen	5%	6%	30 Days <sup>3</sup>	\$3,100	\$140	\$40							\$3,280
APL	5%	4%	26 Days	\$3,800	\$140	\$40							\$3,980
OOCL	2%	4%	31 Days	\$3,200	\$140	\$40							\$3,380
Hanjin	1%	3%	30 Days	\$3,850	\$140	\$40							\$4,030

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,760

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 63.9 \ 2,155.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	61%	40%	12 Days <sup>3</sup>	\$2,800	\$140	\$40							\$2,980
OOCL	19%	8%	14 Days	\$2,900	\$140	\$40							\$3,080
Maersk-SeaLand	16%	22%	14 Days	\$2,500	\$140	\$40	4%						\$2,780
APL	2%	11%	15 Days	\$3,510	\$140	\$40	4%						\$3,690
Yang Ming	2%	3%	20 Days										
P&O Nedlloyd	1%	2%	14 Days	\$2,800	\$140	\$40	4%						\$3,092
NYK Line	0%	4%	13 Days										
MOL	0%	3%	16 Days	\$3,900	\$140	\$40							\$4,080

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,983

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 26.0 \ 283.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	69%	45%	23 Days	\$3,200	\$140	\$40							\$3,380
APL	15%	5%	24 Days	\$3,500	\$140	\$40							\$3,680
Maersk-SeaLand	8%	42%	21 Days	\$2,800	\$140	\$40							\$2,980
Hyundai	4%	2%	19 Days	\$4,050	\$140								\$4,190
P&O Nedlloyd	4%	1%	22 Days	\$3,100	\$140	\$40							\$3,280
MOL	0%	3%	24 Days	\$4,300	\$140	\$40							\$4,480

Average Container Rate \$3,420

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 15.0 \ 122.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	33%	16%	23 Days	\$3,800	\$140	\$40							\$3,980
Hyundai	27%	16%	24 Days	\$4,050	\$140								\$4,190
Maersk-SeaLand	20%	37%	21 Days <sup>3</sup>	\$2,800	\$140	\$40							\$2,980
P&O Nedlloyd	13%	4%	25 Days	\$3,100	\$140	\$40							\$3,280
OOCL	7%	4%	27 Days	\$3,200	\$140	\$40							\$3,380
NYK Line	0%	9%	18 Days										

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,707

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 1.0 \ 16.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	13%		\$5.10	\$7			\$34				800 pkgs.	\$4,777
MOL	0%	56%	19 Days										
Cho Yang	0%	6%											
COSCO	0%	6%	13 Days	\$5,000	\$140								\$5,140
OOCL	0%	6%	15 Days										
China Shipping	0%	6%											

*Average Container Rate* \$4,777

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2001

Month\Year: 6.0 \ 112.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	50%	25%	21 Days	\$4,050	\$140								\$4,190
APL	33%	17%	20 Days	\$3,600	\$140	\$40	6%						\$3,996
OOCL	17%	8%	21 Days	\$3,200	\$140	\$40							\$3,380
Cho Yang	0%	27%											
Maersk-SeaLand	0%	12%	22 Days <sup>3</sup>	\$2,800	\$140	\$40	6%						\$3,148
MOL	0%	5%	21 Days	\$4,400	\$140	\$40							\$4,580

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,990