

# *Ocean Rate Bulletin*



## Fresh Apples:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 2000.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 2000. Source: PIERS, August 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for November 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 40.0 \ 304.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	43%	23%	23 Days	\$2,800 <sup>1</sup>									\$2,800
Maersk-SeaLand	38%	13%	25 Days <sup>3</sup>	\$2,500 <sup>1</sup>	\$220 <sup>1</sup>								\$2,720
Hyundai	13%	40%	25 Days	\$3,550 <sup>1</sup>									\$3,550
NYK Line	5%	15%	19 Days										
Evergreen	3%	3%	24 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
APL	0%	3%	23 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,876

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 182.0 \ 968.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	45%	49%	24 Days										
NYK Line	13%	9%	6 Days										
Hapag-Lloyd	9%	2%	19 Days										
Maersk-SeaLand	8%	3%	16 Days <sup>3</sup>	\$2,500 <sup>1</sup>	\$220 <sup>1</sup>								\$2,720
APL	7%	5%	13 Days	\$3,260 <sup>1</sup>	\$220 <sup>1</sup>								\$3,480
Cho Yang	7%	2%	17 Days	\$2.39	\$1			\$34				840 pkgs.	\$2,603
Hyundai	3%	13%	14 Days	\$3,100 <sup>1</sup>									\$3,100
OOCL	3%	6%	19 Days	\$2,500 <sup>1</sup>									\$2,500
Mitsui OSK	3%	4%	17 Days <sup>3</sup>	\$2,700 <sup>1</sup>									\$2,700
Hanjin	1%	3%	17 Days	\$3,060 <sup>1</sup>	\$220 <sup>1</sup>								\$3,280
P&O Nedlloyd	1%	2%	18 Days	\$2,900 <sup>1</sup>	\$220 <sup>1</sup>								\$3,120
Evergreen	1%	2%	14 Days	\$2,500 <sup>1</sup>									\$2,500

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,886

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 160.0 \ 718.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk-SeaLand	35%	30%		\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								
OOCL	28%	12%	34 Days	\$2,800 <sup>1</sup>									\$2,800
Hapag-Lloyd	16%	7%	31 Days										
NYK Line	10%	4%	26 Days										
APL	5%	12%	26 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720
Mitsui OSK	3%	10%	26 Days	\$3,000 <sup>1</sup>									\$3,000
Norasia	3%	1%											
Evergreen	1%	13%	23 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
Hyundai	0%	10%	27 Days	\$3,550 <sup>1</sup>									\$3,550

<sup>1</sup> Rate is per container

**Average Container Rate** \$2,946

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 115.0 \ 1,920.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	66%	44%	10 Days	\$2,300 <sup>1</sup>	\$220 <sup>1</sup>								\$2,520
Maersk-SeaLand	15%	7%	15 Days <sup>3</sup>										
APL	9%	14%	15 Days	\$3,260 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,676
OOCL	3%	7%	17 Days	\$2,500 <sup>1</sup>									\$2,500
Hapag-Lloyd	3%	2%	18 Days										
NYK Line	2%	5%	16 Days										
Cho Yang	2%	4%	16 Days	\$2,000 <sup>1</sup>									\$2,000
Mitsui OSK	1%	7%	17 Days	\$2,700 <sup>1</sup>									\$2,700
Hanjin	0%	4%	16 Days	\$3,006 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,406

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,638

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 41.0 \ 330.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	85%	49%	21 Days	\$2,800 <sup>1</sup>									\$2,800
APL	5%	26%	20 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720
Mitsui OSK	2%	15%	24 Days	\$3,000 <sup>1</sup>									\$3,000
Maersk-SeaLand	2%	3%	21 Days <sup>3</sup>	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
Hyundai	2%	2%	21 Days	\$3,350 <sup>1</sup>									\$3,350
Cho Yang	2%	0%		\$2.84	\$1			\$34				840 pkgs.	\$2,981
Evergreen	0%	4%	19 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,871

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 14.0 \ 118.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	36%	6%	31 Days	\$2,800 <sup>1</sup>									\$2,800
Maersk-SeaLand	21%	34%	24 Days <sup>3</sup>	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
APL	21%	21%	22 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720
NYK Line	14%	2%											
Hapag-Lloyd	7%	7%											
P&O Nedlloyd	0%	15%	21 Days	\$3,100 <sup>1</sup>	\$220 <sup>1</sup>								\$3,320
Hanjin	0%	10%	24 Days	\$3,850 <sup>1</sup>	\$220 <sup>1</sup>								\$4,070
Hyundai	0%	4%	23 Days	\$3,550 <sup>1</sup>									\$3,550
Mitsui OSK	0%	3%	23 Days	\$2,800 <sup>1</sup>									\$2,800

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,106

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: August 2000

Month\Year: 12.0 \ 75.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	42%	25%	21 Days <sup>3</sup>	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,244
Hapag-Lloyd	25%	5%	26 Days										
Cho Yang	17%	13%	22 Days	\$2.93	\$1		8%	\$34				840 pkgs.	\$3,253
Evergreen	8%	8%	18 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
NYK Line	8%	7%	21 Days										
Hanjin	0%	11%	22 Days	\$3,510 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,011
Hyundai	0%	9%	21 Days	\$3,550 <sup>1</sup>									\$3,550
APL	0%	9%	20 Days	\$3,300 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,784
Mitsui OSK	0%	8%	21 Days	\$3,000 <sup>1</sup>									\$3,000
OOCL	0%	4%	25 Days	\$2,800 <sup>1</sup>									\$2,800

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,218