



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

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## NATIONAL TURKEY MARKET AT-A-GLANCE



### DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was fully steady. Demand fair for current needs and the upcoming Thanksgiving period. Light sales were reported for both prompt and out front shipments. Sales consist of both packer label and private label hens and toms. Supplies are light to adequate. Parts and meats trading was fully steady to firm. Offerings mixed ranging from adequate to tight.

### EXPORT MARKET HIGHLIGHTS

Trading was light with sales centered on tom drums. Offerings are less than adequate for current needs and held with confidence. Demand fairly good with a steady to firm undertone.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 11, 2003**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	59-62	62	62.00	20	-	-	-	-	-
CENTRAL REGION 4/	59-62	62	62.00	40	65.00	20	OCT	240	SEP
WESTERN REGION 5/	60-62	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION	58-62	62	62.00	10	-	-	-	-	-
CENTRAL REGION	57-60	-	-	-	63.00	20	OCT	-	-
WESTERN REGION	57-61	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 12, 2003**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	60-63	63	63.00	200	68.00	200	NOV	-	-
CENTRAL REGION 4/	60-62	-	-	-	-	-	-	-	-
WESTERN REGION 5/	60-62	61.5	61.50	320	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION	60-62	-	-	-	-	-	-	-	-
CENTRAL REGION	59-60	-	-	-	-	-	-	-	-
WESTERN REGION	59-61	60	60.00	480	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF AUGUST 12, 2003	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
<b>8-16 LB HENS</b>			
EASTERN REGION	62.31	60.00**	68.82
CENTRAL REGION	62.00	59.31**	66.11
WESTERN REGION	61.50	60.97	67.00**
<b>16-24 LB TOMS</b>			
EASTERN REGION	59.33	59.63**	59.43
CENTRAL REGION	58.70**	58.44**	58.00
WESTERN REGION	60.40	58.44	58.00**

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	96
FRESH TURKEYS Y TOMS 14-24#	96
FROZEN TURKEYS Y HENS 8-16#	65-66
FROZEN TURKEYS Y TOMS 14-24#	64-65
FROZEN TURKEYS Y TOMS 24-28#	65-72

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	90-109
TURKEYS Y TOMS UNDER 22#	81-99
TURKEYS Y TOMS 22-24#	81-99
TURKEYS Y TOMS 24-26#	79-99
TURKEYS Y TOMS 26 LBS & OVER	94-105

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION  
CENTS PER POUND, WEEK OF 15-SEP-2003**

	(8-16#)	(16-24#)		
	HENS	LBS TOMS	LBS	
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	66.33	90	64.87	150
SALES (PROMOTIONS NOT INCLUDED)	66.33	90	64.87	150
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)		20		20

**TURKEY MOVEMENT TREND (IN THOUSAND POUNDS)  
SLAUGHTER-CERTIFIED RTC TURKEYS**

AUGUST 433,041\*  
SEPTEMBER 1-6, 2003 86,598\*

To date 2003 3,982,968\*  
To date 2002 3,532,289\*

\* PRELIMINARY

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**BY GEOGRAPHICAL AREAS WEEK ENDING 06-Sep-2003  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	<u>YOUNG TURKEYS</u>				<u>TOTAL TURKEYS</u>	
	<u>PCT</u>	<u>AVG</u>	<u>OLD</u>	<u>AVG</u>		
	<u>CHG</u>	<u>LIVE</u>	<u>BANDED</u>	<u>LIVE</u>		<u>LIVE</u>
<u>-THOUSAND HEAD-</u>	<u>PW</u>	<u>WT</u>	<u>-THOUSAND HEAD-</u>	<u>WT</u>		
N EAST	711	-18	21.42	(A)	716	21.42
SATL	711	-12	28.77	(A)	716	28.77
N CENT	1,826	-20	30.30	(A)	1,830	30.30
S CENT	372	-22	19.67	(A)	376	19.67
WEST	447	-19	20.82	(A)	451	20.82
U.S. TOTAL	4,067(B)	-18	26.47	22	4,089	26.47
TO-DATE						
2003	166,309(B)			509	166,818	
TO-DATE						
2002	165,373(B)			276	165,649	

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 41,000; for the year 2,245,000; last year to date 1,822,000.

**LIVE TURKEYS SLAUGHTERED**

	<u>YOUNG</u>		<u>W/E 06-Sep-2003</u>		<u>TOTAL</u>
	<u>HENS</u>	<u>TOMS</u>	<u>YOUNG</u>	<u>OLD</u>	
	<u>BREEDERS</u>				
	<u>THOUSANDS</u>				
HEAD	1,670	2,356	41	22	4,089
AVG WT	15.40	34.38	22.05	27.87	26.47
LAST WEEK	2,027	2,857	93	2	4,979
SAME WK YR AGO	1,714	2,541	73	5	4,333
AVG WT	15.04	34.21	23.72	26.17	26.44
TO-DATE/2003	66,773	97,291	2,245	509	166,818
TO-DATE/2002	66,117	97,434	1,822	276	165,649

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**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 11 SEPTEMBER 2003.**

Trade sentiment on fresh tom breast meat was steady to instances firm and fresh destrapped tenderloins at least fully steady. Demand fair to good for the short to adequate offerings. The trade sentiment was steady to fully steady on frozen white meat with product -90 days age in the strongest position. Frozen white meat offerings ranged from light at best for product -90 days age to available on older production. Sellers remained confident on thigh meat and most bulk parts items with supplies generally limited in availability. Trading continued to be active on bulk parts and fresh tom breast meat for domestic shipments and on dark meat items for export. For domestic (fresh): wing meat 54, Grade A 10-14 lb. wogs 70 delivered October, scapula 78 cents delivered. Some frozen 15-20% -60 days age mechanically separated turkey traded at 10 cents shipping point for pet foods and tom necks traded at 18 cents delivered export.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		T	85.67	120
BREASTS, 4-8 LBS GRADE A—FRESH 2/	136.00		136.00	200
BREASTS, 4-8 LBS PLANT GRADE 2/				
DRUMSTICKS, TOM	34.00-37.00		35.09	11
DRUMSTICKS, TOM—FRESH		F	33.00	60
DRUMSTICKS, HEN	32.00		32.00	6
WINGS, FULL-CUT, TOM	27.00-29.00		27.98	387
WINGS, FULL-CUT, HEN	27.00-27.50		27.42	48
WINGS, V-TYPE, TOM	39.00-41.00		39.40	100
WINGS, V-TYPE, HEN	69.00		69.00	40
NECKS, TOM	17.50-19.00		18.00	146
NECKS, HEN	17.00-18.00		17.67	21
BREASTS, B/S, TOM 3/		W	118.00	40
BREASTS, B/S, TOM—FRESH 3/	168.00-175.00		171.60	200
THIGH MEAT	85.00		85.00	2
THIGH MEAT—FRESH	87.00-88.00		87.71	28
BREAST TRIM MEAT	78.00		78.00	8
SCAPULA MEAT	63.00		63.00	40
TENDERLOINS				
DESTRAPPED TENDERS		T	90.00	40
DESTRAPPED TENDERS—FRESH	120.00-125.00		121.00	120
WING MEAT WITH SKIN				
MECHANICALLY SEPARATED 4/		F	21.00	40
MECHANICALLY SEPARATED—FRESH 4/	20.50		20.50	80
EXPORT TRADING				
DRUMSTICKS, TOMS	35.50-36.50		36.25	160
WINGS FULL-CUT - TOMS		W	27.00	104
WINGS, V-TYPE, TOM		R	31.50	208
TAILS				
MECHANICALLY SEPARATED 4/		T	27.50	104
THIGH MEAT - FROZEN		W	85.00	40

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 SEPTEMBER 2003.**

The undertone on white meat was steady to fully steady. Demand fair to good. Fresh white meat offerings ranged short to instances adequate, frozen light at best from new production. The undertone on tom bulk parts was steady to firm. Demand fair to good. Offerings of tom drums and wings were light at best and held with confidence. A few industry members noted tom necks were harder to find and held with more confidence. The undertone on 4-8 lb. breasts was steady to fully steady with spot loads of plant grades noted at higher prices. Trading centered on a fair volume of fresh Mechanically separated turkey for domestic shipments, balance light. For domestic (fresh): wing meat 48-56, scapula 60-76 cents delivered. For export: fresh tom drums 33, hen necks 18 cents delivered. Open priced fresh tom drums sold for September-October export shipments.

DOMESTIC TRADING	PRICE RANGE	LST CDE	WTD AVG PRICE	VOLUME (000)	WEEKLY	
					WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	85.00		85.00	80	85.40	200
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	136.00	200	134.83	240
BREASTS, 4-8 LBS PLANT GRADE 2/	85.00-86.00		85.33	120	85.33	120
DRUMSTICKS, TOM	35.00-36.00		35.33	120	34.79	308
DRUMSTICKS, TOM—FRESH	37.00		37.00	40	37.00	40
DRUMSTICKS, HEN		R	32.00	6	31.50	12
WINGS, FULL-CUT, TOM	28.00		28.00	80	27.70	685
WINGS, FULL-CUT, HEN	27.00		27.00	40	27.13	96
WINGS, V-TYPE, TOM	40.00		40.00	80	38.36	280
WINGS, V-TYPE, HEN		R	69.00	40	67.50	80
NECKS, TOM	16.00-18.00		17.33	120	17.53	352
NECKS, HEN		R	17.67	21	17.39	56
BREASTS, B/S, TOM 3/		W	118.00	40	125.50	80
BREASTS, B/S, TOM—FRESH 3/	168.00-172.00		169.50	160	170.47	530
THIGH MEAT	88.00-93.00		89.47	102	89.29	112
THIGH MEAT—FRESH		R	87.71	28	87.71	28
BREAST TRIM MEAT		R	78.00	8	80.76	58
SCAPULA MEAT	60.00-65.00		63.08	104	63.06	144
TENDERLOINS	96.00		96.00	20	96.00	20
DESTRAPPED TENDERS		T	90.00	40	90.00	40
DESTRAPPED TENDERS—FRESH	118.00-120.00		118.92	36	121.36	236
WING MEAT WITH SKIN						
MECHANICALLY SEPARATED 4/		F	21.00	40		
MECHANICALLY SEPARATED—FRESH 4/	20.00-22.00		21.41	287	20.89	429
EXPORT TRADING						
DRUMSTICKS, TOMS	36.00-38.00		36.88	172	35.80	952
WINGS FULL-CUT - TOMS		W	27.00	104	27.00	104
WINGS, V-TYPE, TOM						
TAILS						
MECHANICALLY SEPARATED 4/		T	27.50	104	27.50	104
THIGH MEAT - FROZEN	88.00		88.00	60	86.82	220

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

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