
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bombay, India

Almonds

Monthly Market Share For: January 1998

Month\Year: 3.0 \ 3.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 100% | 100% | 36 Days | \$1,740 | AI | | | AI | | | | 16 KT | \$1,740 |

Average Container Rate \$1,740

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: January 1998

Month\Year: 2.0 \ 2.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Cho Yang | 75% | 75% | 15 Days | \$1,191 | AI | | AI | AI | | | | | \$1,191 |
| Hanjin | 25% | 25% | 15 Days | \$1,194 | \$96 | | AI | AI | | | | 16 KT | \$1,290 |

Average Container Rate \$1,216

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: January 1998

Month\Year: 1.6 \ 1.6

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|-------------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Evergreen | 68% | 68% | 17 Days | \$1,215 | \$96 ¹ | | 8% | AI | | | | | \$1,408 |
| Yang Ming | 32% | 32% | 15 Days | \$745 | AI | | AI | AI | | | | | \$745 |

¹ Rate is per container

Average Container Rate \$1,201

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: January 1998

Month\Year: 0.5 \ 0.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|-------------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 100% | 100% | 18 Days | \$1,212 | \$96 ¹ | | 13% | AI | | | | | \$1,466 |

¹ Rate is per container

Average Container Rate \$1,466

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: January 1998

Month\Year: 18.5 \ 18.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|-------------------|----------------|------------|--------------------|----------------|------------|------------------|-------------|----------------------|
| Yang Ming | 22% | 22% | 12 Days | \$1,300 | \$96 ¹ | | AI | AI | | | | | \$1,396 |
| P&O Nedlloyd | 22% | 22% | 12 Days | \$748 | \$96 ¹ | | 39% | \$453 ¹ | | | | | \$1,589 |
| Hyundai | 22% | 22% | 13 Days | \$1,087 | \$96 ¹ | | 39% | AI | | | | | \$1,607 |
| Evergreen | 19% | 19% | 11 Days | \$1,287 | \$96 ¹ | | 39% | AI | | | | | \$1,885 |
| Cho Yang | 11% | 11% | 12 Days | \$991 | \$96 ¹ | | 39% | AI | | | | | \$1,473 |
| Hanjin | 5% | 5% | 12 Days | \$992 | \$64 ¹ | | 35% | AI | | | | | \$1,403 |

¹ Rate is per container

Average Container Rate \$1,585