

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for January 15, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 30.0 \ 393.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk-SeaLand	43%	19%	24 Days	\$2,500 ¹	\$185 ¹								\$2,685
NYK Line	30%	16%	23 Days										
Norasia	13%	2%											
Hyundai	7%	34%	26 Days	\$3,550 ¹	\$185 ¹								\$3,735
OOCL	3%	22%	23 Days										
Mitsui OSK	3%	1%		\$3,000 ¹	\$185 ¹								\$3,185
Evergreen	0%	3%	19 Days	\$2,800 ¹	\$185 ¹								\$2,985
APL	0%	3%	28 Days	\$3,500 ¹	\$185 ¹								\$3,685

¹ Rate is per container

Average Container Rate \$2,852

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 6.0 \ 29.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	50%	69%	23 Days										
Hanjin	33%	17%		\$6.98	\$10			\$34				840 pkgs.	\$6,655
Mitsui OSK	17%	7%											
Maersk-SeaLand	0%	7%		\$3,500 ¹	\$185 ¹								\$3,685

¹ Rate is per container

Average Container Rate \$6,655

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 136.6 \ 1,170.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	45%	49%	21 Days	\$3,360 ¹	\$220 ¹								\$3,580
Maersk-SeaLand	16%	5%	16 Days ³	\$2,500 ¹	\$185 ¹								\$2,685
NYK Line	9%	8%	19 Days										
Mitsui OSK	8%	4%	14 Days ³	\$2,700 ¹	\$185 ¹								\$2,885
Cho Yang	6%	3%	13 Days	\$2.39				\$34					\$2,688
APL	5%	5%	14 Days	\$3,260 ¹	\$185 ¹								\$3,445
Hyundai	4%	11%	14 Days	\$3,100 ¹	\$185 ¹								\$3,285
Hanjin	3%	3%	18 Days	\$3,060 ¹	\$185 ¹								\$4,035
NSLU	2%	0%											
Hapag-Lloyd	1%	2%	19 Days										
P&O Nedlloyd	1%	2%	16 Days	\$2,900 ¹	\$185 ¹								\$3,085
OOCL	0%	5%	19 Days										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,282

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 132.2 \ 893.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	50%	32%		\$2,800 ¹	\$185 ¹								\$2,985
Hapag-Lloyd	14%	8%	31 Days										
Mitsui OSK	11%	11%	25 Days	\$3,000 ¹	\$185 ¹								\$3,185
APL	9%	13%	27 Days	\$3,500 ¹	\$185 ¹								\$3,685
OOCL	6%	11%	35 Days										
Hyundai	5%	9%		\$3,550 ¹	\$185 ¹								\$3,735
NYK Line	5%	4%	30 Days										
P&O Nedlloyd	1%	1%	31 Days	\$3,100 ¹	\$185 ¹								\$3,285

¹ Rate is per container

Average Container Rate \$3,150

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 640.2 \ 2,738.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	43%	17%	15 Days	\$2,500 ¹	\$185 ¹		6%						\$2,835
Evergreen	20%	38%	14 Days	\$2,000 ¹	\$185 ¹								\$2,185
NYK Line	10%	6%	20 Days										
APL	8%	13%		\$3,260 ¹	\$185 ¹		6%						\$3,641
Mitsui OSK	5%	6%	16 Days ³	\$2,700 ¹	\$185 ¹								\$2,885
OOCL	5%	6%	20 Days										
Hapag-Lloyd	4%	2%	20 Days										
P&O Nedlloyd	3%	2%	16 Days	\$2,800 ¹	\$185 ¹		6%						\$3,153
Hyundai	2%	1%	16 Days	\$3,100 ¹	\$185 ¹								\$3,285
Cho Yang	1%	4%	14 Days	\$2,000 ¹	\$185 ¹								\$2,185
Hanjin	1%	3%	16 Days	\$3,006 ¹	\$185 ¹		6%						\$3,371

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,780

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 37.0 \ 395.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	54%	8%	21 Days	\$2,800 ¹	\$185 ¹								\$2,985
OOCL	35%	50%	22 Days										
Mitsui OSK	5%	13%	24 Days	\$3,000 ¹	\$185 ¹								\$3,185
Norasia	3%	0%											
Hanjin	3%	0%	18 Days	\$3,850 ¹	\$185 ¹								\$4,035
APL	0%	22%	28 Days	\$3,500 ¹	\$185 ¹								\$3,685
Evergreen	0%	3%	13 Days ³	\$2,800 ¹	\$185 ¹								\$2,985

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,052

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 10.0 \ 131.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	40%	18%	29 Days	\$3,100 ¹	\$185 ¹								\$3,285
Maersk-SeaLand	30%	34%	22 Days	\$2,800 ¹	\$185 ¹								\$2,985
Hapag-Lloyd	10%	10%	29 Days										
Hyundai	10%	5%	24 Days	\$3,550 ¹	\$185 ¹								\$3,735
Mitsui OSK	10%	4%	23 Days	\$2,800 ¹	\$185 ¹								\$2,985
APL	0%	19%	26 Days	\$3,500 ¹	\$185 ¹								\$3,685
Hanjin	0%	9%	27 Days	\$3,850 ¹	\$185 ¹								\$4,035
OOCL	0%	5%	15 Days										

¹ Rate is per container

Average Container Rate \$3,202

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2000

Month\Year: 18.9 \ 133.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	33%	14%	17 Days	\$2.93			8%	\$34				840 pkgs.	\$3,338
Maersk-SeaLand	16%	38%	21 Days	\$2,800 ¹	\$185 ¹		8%						\$3,209
APL	16%	8%	24 Days	\$3,300 ¹	\$185 ¹		8%						\$3,749
NYK Line	14%	8%	25 Days										
Mitsui OSK	11%	7%	21 Days	\$3,000 ¹	\$185 ¹								\$3,185
OOCL	5%	3%	25 Days										
P&O Nedlloyd	5%	1%	26 Days	\$2,845 ¹	\$185 ¹		8%						\$3,258
Hyundai	0%	7%		\$3,550 ¹	\$185 ¹								\$3,735
Hanjin	0%	6%		\$3,510 ¹	\$185 ¹		10%						\$3,976
Evergreen	0%	5%	19 Days	\$2,800 ¹	\$185 ¹								\$2,985
Hapag-Lloyd	0%	3%	26 Days										

¹ Rate is per container

Average Container Rate \$3,368