

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of TEU shipped by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for December 30, 2002. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 15.0 \ 259.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| OOCL | 27% | 22% | 19 Days | \$3,200 | \$185 | \$40 | | | | | | \$3,425 |
| Hanjin | 20% | 15% | 25 Days | \$3,850 | \$185 | \$40 | | | | | | \$4,075 |
| MOL | 20% | 3% | | \$2,600 | \$185 | | | | | | | \$2,785 |
| Hapag-Lloyd | 20% | 1% | 24 Days ³ | | | | | | | | | |
| Hyundai | 13% | 14% | 30 Days | \$2,300 | \$185 | | | | | | | \$2,485 |
| NYK Line | 0% | 22% | 18 Days | \$2,400 | \$185 | | | | | | | \$2,585 |
| Maersk-SeaLand | 0% | 18% | 22 Days | \$3,700 | \$185 | \$40 | | | | | | \$3,925 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,271

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 1.0 \ 21.5

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|--------------|--------------|--------------|--------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| APL | 100% | 41% | 8 Days | \$2,250 | \$185 | | | | | | | \$2,435 |
| P&O Nedlloyd | 0% | 45% | 8 Days | \$2,900 | \$185 | \$40 | | | | | | \$3,125 |
| Hyundai | 0% | 14% | 11 Days | \$2,200 | \$185 | | | | | | | \$2,385 |

Average Container Rate \$2,435

Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 6.0 \ 63.8

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|---------|-----|--------------------|---------|-----|-----------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| Hanjin | 33% | 45% | 20 Days | \$6.98 ¹⁹ | \$10 ¹⁶ | \$40 | | \$34 ¹⁶ | | | 840 pkgs. | \$6,695 |
| Maersk-SeaLand | 33% | 6% | 30 Days | \$4,700 | \$185 | \$40 | | | | | | \$4,925 |
| OOCL | 17% | 24% | 23 Days | \$3,200 | \$185 | \$40 | | | \$1800 | | | \$5,225 |
| APL | 17% | 14% | 24 Days | \$2,900 | \$185 | | | | | | | \$3,085 |
| MOL | 0% | 5% | 20 Days | | | | | | | | | |
| Yang Ming | 0% | 3% | 23 Days | | | | | | | | | |

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

Average Container Rate \$5,258

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 108.8 \ 1,442.7

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|-------------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Maersk-SeaLand | 23% | 21% | 16 Days | \$3,300 | \$185 | \$40 | | | | | | | \$3,525 |
| MOL | 19% | 5% | 16 Days | \$2,300 | \$185 | \$40 | | | | | | | \$2,525 |
| Evergreen | 12% | 16% | 15 Days ³ | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Hyundai | 9% | 8% | 16 Days | \$2,200 | \$185 | | | | | | | | \$2,385 |
| Hanjin | 9% | 6% | 19 Days | \$3,500 | \$185 | \$40 | | | | | | | \$3,725 |
| APL | 7% | 8% | 12 Days | \$2,250 | \$185 | | | | | | | | \$2,435 |
| OOCL | 6% | 6% | 14 Days | \$2,900 | \$185 | \$40 | | | | | | | \$3,125 |
| NYK Line | 6% | 3% | 12 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Hatsu Marine Ltd. | 3% | 1% | 16 Days | \$2,000 | \$185 | \$40 | | | | | | | \$2,225 |
| COSCO | 1% | 16% | 27 Days | \$5,260 | \$185 | | | | | | | | \$5,445 |
| Hapag-Lloyd | 1% | 1% | | | | | | | | | | | |
| Norasia | 1% | 1% | | | | | | | | | | | |
| P&O Nedlloyd | 1% | 1% | 15 Days | \$2,900 | \$185 | \$40 | | | | | | | \$3,125 |
| Senator | 1% | 0% | 19 Days | | | | | | | | | | |
| China National | 0% | 5% | | | | | | | | | | | |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,916

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 100.6 \ 1,290.1

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Maersk-SeaLand | 28% | 34% | 29 Days | \$3,700 | \$185 | \$40 | | | | | | | \$3,925 |
| Hanjin | 18% | 3% | 28 Days | \$3,850 | \$185 | \$40 | | | | | | | \$4,075 |
| MOL | 15% | 6% | 20 Days | \$2,600 | \$185 | \$40 | | | | | | | \$2,825 |
| OOCL | 12% | 16% | 23 Days | \$3,200 | \$185 | \$40 | | | | | | | \$3,425 |
| APL | 10% | 5% | 25 Days | \$2,350 | \$185 | | | | | | | | \$2,535 |
| Hapag-Lloyd | 6% | 7% | 25 Days ³ | | | | | | | | | | |
| Yang Ming | 4% | 1% | 27 Days | | | | | | | | | | |
| Norasia | 3% | 10% | | | | | | | | | | | |
| NYK Line | 2% | 10% | 24 Days | \$2,400 | \$185 | | | | | | | | \$2,585 |
| Hyundai | 2% | 6% | 32 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Evergreen | 1% | 2% | 25 Days ³ | \$2,400 | \$185 | | | | | | | | \$2,585 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,465

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 313.9 \ 2,046.6

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|-------------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Evergreen | 36% | 32% | 13 Days ³ | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Maersk-SeaLand | 20% | 14% | 15 Days | \$3,300 | \$185 | \$40 | 5% | | | | | | \$3,690 |
| Hanjin | 15% | 15% | 17 Days | \$3,006 | \$185 | \$40 | 5% | | | | | | \$4,075 |
| NYK Line | 6% | 3% | 14 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| MOL | 6% | 2% | 14 Days | \$2,300 | \$185 | \$40 | | | | | | | \$2,525 |
| Hatsu Marine Ltd. | 6% | 1% | 16 Days | \$2,000 | \$185 | \$40 | 5% | | | | | | \$2,325 |
| OOCL | 4% | 6% | 14 Days | \$2,900 | \$185 | \$40 | | | | | | | \$3,125 |
| APL | 3% | 4% | 13 Days | \$2,250 | \$185 | | | | | | | | \$2,435 |
| Yang Ming | 3% | 19% | 15 Days | | | | | | | | | | |
| P&O Nedlloyd | 1% | 1% | 14 Days | \$2,800 | \$185 | \$40 | 5% | | | | | | \$3,165 |
| Hapag-Lloyd | 1% | 0% | 16 Days ³ | | | | | | | | | | |
| Hyundai | 0% | 0% | 17 Days | \$2,200 | \$185 | | | | | | | | \$2,385 |
| Senator | 0% | 2% | | | | | | | | | | | |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,000

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 4.0 \ 128.7

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| OOCL | 100% | 67% | 15 Days | \$3,200 | \$185 | \$40 | | | | | | | \$3,425 |
| Maersk-SeaLand | 0% | 25% | 20 Days | \$3,700 | \$185 | \$40 | | | | | | | \$3,925 |
| APL | 0% | 5% | 18 Days | \$2,350 | \$185 | | | | | | | | \$2,535 |

Average Container Rate \$3,425

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 12.5 \ 144.5

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| MOL | 56% | 8% | 27 Days | \$2,600 | \$185 | \$40 | | | | | | | \$2,825 |
| Maersk-SeaLand | 16% | 17% | 28 Days | \$3,700 | \$185 | \$40 | | | | | | | \$3,925 |
| Hanjin | 8% | 10% | 22 Days | \$3,850 | \$185 | \$40 | | | | | | | \$4,075 |
| OOCL | 8% | 6% | 26 Days | \$3,200 | \$185 | \$40 | | | | | | | \$3,425 |
| Evergreen | 8% | 1% | 22 Days ³ | \$2,400 | \$185 | | | | | | | | \$2,585 |
| Hapag-Lloyd | 4% | 13% | 23 Days ³ | | | | | | | | | | |
| Hyundai | 0% | 19% | 27 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| APL | 0% | 11% | 26 Days | \$2,350 | \$185 | | | | | | | | \$2,535 |
| P&O Nedlloyd | 0% | 6% | 23 Days | \$3,100 | \$185 | \$40 | | | | | | | \$3,325 |
| NYK Line | 0% | 6% | 23 Days | \$2,400 | \$185 | | | | | | | | \$2,585 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,143

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2002

Month\Year 18.2 \ 124.5

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| MOL | 33% | 9% | 24 Days | \$2,600 | \$185 | \$40 | | | | | | | \$2,825 |
| Maersk-SeaLand | 23% | 28% | 20 Days | \$3,700 | \$185 | \$40 | 8% | | | | | | \$4,221 |
| APL | 16% | 9% | 18 Days | \$2,350 | \$185 | | | | | | | | \$2,535 |
| Yang Ming | 16% | 9% | 20 Days | | | | | | | | | | |
| Hanjin | 11% | 10% | 23 Days | \$3,510 | \$185 | \$40 | 8% | | | | | | \$4,016 |
| Norasia | 0% | 12% | | | | | | | | | | | |
| Hapag-Lloyd | 0% | 7% | 20 Days ³ | | | | | | | | | | |
| OOCL | 0% | 6% | 19 Days | \$3,200 | \$185 | \$40 | | | | | | | \$3,425 |
| Hyundai | 0% | 5% | 24 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Evergreen | 0% | 3% | 29 Days ³ | \$2,400 | \$185 | | | | | | | | \$2,585 |

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,310