

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2004.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2004. Source: PIERS, January, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 36.0 \ 36.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	39%	39%	21										
NYK Line	22%	22%	28	\$3,075	\$185								\$3,260
Hanjin	17%	17%											
Maersk-SeaLand	17%	17%	25	\$4,200	\$185	\$40							\$4,425
Yang Ming	6%	6%	22	\$2,500	\$185								\$2,685
												<i>Average Container Rate</i>	\$3,625

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Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 2.0 \ 2.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.			
P&O Nedlloyd	100%	100%	20	\$3,225	\$185	\$40								
												<i>Average Container Rate</i>	\$3,450	

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Seattle/Tacoma/Portland Ports To Ho Chi Minh

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 16.0 \ 16.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	63%	63%	21									
NYK Line	38%	38%	24									

Average Container Rate

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 410.9 \ 410.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	23%	23%	17	\$3,800	\$185	\$40						\$4,025
OOCL	13%	13%	14									
Hyundai	9%	9%	16									
Hanjin	9%	9%	16									
Yang Ming	7%	7%	14	\$2,400	\$185							\$2,585
Norasia	6%	6%	27									
Evergreen	5%	5%	15	\$2,800	\$185	\$40						\$3,025
NYK Line	5%	5%	13	\$2,975	\$185							\$3,160
MOL	5%	5%	18									
APL	5%	5%	17	\$3,000	\$185							\$3,185
COSCO	4%	4%	14	\$2,225	\$185							\$2,410
P&O Nedlloyd	3%	3%	11	\$3,225	\$185	\$40						\$3,450
Hapag-Lloyd	2%	2%	14									
Maruba SCA	1%	1%										
Hatsu Marine Ltd.	0%	0%	15	\$2,800								\$2,800
China Shipping	0%	0%	30									
K Line	0%	0%	19	\$2,600	\$240	\$40						\$2,880
											Average Container Rate	\$3,400

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Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 226.0 \ 226.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	44%	44%	26	\$4,200	\$185	\$40							\$4,425
Hanjin	22%	22%											
OOCL	17%	17%	23										
NYK Line	5%	5%	25	\$3,075	\$185								\$3,260
Evergreen	3%	3%	23	\$2,900	\$185	\$40							\$3,125
APL	3%	3%	28	\$3,100	\$185								\$3,285
P&O Nedlloyd	3%	3%	20	\$3,425	\$185	\$40							\$3,650
MOL	1%	1%	28										
Yang Ming	1%	1%	26	\$2,500	\$185								\$2,685
Hyundai	1%	1%	32										
Hapag-Lloyd	1%	1%	25										
Average Container Rate												\$4,147	

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Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 346.0 \ 346.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	35%	35%	13	\$2,800	\$185	\$40	4%					\$3,137
Maersk-SeaLand	23%	23%	20	\$3,800	\$185	\$40	4%					\$4,177
OOCL	9%	9%	12									
Hanjin	9%	9%	14									
NYK Line	8%	8%	14	\$2,975	\$185							\$3,160
Yang Ming	8%	8%	12	\$2,400	\$185		4%					\$2,681
APL	5%	5%	16	\$3,000	\$185							\$3,185
P&O Nedlloyd	2%	2%	10	\$3,125	\$185	\$40	4%					\$3,475
MOL	1%	1%	16									
K Line	1%	1%	14	\$2,600	\$240	\$40	5%					\$3,010
											<i>Average Container Rate</i>	\$3,393

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Seattle/Tacoma/Portland Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 10.0 \ 10.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	40%	40%	19	\$4,200	\$185	\$40							\$4,425
MOL	20%	20%	24										
NYK Line	20%	20%	18	\$3,075	\$185								\$3,260
OOCL	20%	20%	18										
												<i>Average Container Rate</i>	\$4,037

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Seattle/Tacoma/Portland Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 35.2 \ 35.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	45%	45%	28	\$4,200	\$185	\$40						\$4,425
OOCL	17%	17%	25									
P&O Nedlloyd	17%	17%	17	\$3,425	\$185	\$40						\$3,650
MOL	9%	9%	26									
Hanjin	6%	6%	25									
Evergreen	6%	6%	22	\$2,900	\$185	\$40						\$3,125
											<i>Average Container Rate</i>	\$4,123

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Seattle/Tacoma/Portland Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2004

Month\Year: 39.9 \ 39.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	40%	40%	19	\$3,075	\$185								\$3,260
Maersk-SeaLand	35%	35%	26	\$4,200	\$185	\$40	8%						\$4,761
Evergreen	10%	10%	20	\$2,900	\$185	\$40	8%						\$3,357
OOCL	10%	10%	19										
MOL	5%	5%	28										
Average Container Rate												\$3,896	