



# USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was mostly steady. Limited sales reported. Demand light with some negotiations reportedly taking place for out front sales. Bulk parts and meats trading was slow. Demand was mixed and continues to be cautious. Offerings were adequate.



### EXPORT MARKET HIGHLIGHTS

Demand was moderate to good at current price levels. Trading was moderate. Supplies moderate to heavy and varies from area to area.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 30, 2003**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	60-62	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	60-62	-	-	-	-	-	-	-	-
WESTERN REGION 5/	59-61	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	58-59	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	57-59	-	-	-	-	-	-	-	-
WESTERN REGION 5/	56-58	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 31, 2003**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	60-62	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	60-61	-	-	-	-	-	-	-	-
WESTERN REGION 5/	59-62	62	62.00	322	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	58-59	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	57-58	-	-	-	-	-	-	-	-
WESTERN REGION 5/	56-58	56	56.00	137	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF JAN 31, 2003	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO	MONTH OF JANUARY	CURRENT MONTH	LAST MONTH	SAME MONTH YEAR AGO
<b>8-16 LB HENS</b>				<b>8-16 LB HENS</b>			
EASTERN REGION	61.00**	61.00**	60.50**	EASTERN REGION	61.04	66.96	60.86
CENTRAL REGION	60.70**	60.50**	59.50**	CENTRAL REGION	60.63	66.56	59.95
WESTERN REGION	62.00	60.38**	60.50**	WESTERN REGION	60.55	66.90	60.95
<b>16-24 LB TOMS</b>				<b>16-24 LB TOMS</b>			
EASTERN REGION	58.50**	58.50**	57.50**	EASTERN REGION	58.36	60.69	57.74
CENTRAL REGION	57.80**	57.75**	56.50**	CENTRAL REGION	57.65	59.85	57.15
WESTERN REGION	56.00	58.00	58.00**	WESTERN REGION	57.29	59.83	58.26

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	96
FRESH TURKEYS Y TOMS 14-24#	96
FROZEN TURKEYS Y HENS 8-16#	65-66
FROZEN TURKEYS Y TOMS 14-24#	63
FROZEN TURKEYS Y TOMS 24-28#	65-72

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	115-129
TURKEYS Y TOMS UNDER 22#	115-125
TURKEYS Y TOMS 22-24#	115-125
TURKEYS Y TOMS 24-26#	115-129
TURKEYS Y TOMS 26 LBS & OVER	115-129

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION  
CENTS PER POUND, WEEK OF 03-FEB-2003**

	(8-16#)	(16-24#)		
	HENS	LBS TOMS	LBS	
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	68.49	205	64.00	20
SALES (PROMOTIONS NOT INCLUDED)	68.49	205	64.00	20
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)				

**TURKEY MOVEMENT TREND (IN THOUSAND POUNDS)  
SLAUGHTER-CERTIFIED RTC TURKEYS**

DECEMBER	438,750*
JANUARY 1-25, 2003	344,033*
To date 2003	344,033*
To date 2002	402,926*

\* PRELIMINARY

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**BY GEOGRAPHICAL AREAS WEEK ENDING 25-Jan-2003  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	YOUNG TURKEYS			TOTAL TURKEYS	
	PCT CHG PW	AVG LIVE WT	OLD BANDED	AVG LIVE WT	
-THOUSAND HEAD-			-THOUSAND HEAD-		
N EAST	710	-12	20.64	(A)	712 20.64
SATL	527	-32	34.16	(A)	529 34.16
N CENT	2,059	0	33.36	(A)	2,061 33.36
S CENT	450	1	21.31	(A)	452 21.31
WEST	325	-14	24.39	(A)	327 24.39
U.S. TOTAL	4,071(B)	-9	29.20	10	4,081 29.20
TO-DATE					
2003	16,267(B)			47	16,314
TO-DATE					
2002	16,374(B)			16	16,390

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 55,000; for the year 218,000; last year to date 156,000.

**LIVE TURKEYS SLAUGHTERED**

	YOUNG		YOUNG		TOTAL
	HENS	TOMS	BREEDERS	OLD	
	THOUSANDS				
HEAD	1,512	2,504	55	10	4,081
AVG WT	15.44	37.60	25.00	30.73	29.20
LAST WEEK	1,717	2,681	69	9	4,476
SAME WK YR AGO	1,594	2,600	57	4	4,255
AVG WT	16.19	37.78	24.34	35.71	29.71
TO-DATE/2003	6,268	9,781	218	47	16,314
TO-DATE/2002	6,356	9,862	156	16	16,390

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**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 30 JANUARY 2003.

The undertone on fresh wing meat was steady to fully steady, balance of white meat steady to instances weak with some sellers starting to consider storage programs instead of selling at the lower trending buyer bids. Demand for fresh wing meat was moderate, balance of white meat mostly light. Some processors, in an attempt to find other uses for breast meat, were substituting breast meat for tenderloins for further processing while others produced more bone in breasts than boneless. White meat offerings were light on fresh wing meat to abundant on the balance of items. The undertone on bulk parts ranged from steady on hen 2-joint wings to instances weak with some items attempting to establish a floor on product being moved export channels. Domestic trading was slow on all items. Fresh wing meat 44, Grade A non-basted 12-14 lb. breasts 102, Grade A non-basted 14-16 lb. breasts 98-101 and plant grades 95 cents delivered. Some weakness on larger sized institutional breasts was due in part to heavier than expected live production. Export demand and trading was fair to good as buyers respond to sellers' willingness to move excess inventories at lower prices. For export: hen necks 12, hen drums 16, scapula 62, whole tenderloins 93.50 cents delivered port.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		F	91.00	120
BREASTS, 4-8 LBS GRADE A—FRESH 2/		W	154.86	14
BREASTS, 4-8 LBS PLANT GRADE 2/	90.00		90.00	40
DRUMSTICKS, TOM	16.00-19.00		18.31	13
DRUMSTICKS, TOM—FRESH		W	18.00	40
DRUMSTICKS, HEN				
WINGS, FULL-CUT, TOM	15.00		15.00	8
WINGS, FULL-CUT, HEN		R	19.00	40
WINGS, V-TYPE, TOM				
WINGS, V-TYPE, HEN	54.00		54.00	40
NECKS, TOM	12.00		12.00	50
NECKS, HEN				
BREASTS, B/S, TOM 3/				
BREASTS, B/S, TOM—FRESH 3/	108.00-114.00		112.13	160
THIGH MEAT	51.00-52.00		51.11	45
THIGH MEAT—FRESH	57.00		57.00	15
BREAST TRIM MEAT				
SCAPULA MEAT		W	62.00	108
TENDERLOINS				
DESTRAPPED TENDERS		R	97.00	80
DESTRAPPED TENDERS—FRESH	113.00		113.00	36
WING MEAT WITH SKIN	44.00		44.00	40
MECHANICALLY SEPARATED 4/		T	15.00	40
MECHANICALLY SEPARATED—FRESH 4/		W	17.00	80
EXPORT TRADING				
DRUMSTICKS, TOMS	17.00-19.00		17.71	62
WINGS FULL-CUT - TOMS	14.50-16.00		15.21	858
WINGS, V-TYPE, TOM	20.00		20.00	208
TAILS	16.00		16.00	18
MECHANICALLY SEPARATED 4/	12.00		12.00	260
THIGH MEAT - FROZEN	40.00-51.00		41.96	1,373

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 31 JANUARY 2003.**

The undertone on hen 2-joint wings was steady, balance barely steady at best. Domestic bulk parts demand was slow with instances of improved interest noted, especially on drums to smokers. Export demand was fair to good, especially on drums and wings resulting in somewhat of a floor being put into the market place. Some industry members are anticipating less buyer inquiry from Asia due to their upcoming new year celebrations. Bulk parts offerings ranged adequate to ample with not as much discounting being noted by suppliers. The export market on thigh meat showed signs of bottoming with continued movement being noted at current price levels. Domestic trading was light on all items. Body chopping skin 17 and fresh wing meat traded at 42-44 cents delivered domestic. Export trading was heavy on thigh meat and full-cut wings. Tom necks 12, hen drums 13-16 cents delivered export.

DOMESTIC TRADING	PRICE RANGE	LST CDE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY	
					WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		F	91.00	120		
BREASTS, 4-8 LBS GRADE A—FRESH 2/	154.00		154.00	14	154.43	28
BREASTS, 4-8 LBS PLANT GRADE 2/	90.00		90.00	80	90.00	120
DRUMSTICKS, TOM	17.00-18.00		17.23	192	17.45	225
DRUMSTICKS, TOM—FRESH	17.00-18.00		17.67	60	17.80	100
DRUMSTICKS, HEN	17.00		17.00	40	17.00	40
WINGS, FULL-CUT, TOM	15.00-17.00		15.17	139	15.16	147
WINGS, FULL-CUT, HEN						
WINGS, V-TYPE, TOM						
WINGS, V-TYPE, HEN		R	54.00	40	54.00	40
NECKS, TOM	12.00-15.00		12.70	230	12.68	380
NECKS, HEN						
BREASTS, B/S, TOM 3/						
BREASTS, B/S, TOM—FRESH 3/		R	112.13	160	112.13	160
THIGH MEAT		R	51.11	45	51.11	45
THIGH MEAT—FRESH	55.00-56.00		55.50	40	55.91	55
BREAST TRIM MEAT						
SCAPULA MEAT		W	62.00	108	62.00	108
TENDERLOINS	100.00		100.00	40	100.00	40
DESTRAPPED TENDERS						
DESTRAPPED TENDERS—FRESH	114.00-115.00		114.43	47	115.30	203
WING MEAT WITH SKIN		R	44.00	40	44.00	40
MECHANICALLY SEPARATED 4/		T	15.00	40	15.00	40
MECHANICALLY SEPARATED—FRESH 4/	15.00-16.00		15.67	120	16.43	280
EXPORT TRADING						
DRUMSTICKS, TOMS	16.50-17.50		16.78	144	17.68	602
WINGS FULL-CUT - TOMS	14.50-16.00		14.81	704	15.12	1,722
WINGS, V-TYPE, TOM		R	20.00	208	20.00	208
TAILS	19.00		19.00	40	18.07	58
MECHANICALLY SEPARATED 4/	15.00		15.00	120	13.82	660
THIGH MEAT - FROZEN	42.00-50.00		43.36	940	42.66	3,329

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.