



# *Ocean Rate Bulletin*

## Almonds:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for December 30, 1998. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Almonds are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

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# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: October 1998

Month\Year: 1\10

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	33%	22 Days <sup>4</sup>	\$1,475									\$1,475
Yang Ming	0%	58%	25 Days	\$1,580									\$1,580
Zim Line	0%	10%		\$980.00	\$2								\$1,012

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bombay, India

Almonds

Monthly Market Share For: October 1998

Month\Year: 6\125

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	67%	75%	28 Days										
P&O Nedlloyd	33%	2%	20 Days										
Maersk	0%	11%	15 Days <sup>4</sup>										
Hyundai	0%	11%		\$775.00									\$775

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: October 1998

Month\Year: 10\83

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	60%	24%	28 Days <sup>4</sup>	\$1,274	\$2								\$1,306
Cho Yang	20%	70%	14 Days	\$1,020									\$1,020
Maersk	20%	2%	16 Days <sup>4</sup>	\$1,144	\$2								\$1,176

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: October 1998

Month\Year: 12\111

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Maersk	33%	28%	15 Days <sup>4</sup>	\$800.00								\$800
Yang Ming	25%	14%	17 Days	\$932.00	\$2							\$964
Senator	25%	7%	14 Days	\$995.00								\$995
Zim Line	8%	3%	18 Days	\$595.00	\$2							\$627
COSCO	8%	1%	17 Days									
OOCL	0%	16%	20 Days	\$800.00								\$800
K Line	0%	14%	18 Days	\$800.00								\$800
Sea-Land	0%	9%	8 Days <sup>4</sup>	\$800.00								\$800
P&O Nedlloyd	0%	4%	20 Days	\$1,142	\$2							\$1,174
Hyundai	0%	3%	14 Days	\$775.00								\$775
NYK Line	0%	2%	14 Days	\$800.00								\$800

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: October 1998

Month\Year: 10\48

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	40%	8%	14 Days	\$675.00									\$675
Yang Ming	30%	48%	15 Days	\$745.00									\$745
Evergreen	21%	15%	22 Days	\$1,295	\$32 <sup>1</sup>		3%						\$1,366
NYK Line	10%	6%	14 Days	\$850.00	\$2								\$882
K Line	0%	6%	15 Days	\$850.00	\$2								\$882
OOCL	0%	6%	20 Days <sup>4</sup>	\$850.00	\$2								\$882
P&O Nedlloyd	0%	4%	14 Days	\$893.00	\$2		3%						\$952
APL	0%	4%	14 Days	\$850.00	\$2								\$882
Maersk	0%	2%	13 Days <sup>4</sup>	\$850.00	\$2								\$882

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: October 1998

Month\Year: 2\10

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	50%	30%		\$925.00									\$925
Hapag-Lloyd	50%	10%		\$1,638	\$2								\$1,670
Sea-Land	0%	57%	21 Days <sup>4</sup>	\$1,638	\$2								\$1,670
OOCL	0%	2%	20 Days <sup>4</sup>	\$1,638	\$2								\$1,670

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: October 1998

Month\Year: 7\22

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	45%	27%	19 Days <sup>4</sup>	\$1,175									\$1,175
Senator	27%	17%	18 Days	\$850.00									\$850
Cho Yang	15%	9%	18 Days	\$900.00									\$900
Maersk	12%	11%	19 Days <sup>4</sup>	\$1,175									\$1,175
OOCL	1%	5%	18 Days <sup>4</sup>										
Hanjin	0%	9%	20 Days <sup>4</sup>	\$1,330									\$1,330
APL	0%	5%	18 Days	\$1,175									\$1,175
Zim Line	0%	5%	24 Days	\$750.00	\$2								\$782
Yang Ming	0%	5%	22 Days	\$1,350									\$1,350
Hyundai	0%	5%	18 Days	\$1,492	\$2		9%						\$1,658
COSCO	0%	5%	20 Days	\$782.00									\$782
Hapag-Lloyd	0%	5%	26 Days	\$1,164	\$2		9%						\$1,301

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: October 1998

Month\Year: 29\251

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	41%	27%	14 Days										
Hapag-Lloyd	21%	2%	11 Days										
Hyundai	17%	7%	13 Days	\$1,087	\$2		28%						\$1,423
Yang Ming	14%	27%	12 Days	\$1,300	\$2								\$1,332
Evergreen	3%	13%	11 Days	\$1,367	\$32 <sup>1</sup>		28%						\$1,782
Cho Yang	3%	8%	11 Days	\$991.00	\$2		28%						\$1,300
Hanjin	0%	12%	12 Days <sup>4</sup>	\$1,072	\$2		28%						\$1,404
NYK Line	0%	2%	11 Days	\$880.00									\$880

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.