



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET - AT A GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The trade sentiment on whole body hens and toms was steady. Trading was reported on packer label hens and toms for deferred arrivals. Offerings mixed on availability with lighter weights in the best position. All weights held with confidence. Demand for whole birds was light to moderate. Bulk parts and meats trading was slow. Inquiry was slow to moderate

### EXPORT MARKET HIGHLIGHTS

Trading centered on frozen thigh meat and tom drums, balance slow. Demand was in a full range. Interest noted from Mexico, Asia and Russia. Buyers remain cautious and selective.



**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 13, 2004**

|                      | CURRENT SHIPMENTS 2/ |       |         |              | FORWARD SHIPMENTS 6/ |              |          | OPEN COMMITMENTS 7/ |          |
|----------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
|                      | OFFERS               | SALES | WTD AVG | VOLUME (000) | WTD AVG              | VOLUME (000) | DEL. PER | VOLUME (000)        | DEL. PER |
| <b>8-16 LB HENS</b>  |                      |       |         |              |                      |              |          |                     |          |
| EASTERN REGION 3/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| CENTRAL REGION 4/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| WESTERN REGION 5/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| <b>16-24 LB TOMS</b> |                      |       |         |              |                      |              |          |                     |          |
| EASTERN REGION 3/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| CENTRAL REGION 4/    | 70                   | -     | -       | -            | -                    | -            | -        | -                   | -        |
| WESTERN REGION 5/    | 70                   | -     | -       | -            | -                    | -            | -        | -                   | -        |

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 14, 2004**

|                      | CURRENT SHIPMENTS 2/ |       |         |              | FORWARD SHIPMENTS 6/ |              |          | OPEN COMMITMENTS 7/ |          |
|----------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
|                      | OFFERS               | SALES | WTD AVG | VOLUME (000) | WTD AVG              | VOLUME (000) | DEL. PER | VOLUME (000)        | DEL. PER |
| <b>8-16 LB HENS</b>  |                      |       |         |              |                      |              |          |                     |          |
| EASTERN REGION 3/    | 70-71                | -     | -       | -            | 72.00                | 320          | AUG      | -                   | -        |
|                      |                      |       |         |              | 73.25                | 240          | SEP      |                     |          |
| CENTRAL REGION 4/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| WESTERN REGION 5/    | 70-71                | -     | -       | -            | -                    | -            | -        | -                   | -        |
| <b>16-24 LB TOMS</b> |                      |       |         |              |                      |              |          |                     |          |
| EASTERN REGION 3/    | 70-71                | -     | -       | -            | 73.25                | 160          | SEP      | -                   | -        |
| CENTRAL REGION 4/    | 70                   | -     | -       | -            | -                    | -            | -        | 120                 | JUL      |
| WESTERN REGION 5/    | 70                   | -     | -       | -            | -                    | -            | -        | -                   | -        |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 13 JULY 2004.

The market on frozen thigh meat was fully steady and fresh was steady to fully steady. Demand fair with buyers' attempting to resist the higher trending asking prices. A moderate volume of frozen thigh meat traded at 65 cents shipping point for mid-August. Offerings were held with confidence. The trade sentiment on tom drums steady to fully steady, however, some isolated unsettledness was noted. The market on the balance of tom bulk parts was mostly steady for a light to fair demand. Offerings mixed. The market on mechanically separated turkey continued sluggish with a barely steady at best undertone noted. Trading for current shipments centered on a fair volume of frozen thigh meat for export, balance light. For domestic: frozen Grade A 14-16 lb. WOGs 77, frozen yearling hen breast meat 154 cents delivered. Some fries, - 3 months age, traded at 250 cents delivered export.

| DOMESTIC TRADING                   | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |             | M              | 96.00         | 40           |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |             |                |               |              |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |             |                |               |              |
| DRUMSTICKS, TOM                    | 32.00       |                | 32.00         | 54           |
| DRUMSTICKS, TOM--FRESH             |             | F              | 32.23         | 52           |
| DRUMSTICKS, HEN                    |             | R              | 32.00         | 141          |
| WINGS, FULL-CUT, TOM               | 34.00       |                | 34.00         | 3            |
| WINGS, FULL-CUT, HEN               |             | R              | 45.00         | 14           |
| WINGS, V-TYPE, TOM                 |             | F              | 50.77         | 86           |
| WINGS, V-TYPE, HEN                 |             | F              | 80.50         | 40           |
| NECKS, TOM                         |             | M              | 18.00         | 40           |
| NECKS, HEN                         |             |                |               |              |
| BREASTS, B/S, TOM 3/               |             | R              | 187.75        | 160          |
| BREASTS, B/S, TOM--FRESH 3/        | 215.00      |                | 215.00        | 20           |
| THIGH MEAT                         |             | F              | 64.00         | 70           |
| THIGH MEAT--FRESH                  |             | F              | 78.00         | 40           |
| BREAST TRIM MEAT                   | 110.00      |                | 110.00        | 20           |
| SCAPULA MEAT                       |             | R              | 90.50         | 80           |
| TENDERLOINS                        | 149.00      |                | 149.00        | 2            |
| DESTRAPPED TENDERS                 |             |                |               |              |
| DESTRAPPED TENDERS--FRESH          |             | M              | 187.55        | 44           |
| WING MEAT WITH SKIN                |             | F              | 92.00         | 20           |
| MECHANICALLY SEPARATED 4/          | 18.00-18.50 |                | 18.25         | 80           |
| MECHANICALLY SEPARATED--FRESH 4/   | 22.00       |                | 22.00         | 80           |
| EXPORT TRADING                     |             |                |               |              |
| DRUMSTICKS, TOMS                   | 30.00-32.00 |                | 31.38         | 116          |
| WINGS FULL-CUT - TOMS              |             |                |               |              |
| WINGS, V-TYPE, TOM                 |             |                |               |              |
| TAILS                              |             | R              | 33.00         | 40           |
| MECHANICALLY SEPARATED 4/          |             | R              | 22.84         | 76           |
| THIGH MEAT - FROZEN                | 65.00-75.00 |                | 69.09         | 264          |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS**

|                              | RANGE |
|------------------------------|-------|
| FRESH TURKEYS Y HENS 8-16#   | 96    |
| FRESH TURKEYS Y TOMS 14-24#  | 96    |
| FROZEN TURKEYS Y HENS 8-16#  | 75-77 |
| FROZEN TURKEYS Y TOMS 14-24# | 75    |
| FROZEN TURKEYS Y TOMS 24-28# | 76    |

**SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                              | RANGE   |
|------------------------------|---------|
| TURKEYS Y HENS               | 105-129 |
| TURKEYS Y TOMS UNDER 22#     | 105-125 |
| TURKEYS Y TOMS 22-24#        | 105-125 |
| TURKEYS Y TOMS 24-26#        | 105-129 |
| TURKEYS Y TOMS 26 LBS & OVER | 105-130 |

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 14 JULY 2004.

The market on tom drums was mostly steady, tom necks steady with increased confidence noted, tom 2-joint wings steady and tom full-cut wings steady with some spot softness noted. Demand light to fair on tom bulk parts. Offerings of tom drums adequate, tom necks and 2-joint wings light to adequate, tom full-cut wings uneven. Some processors were finding increased activity on mechanically separated turkey while others were still noting lack luster buyer interest. Offerings remained available. Trading continued to center on frozen thigh meat for export at steady to higher trending price levels, balance light. For domestic: frozen 2-10 lb. ground drum meat 58, fresh wing meat with skin 107 and fresh scapula 110 cents delivered domestic.

| DOMESTIC TRADING                   | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |             | M              | 96.00         | 40           |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | 154.00      |                | 154.00        | 20           |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |             |                |               |              |
| DRUMSTICKS, TOM                    | 33.00       |                | 33.00         | 120          |
| DRUMSTICKS, TOM--FRESH             | 33.00       |                | 33.00         | 40           |
| DRUMSTICKS, HEN                    |             | R              | 32.00         | 141          |
| WINGS, FULL-CUT, TOM               | 33.00       |                | 33.00         | 120          |
| WINGS, FULL-CUT, HEN               |             | R              | 45.00         | 14           |
| WINGS, V-TYPE, TOM                 | 50.00       |                | 50.00         | 40           |
| WINGS, V-TYPE, HEN                 |             | F              | 80.50         | 40           |
| NECKS, TOM                         | 17.00-20.00 |                | 18.50         | 80           |
| NECKS, HEN                         |             |                |               |              |
| BREASTS, B/S, TOM 3/               |             | R              | 187.75        | 160          |
| BREASTS, B/S, TOM--FRESH 3/        | 213.00      |                | 213.00        | 20           |
| THIGH MEAT                         | 67.00       |                | 67.00         | 40           |
| THIGH MEAT--FRESH                  |             | F              | 78.00         | 40           |
| BREAST TRIM MEAT                   |             | T              | 110.00        | 20           |
| SCAPULA MEAT                       | 91.00       |                | 91.00         | 40           |
| TENDERLOINS                        |             | T              | 149.00        | 2            |
| DESTRAPPED TENDERS                 | 172.00      |                | 172.00        | 40           |
| DESTRAPPED TENDERS--FRESH          |             | M              | 187.55        | 44           |
| WING MEAT WITH SKIN                |             | F              | 92.00         | 20           |
| MECHANICALLY SEPARATED 4/          |             | T              | 18.25         | 80           |
| MECHANICALLY SEPARATED--FRESH 4/   | 20.00-22.00 |                | 21.33         | 120          |
| EXPORT TRADING                     |             |                |               |              |
| DRUMSTICKS, TOMS                   |             | T              | 31.38         | 116          |
| WINGS FULL-CUT - TOMS              |             |                |               |              |
| WINGS, V-TYPE, TOM                 |             |                |               |              |
| TAILS                              |             | R              | 33.00         | 40           |
| MECHANICALLY SEPARATED 4/          |             | R              | 22.84         | 76           |
| THIGH MEAT - FROZEN                | 66.00-68.00 |                | 67.47         | 344          |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**BREEDER TURKEYS CERTIFIED IN CALIFORNIA W/E 07/14/04**

| POULTRY HEALTH BOARD | ACCUMULATED |         |         |
|----------------------|-------------|---------|---------|
| SEASON               | HEAVY       | HEAVY   | ALL     |
| JULY 1 TO JUNE 30    | WHITE       | WHITES  | BREEDS  |
| 2003-2004            | 6,185       | 300,143 | 300,143 |
| 2002-2003            | -           | -       | -       |

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS OFFICES**

|                 |          |               |                                    |
|-----------------|----------|---------------|------------------------------------|
| Washington, DC  | Voice    | (202)720-6911 | Mike Sheats,                       |
|                 | Fax      | (202)720-2403 | Chief                              |
| Atlanta, GA     | Voice    | (404)562-5850 | Johnny Freeman,                    |
|                 | Fax      | (404)562-5875 | Officer-In-Charge                  |
|                 | Recorded | (404)562-5856 |                                    |
| Jackson, MS     | Voice    | (601)965-4662 | Gary Brown,                        |
|                 | Fax      | (601)965-4661 | Southern States Area<br>Supervisor |
| Des Moines, IA  | Voice    | (515)284-4471 | Mary L. Adkins,                    |
|                 | Fax      | (515)284-4468 | Officer-In-Charge                  |
|                 | Recorded | (515)284-4545 |                                    |
| Los Angeles, CA | Voice    | (213)534-1330 | Jim Derby,                         |
|                 | Fax      | (213)534-1333 | Officer-in-Charge                  |
|                 | Recorded | (213)534-1335 |                                    |