



USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The market tone steady to firm on 8-12 lb hens, about steady on 12-16 lb hens and 16-24 lb toms. Supplies mixed. Trading was light for prompt shipments, moderate for deferred arrivals. Bulk meats and parts trading was light to fair. Most sales consisted of spot loads. Demand slow.



EXPORT MARKET HIGHLIGHTS

Export activity was inactive. Demand limited with most buyers taking a wait and see attitude. New permits for Mexico are slow to materialize.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) OCTOBER 03, 2002

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 63-70 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 64-70 | 70 | 70.00 | 120 | - | - | - | - | - |
| WESTERN REGION 5/ | 66-70 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 55-60 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 55-59 | 58 | 58.00 | 120 | - | - | - | - | - |
| WESTERN REGION 5/ | 56-60 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) OCTOBER 04, 2002

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 63-71 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 64-70 | - | - | - | - | - | - | 400 | OCT-NOV |
| WESTERN REGION 5/ | 66-70 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 55-60 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 55-59 | 57 | 57.00 | 40 | - | - | - | 960 | OCT-NOV |
| WESTERN REGION 5/ | 56-60 | - | -0 | - | 57.00 | 22 | NOV | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF OCT 04, 2002 | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO | MONTH OF SEPTEMBER MONTH | CURRENT MONTH | LAST MONTH | SAME YEAR AGO |
|----------------------|--------------|-----------|--------------------|--------------------------|---------------|------------|---------------|
| 8-16 LB HENS | | | | | | | |
| EASTERN REGION | 68.67 | 65.41 | 71.12 | EASTERN REGION | 67.15 | 66.56 | 68.81 |
| CENTRAL REGION | 70.00 | 67.67 | 71.06 | CENTRAL REGION | 66.26 | 66.01 | 67.74 |
| WESTERN REGION | 66.00 | 67.40** | 71.04 | WESTERN REGION | 67.03 | 66.32 | 68.56 |
| 16-24 LB TOMS | | | | | | | |
| EASTERN REGION | 57.50** | 55.81 | 66.14 | EASTERN REGION | 58.30 | 59.82 | 64.61 |
| CENTRAL REGION | 57.75 | 57.55 | 66.00 | CENTRAL REGION | 57.45 | 59.25 | 63.72 |
| WESTERN REGION | 58.44 | 57.00** | 67.04 | WESTERN REGION | 58.03 | 59.82 | 64.36 |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 96 |
| FRESH TURKEYS Y TOMS 14-24# | 96 |
| FROZEN TURKEYS Y HENS 8-16# | 72 |
| FROZEN TURKEYS Y TOMS 14-24# | 64 |
| FROZEN TURKEYS Y TOMS 24-28# | 66-71 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 89-119 |
| TURKEYS Y TOMS UNDER 22# | 89-119 |
| TURKEYS Y TOMS 22-24# | 85-105 |
| TURKEYS Y TOMS 24-26# | 84-105 |
| TURKEYS Y TOMS 26 LBS & OVER | 102-105 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 07-OCT-2002

| | <u>(8-16#)</u> | <u>(16-24#)</u> | | |
|---------------------------------|----------------|-----------------|--------------|--------------|
| | <u>HENS</u> | <u>LBS TOMS</u> | <u>LBS</u> | |
| | <u>PRICE</u> | <u>(000)</u> | <u>PRICE</u> | <u>(000)</u> |
| SALES (PROMOTIONS INCLUDED) | 74.40 | 220 | 67.00 | 40 |
| SALES (PROMOTIONS NOT INCLUDED) | 74.40 | 220 | 67.00 | 40 |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

TURKEY MOVEMENT TREND

(IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

| | |
|----------------------|------------|
| AUGUST | 458,126* |
| SEPTEMBER 1-28, 2002 | 408,908* |
| To date 2002 | 3,849,556* |
| To date 2001 | 3,871,161* |

NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTSBY GEOGRAPHICAL AREAS WEEK ENDING 28-Sep-2002
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | <u>YOUNG TURKEYS</u> | | <u>TOTAL TURKEYS</u> | |
|------------------------|----------------------|-------------|------------------------|-----------------|
| | <u>PCT</u> | <u>AVG</u> | <u>OLD</u> | <u>AVG</u> |
| | <u>CHG</u> | <u>LIVE</u> | <u>BANDED</u> | <u>LIVE</u> |
| <u>-THOUSAND HEAD-</u> | <u>PW</u> | <u>WT</u> | <u>-THOUSAND HEAD-</u> | <u>WT</u> |
| N EAST | 788 | 2 | 22.68 | (A) 790 22.68 |
| SATL | 823 | -11 | 25.37 | (A) 826 25.37 |
| N CENT | 2,333 | -1 | 29.74 | (A) 2,336 29.74 |
| S CENT | 493 | -4 | 20.93 | (A) 496 20.93 |
| WEST | 490 | 0 | 24.44 | (A) 493 24.44 |
| U.S. TOTAL | 4,927(B) | -2 | 26.48 | 14 4,941 26.48 |
| TO-DATE | | | | |
| 2002 | 180,271(B) | | | 324 180,595 |
| TO-DATE | | | | |
| 2001 | 186,454(B) | | | 429 186,883 |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included:

this week 73,000, for the year 2,056,000; last year to date 1,711,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 28-Sep-2002

| | <u>YOUNG</u> | <u>TOMS</u> | <u>YOUNG</u> | <u>OLD</u> | <u>TOTAL</u> |
|----------------|------------------|-------------|-----------------|------------|--------------|
| | <u>HENS</u> | | <u>BREEDERS</u> | | |
| | <u>THOUSANDS</u> | | | | |
| HEAD | 1,939 | 2,915 | 73 | 14 | 4,941 |
| AVG WT | 15.20 | 34.00 | 25.17 | 30.89 | 26.48 |
| LAST WEEK | 2,002 | 2,974 | 73 | 17 | 5,066 |
| SAME WK YR AGO | 1,975 | 3,150 | 45 | 0 | 5,170 |
| AVG WT | 15.43 | 32.18 | 24.70 | 0.00 | 25.82 |
| TO-DATE/2002 | 72,004 | 106,211 | 2,056 | 324 | 180,595 |
| TO-DATE/2001 | 78,059 | 106,684 | 1,711 | 429 | 186,883 |

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 3 OCTOBER 2002.

The undertone on fresh tom breast meat was barely steady. Demand slow to moderate. Further processed demand was light to fair. Some buyers were unable to take advantage of the increased fresh tom breast meat offerings due to an inability to utilize current commitments resulting in some product being frozen. Fresh wing meat demand continued active while fresh destrapped tenderloin interest showed signs of slowing. Frozen thigh meat demand was light with offerings ranging from light to sometimes adequate with some held with more confidence than others. The undertone on tom bulk parts was steady at best. Demand light. Offerings of tom bulk parts ranged from adequate to instances ample with some more willing than others to negotiate on drums and 2-joints on a case by case basis while trying to maintain an overall steady market tone. Tom defatted gizzards traded at 52 cents delivered export and livers at 18-20 cents delivered pet foods.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | 154.00 | | 154.00 | 20 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 91.00 | | 91.00 | 40 |
| DRUMSTICKS, TOM | 21.00 | | 21.00 | 23 |
| DRUMSTICKS, TOM—FRESH | 19.50 | | 19.50 | 80 |
| DRUMSTICKS, HEN | | T | 19.00 | 40 |
| WINGS, FULL-CUT, TOM | 22.00 | | 22.00 | 9 |
| WINGS, FULL-CUT, HEN | | | | |
| WINGS, V-TYPE, TOM | 27.00 | | 27.00 | 20 |
| WINGS, V-TYPE, HEN | 56.00 | | 56.00 | 20 |
| NECKS, TOM | 15.00 | | 15.00 | 11 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | | F | 141.33 | 60 |
| BREASTS, B/S, TOM—FRESH 3/ | 185.00 | | 185.00 | 20 |
| THIGH MEAT | | T | 55.00 | 10 |
| THIGH MEAT—FRESH | | W | 56.55 | 55 |
| BREAST TRIM MEAT | | W | 88.00 | 15 |
| SCAPULA MEAT | | W | 78.00 | 40 |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | 114.00 | | 114.00 | 80 |
| DESTRAPPED TENDERS—FRESH | 138.00 | | 138.00 | 40 |
| WING MEAT WITH SKIN | | | | |
| MECHANICALLY SEPARATED 4/ | | M | 20.50 | 40 |
| MECHANICALLY SEPARATED—FRESH 4/ | 15.50 | | 15.50 | 40 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | 19.50 | | 19.50 | 104 |
| WINGS FULL-CUT - TOMS | | | | |
| WINGS, V-TYPE, TOM | | R | 26.20 | 520 |
| TAILS | | M | 22.00 | 80 |
| MECHANICALLY SEPARATED 4/ | 16.00 | | 16.00 | 52 |
| THIGH MEAT - FROZEN | 50.00 | | 50.00 | 52 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 4 OCTOBER 2002.

Fresh and frozen breast meat was available at steady to instances barely steady prices. Trading was fair. Demand was light on fresh and frozen thigh meat from current production, but supplies were well cleared and the trade sentiment was steady. Bulk parts trading consisted of spot loads. Hen and tom drums were available with a barely steady undertone. Fresh breast trim moved at 88 cents, nonbasted grade A 12-16 lb. breasts at 112 delivered and 102 on plant grade 12-16 lb. breasts. Export activity was extremely light.

| DOMESTIC TRADING | PRICE RANGE 1/ | LST CDE PRICE | WTD AVG (000) | VOLUME PRICE | WEEKLY | WEEKLY VOLUME |
|-----------------------------------|----------------------|---------------------|---------------------|-----------------|---------------------|------------------|
| | | | | | WTD AVG (000) | |
| BREASTS, 4-8 LBS GRADE A 2/ | | | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | R | 154.00 | 20 | 154.00 | 40 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | R | 91.00 | 40 | 94.00 | 160 |
| DRUMSTICKS, TOM | 21.00 | | 21.00 | 70 | 20.42 | 272 |
| DRUMSTICKS, TOM—FRESH | 19.00 | | 19.00 | 120 | 19.34 | 288 |
| DRUMSTICKS, HEN | 19.00-20.00 | | 19.67 | 120 | 19.29 | 280 |
| WINGS, FULL-CUT, TOM | 22.00-23.00 | | 22.50 | 80 | 22.22 | 178 |
| WINGS, FULL-CUT, HEN | 23.00 | | 23.00 | 40 | 23.00 | 40 |
| WINGS, V-TYPE, TOM | 31.00 | | 31.00 | 40 | 30.00 | 80 |
| WINGS, V-TYPE, HEN | | R | 56.00 | 20 | 54.00 | 40 |
| NECKS, TOM | 15.00 | | 15.00 | 15 | 14.04 | 291 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | 142.00-144.00 | | 142.60 | 57 | 142.60 | 57 |
| BREASTS, B/S, TOM—FRESH 3/ | 184.00-188.00 | | 184.16 | 250 | 184.77 | 390 |
| THIGH MEAT | 53.00-57.00 | | 53.78 | 73 | 53.93 | 83 |
| THIGH MEAT—FRESH | 58.00 | | 58.00 | 50 | 57.24 | 105 |
| BREAST TRIM MEAT | | W | 88.00 | 15 | 88.00 | 15 |
| SCAPULA MEAT | 80.00 | | 80.00 | 40 | 79.00 | 100 |
| TENDERLOINS | | | | | | |
| DESTRAPPED TENDERS | | R | 114.00 | 80 | 114.40 | 100 |
| DESTRAPPED TENDERS—FRESH | 140.00 | | 140.00 | 40 | 139.60 | 300 |
| WING MEAT WITH SKIN | 56.00 | | 56.00 | 120 | 56.00 | 120 |
| MECHANICALLY SEPARATED 4/ | 20.00 | | 20.00 | 40 | 20.25 | 80 |
| MECHANICALLY SEPARATED—FRESH 4/ | 15.50-18.00 | | 16.00 | 50 | 17.12 | 857 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 22.00 | | 22.00 | 120 | 21.24 | 264 |
| WINGS FULL-CUT - TOMS | | | | | | |
| WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | M | 22.00 | 80 | 22.00 | 80 |
| MECHANICALLY SEPARATED 4/ | | R | 16.00 | 52 | 16.00 | 52 |
| THIGH MEAT - FROZEN | | R | 50.00 | 52 | 50.00 | 52 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.