



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for February 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 17.0 \ 373.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Hyundai	35%	29%	23 Days	\$3,100 ¹	\$160 ¹							\$3,260
NYK Line	29%	11%	23 Days	\$2,610 ¹	\$160 ¹							\$2,770
APL	24%	7%	27 Days	\$2,700 ¹	\$160 ¹							\$2,860
OOCL	12%	5%	23 Days	\$2,800 ¹	\$160 ¹							\$2,960
Mitsui OSK	0%	23%	26 Days	\$3,140 ¹	\$160 ¹							\$3,300
Maersk	0%	20%	25 Days ³	\$2,700 ¹	\$160 ¹							\$2,860

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 50.0 \ 1,437.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
COSCO	30%	70%	16 Days	\$2,160 ¹	\$160 ¹								\$2,320
Hyundai	26%	9%	14 Days	\$2,900 ¹	\$160 ¹								\$3,060
NYK Line	10%	3%		\$2,450 ¹	\$160 ¹								\$2,610
Maersk	8%	4%	16 Days ³	\$2,460 ¹	\$160 ¹								\$2,620
P&O Nedlloyd	8%	1%	19 Days	\$2,600 ¹	\$160 ¹								\$2,760
OOCL	6%	1%	16 Days	\$2,600 ¹	\$160 ¹								\$2,620
Evergreen	4%	1%	16 Days ³	\$2,000 ¹									\$2,000
Hanjin	4%	1%	17 Days	\$2.75	\$8			\$26					\$2,922
APL	2%	4%	13 Days	\$2,460 ¹	\$160 ¹								\$2,620

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 86.0 \ 174.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	40%	16%	27 Days	\$2,700 ¹	\$160 ¹								\$2,860
Hyundai	31%	8%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260
Mitsui OSK	13%	7%	16 Days ³	\$3,100 ¹	\$160 ¹								\$3,260
Maersk	8%	53%		\$2,700 ¹	\$160 ¹								\$2,860
Evergreen	5%	1%		\$2,400 ¹	\$160 ¹								\$2,560
OOCL	2%	4%	34 Days	\$2,800 ¹	\$160 ¹								\$2,960
P&O Nedlloyd	1%	3%	30 Days	\$2,800 ¹	\$160 ¹								\$2,960
Hapag-Lloyd	0%	3%	30 Days										
Hanjin	0%	3%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 542.6 \ 3,239.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	47%	34%	13 Days										
APL	13%	15%	15 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
Mitsui OSK	8%	6%	16 Days ³	\$2,800 ¹	\$160 ¹		5%						\$3,100
Hyundai	6%	2%	17 Days	\$2,800 ¹	\$160 ¹		5%						\$3,100
NYK Line	5%	4%	18 Days	\$2,450 ¹	\$160 ¹		5%						\$2,733
Hanjin	5%	3%	16 Days	\$2,440 ¹	\$160 ¹		5%						\$2,722
P&O Nedlloyd	5%	2%	19 Days	\$2,500 ¹	\$160 ¹		5%						\$2,785
OOCL	3%	4%	19 Days										
K Line	3%	1%	20 Days ³	\$2,600 ¹	\$160 ¹		5%						\$2,990
Maersk	1%	22%	15 Days ³	\$2,460 ¹	\$160 ¹		5%						\$2,743
Cho Yang	1%	4%	20 Days	\$1,700 ¹									\$1,700
Hapag-Lloyd	1%	2%	18 Days										
Yang Ming	1%	0%											

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 68.5 \ 709.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	58%	15%	21 Days	\$2,800 ¹	\$160 ¹								\$2,960
APL	22%	35%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
Hyundai	14%	4%	21 Days	\$3,100 ¹	\$160 ¹								\$3,260
Hanjin	3%	1%	18 Days	\$3,100 ¹	\$160 ¹								\$3,260
P&O Nedlloyd	1%	1%	25 Days	\$2,800 ¹	\$160 ¹								\$2,960
Evergreen	1%	0%		\$2,400 ¹	\$160 ¹								\$2,560
Maersk	0%	39%	21 Days ³	\$2,700 ¹	\$160 ¹								\$2,860
NYK Line	0%	4%											

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 7.0 \ 178.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	29%	25%	23 Days	\$2,700 ¹	\$160 ¹								\$2,860
P&O Nedlloyd	29%	6%	28 Days	\$2,800 ¹	\$160 ¹								\$2,960
Hyundai	29%	4%	23 Days	\$3,100 ¹	\$160 ¹								\$3,260
Maersk	14%	47%	24 Days ³	\$2,700 ¹	\$160 ¹								\$2,860
COSCO	0%	12%		\$2,400 ¹	\$160 ¹								\$2,560

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: November 1999

Month\Year: 36.0 \ 561.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	39%	66%	21 Days ³	\$2,500 ¹	\$160 ¹		9%						\$2,885
Hyundai	22%	5%	21 Days	\$2,845 ¹	\$160 ¹		9%						\$3,261
Evergreen	17%	2%	19 Days	\$2,400 ¹	\$160 ¹								\$2,560
APL	8%	13%	20 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
OOCL	6%	2%	25 Days	\$2,545 ¹	\$160 ¹		9%						\$2,934
Mitsui OSK	6%	1%	21 Days	\$2,845 ¹	\$160 ¹		9%						\$3,261
Cho Yang	3%	3%	22 Days	\$2.93	\$8		8%	\$34					\$3,358
P&O Nedlloyd	0%	7%	25 Days	\$2,545 ¹	\$160 ¹		9%						\$2,934

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.