

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2002. The denominator represents the total number of TEU shipped, by carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2002.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 2002. Source: PIERS, April 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 30, 2002. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 1.0 \ 12.7

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	68%	11 Days	\$2,900	\$50	\$40							\$2,990
Hyundai	0%	24%	9 Days <sup>3</sup>	\$3,000	\$50								\$3,050
APL	0%	8%	14 Days	\$1,950	\$50								\$2,000

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,990

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 87.0 \ 819.1

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	30%	14%	21 Days	\$4,460	\$50								\$4,510
Evergreen	18%	18%	16 Days	\$2,800	\$50	\$40							\$2,890
Maersk-SeaLand	15%	16%	16 Days	\$3,000	\$50	\$40							\$3,090
Hanjin	10%	10%	16 Days	\$3,500	\$50	\$40							\$3,590
Hyundai	7%	9%	16 Days <sup>3</sup>	\$3,600	\$50								\$3,650
China Shipping	6%	4%											
OOCL	3%	6%	15 Days	\$2,900	\$50	\$40							\$2,990
NYK Line	3%	3%	15 Days	\$2,300	\$50								\$2,350
MOL	2%	5%	18 Days	\$2,500	\$50	\$40							\$2,590
Yang Ming	2%	4%	16 Days										
APL	1%	9%	16 Days	\$1,950	\$50								\$2,000
Hapag-Lloyd	1%	2%	15 Days										

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$3,576

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 165.0 \ 450.8

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	21%	31%	30 Days	\$3,400	\$50	\$40						\$3,490
OOCL	15%	13%	25 Days	\$3,200	\$50	\$40						\$3,290
NYK Line	12%	11%	26 Days	\$2,400	\$50							\$2,450
Norasia	11%	13%										
Evergreen	11%	5%	26 Days	\$3,100	\$50	\$40						\$3,190
Hyundai	10%	11%	32 Days	\$4,050	\$50							\$4,100
Hapag-Lloyd	8%	6%	26 Days									
MOL	5%	4%	27 Days	\$2,800	\$50	\$40						\$2,890
APL	5%	4%	23 Days	\$2,150	\$50							\$2,200
Hanjin	2%	4%	25 Days	\$3,850	\$50	\$40						\$3,940

Average Container Rat \$3,227

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 12.0 \ 39.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	58%	64%	16 Days	\$3,200	\$50	\$40							\$3,290
Maersk-SeaLand	25%	28%	19 Days	\$3,400	\$50	\$40							\$3,490
APL	17%	5%	20 Days	\$2,150	\$50								\$2,240
Hyundai	0%	3%	22 Days <sup>3</sup>	\$3,850	\$50								\$3,900

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$3,165

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 7.3 \ 99.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	45%	9%	43 Days	\$3,100	\$50	\$40							\$3,190
APL	28%	9%	20 Days	\$2,150	\$50								\$2,200
Maersk-SeaLand	14%	13%		\$3,400	\$50	\$40							\$3,490
Hanjin	14%	11%	24 Days	\$3,850	\$50	\$40							\$3,940
NYK Line	0%	9%	20 Days	\$2,400	\$50								\$2,450
Norasia	0%	4%											
OOCL	0%	3%	25 Days	\$3,200	\$50	\$40							\$3,290
Hyundai	0%	3%	31 Days	\$4,050	\$50								\$4,100

*Average Container Rat* \$3,063

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 2.0 \ 76.2

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	50%	13%	20 Days	\$3,510	\$50	\$40	8%					\$3,881
OOCL	50%	9%	21 Days	\$3,200	\$50	\$40						\$3,290
Maersk-SeaLand	0%	24%	21 Days	\$3,400	\$50	\$40	8%					\$3,762
Hapag-Lloyd	0%	12%	21 Days									
APL	0%	10%	18 Days	\$2,150	\$50							\$2,200
Hyundai	0%	7%	24 Days	\$4,050	\$50							\$4,100
Evergreen	0%	5%	19 Days	\$3,100	\$50	\$40						\$3,190
NYK Line	0%	3%	21 Days	\$2,400	\$50							\$2,450
Yang Ming	0%	3%	20 Days									

Average Container Rat \$3,586

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 25.3 \ 117.9

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	32%	20%	24 Days	\$3,850	\$50	\$40							\$3,940
OOCL	24%	31%	19 Days	\$3,200	\$50	\$40							\$3,290
Maersk-SeaLand	20%	17%	24 Days	\$3,400	\$50	\$40							\$3,490
P&O Nedlloyd	9%	4%	19 Days	\$3,100	\$50	\$40							\$3,190
Hyundai	8%	13%	30 Days	\$4,050	\$50								\$4,100
NYK Line	4%	14%	19 Days	\$2,400	\$50								\$2,450
Evergreen	4%	1%	24 Days	\$3,100	\$50	\$40							\$3,190

*Average Container Rat* \$3,553

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Ho Chi Minh

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 1.0 \ 38.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	15%	25 Days	\$2,550	\$50								\$2,600
Hanjin	0%	43%	21 Days	\$6.98 <sup>19</sup>	\$3 <sup>16</sup>	\$40 <sup>1</sup>		\$34 <sup>16</sup>				840 pkgs.	\$6,569
OOCL	0%	31%	22 Days	\$3,200	\$50	\$40				\$1800			\$5,090
Maersk-SeaLand	0%	5%	29 Days	\$4,400	\$50	\$40							\$4,490

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

*Average Container Rat* \$2,600

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: April 2002

Month\Year: 96.1 \ 1,450.2

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	43%	29%	14 Days	\$2,000	\$50								\$2,050
Maersk-SeaLand	21%	11%	14 Days	\$3,000	\$50	\$40	5%						\$3,240
Senator	14%	3%	14 Days										
Yang Ming	10%	24%	14 Days										
OOCL	6%	6%	14 Days	\$2,900	\$50	\$40							\$2,990
APL	3%	4%	14 Days	\$1,950	\$50								\$2,000
NYK Line	1%	3%	16 Days	\$2,300	\$50								\$2,350
P&O Nedlloyd	1%	1%	16 Days	\$2,800	\$50	\$40	5%						\$3,030
MOL	1%	0%	17 Days	\$2,500	\$50	\$40							\$2,590
Hanjin	0%	18%	14 Days	\$3,000	\$50		5%	\$46					\$3,246

*Average Container Rat* \$2,476