

# *Ocean Rate Bulletin*



## Fresh Apples:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2000.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 2000. Source: PIERS, January 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 46.0 \ 46.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	50%	50%	25 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
OOCL	28%	28%	23 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
NYK Line	13%	13%	23 Days										
Maersk-SeaLand	4%	4%	25 Days <sup>3</sup>	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
Evergreen	2%	2%	20 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$1,580
APL	2%	2%	23 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 16.0 \ 16.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	88%	88%	10 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Mitsui OSK	6%	6%	10 Days <sup>3</sup>										
Hanjin	6%	6%		\$6.09	\$9			\$34					\$5,746

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 220.3 \ 220.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	29%	29%	16 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
OOCL	22%	22%	13 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>								\$2,780
Hyundai	17%	17%	14 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
NYK Line	13%	13%		\$2,450 <sup>1</sup>	\$180 <sup>1</sup>								\$2,630
Mitsui OSK	5%	5%	17 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
APL	4%	4%	13 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
P&O Nedlloyd	3%	3%		\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Hanjin	2%	2%	17 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
Maersk-SeaLand	2%	2%	16 Days <sup>3</sup>	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
Hapag-Lloyd	1%	1%											

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

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# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 21.0 \ 21.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	62%	62%	26 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Maersk-SeaLand	14%	14%		\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
OOCL	10%	10%	34 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
APL	10%	10%	27 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
Hanjin	5%	5%	27 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 602.0 \ 602.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	45%	45%	12 Days <sup>3</sup>	\$1,800 <sup>1</sup>	\$180 <sup>1</sup>								\$1,980
APL	13%	13%	17 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,714
Maersk-SeaLand	7%	7%	15 Days <sup>3</sup>	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,714
Mitsui OSK	7%	7%	17 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$3,064
K Line	6%	6%		\$2,600 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,858
NYK Line	4%	4%	18 Days	\$2,450 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,704
Cho Yang	4%	4%	20 Days	\$1,700 <sup>1</sup>									\$1,700
Hanjin	4%	4%	20 Days	\$2,440 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,693
OOCL	3%	3%	17 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,755
P&O Nedlloyd	3%	3%	18 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$3,120
Yang Ming	2%	2%	19 Days <sup>3</sup>										
Hyundai	1%	1%		\$2,800 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$3,064

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

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# ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

*Monthly Market Share For: January 2000*

Month\Year: 11.0 \ 11.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	73%	73%	21 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
Mitsui OSK	18%	18%	24 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
APL	9%	9%	24 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 67.3 \ 67.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	45%	45%	24 Days <sup>3</sup>	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
Hanjin	18%	18%		\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
APL	16%	16%	23 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
P&O Nedlloyd	9%	9%	28 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Mitsui OSK	3%	3%	23 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
OOCL	3%	3%	31 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
K Line	1%	1%		\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2000

Month\Year: 28.0 \ 28.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	21%	21%	21 Days	\$2,500 <sup>1</sup>	\$180 <sup>1</sup>								\$2,680
Hanjin	21%	21%	22 Days	\$2,820 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,254
Maersk-SeaLand	18%	18%	21 Days <sup>3</sup>	\$2,500 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$2,905
Cho Yang	14%	14%	22 Days	\$2.93	\$1		8%	\$34					\$3,358
Mitsui OSK	11%	11%	21 Days	\$2,845 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,281
Evergreen	11%	11%	20 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hyundai	4%	4%	21 Days	\$2,845 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,281

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.