



USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

DOMESTIC MARKET HIGHLIGHTS



The market tone was steady to barely steady on frozen retail size hens and barely steady to weak on toms. Offers were adequate for the limited buyer interest. Trading was fair for March through May shipments with price ceilings on hens 57.5 to 58.5 cents and toms 54.5 to 55.5 cents. Buyers were reluctant to commit to terms on whole turkey purchases under the current market tone. Bulk meats and bulk parts were generally available, however buyer interest was lacking.

EXPORT MARKET HIGHLIGHTS

Export activity was light. The industry watched Russia for signs of when the ban would be lifted.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 21, 2002**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 58-59 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 59-60 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 55-56 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 54-55 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 55-56 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 22, 2002**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 58-59 | - | - | - | - | - | - | 760 | MAR-MAY |
| WESTERN REGION 5/ | 59-60 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 55-56 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 53-55 | - | - | - | - | - | - | 320 | APR-MAY |
| WESTERN REGION 5/ | 55-56 | - | - | - | - | - | - | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF MARCH 22, 2002 | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|------------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | |
| EASTERN REGION | 59.00** | 59.00 | 62.25** |
| CENTRAL REGION | 59.00 | 59.00 | 63.94 |
| WESTERN REGION | 59.50** | 59.50** | 61.70** |
| 16-24 LB TOMS | | | |
| EASTERN REGION | 55.80** | 56.14 | 61.00** |
| CENTRAL REGION | 56.00 | 56.00 | 63.00 |
| WESTERN REGION | 55.50** | 55.50** | 60.20** |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 96 |
| FRESH TURKEYS Y TOMS 14-24# | 96 |
| FROZEN TURKEYS Y HENS 8-16# | 65 |
| FROZEN TURKEYS Y TOMS 14-24# | 62 |
| FROZEN TURKEYS Y TOMS 24-28# | 67-73 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 89-119 |
| TURKEYS Y TOMS UNDER 22# | 89-119 |
| TURKEYS Y TOMS 22-24# | 85-105 |
| TURKEYS Y TOMS 24-26# | 84-105 |
| TURKEYS Y TOMS 26 LBS & OVER | 102-105 |

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 25-MAR-2002**

| | <u>(8-16#)</u> | | <u>(16-24#)</u> | |
|---------------------------------|----------------|-----------------|-----------------|--------------|
| | <u>HENS</u> | <u>LBS TOMS</u> | <u>LBS</u> | <u>LBS</u> |
| | <u>PRICE</u> | <u>(000)</u> | <u>PRICE</u> | <u>(000)</u> |
| SALES (PROMOTIONS INCLUDED) | 64.40 | 400 | 59.33 | 240 |
| SALES (PROMOTIONS NOT INCLUDED) | 64.40 | 400 | 59.33 | 240 |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

**TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)**

SLAUGHTER-CERTIFIED RTC TURKEYS

| | |
|------------------|------------|
| FEBRUARY | 416,057* |
| MARCH 1-16, 2002 | 219,109* |
| To date 2002 | 1,038,090* |
| To date 2001 | 1,090,797* |

* PRELIMINARY

NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS

BY GEOGRAPHICAL AREAS WEEK ENDING 16-Mar-2002
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | <u>YOUNG TURKEYS</u> | | | <u>TOTAL TURKEYS</u> | |
|-----------|------------------------|-------------|---------------|------------------------|-----------|
| | <u>PCT</u> | <u>AVG</u> | <u>OLD</u> | <u>AVG</u> | |
| | <u>CHG</u> | <u>LIVE</u> | <u>BANDED</u> | <u>LIVE</u> | |
| | <u>-THOUSAND HEAD-</u> | <u>PW</u> | <u>WT</u> | <u>-THOUSAND HEAD-</u> | <u>WT</u> |
| N EAST | 831 | -1 | 22.75 | (A) 832 | 22.75 |
| SATL | 870 | 1 | 28.22 | (A) 871 | 28.22 |
| N CENT | 1,885 | -5 | 31.54 | (A) 1,886 | 31.54 |
| S CENT | 479 | -1 | 23.22 | (A) 480 | 23.22 |
| WEST | 380 | 17 | 22.89 | (A) 381 | 22.89 |
| U.S.TOTAL | 4,445(B) | -1 | 27.61 | 5 4,450 | 27.61 |
| TO DATE | | | | | |
| 2002 | 48,111(B) | | | 94 48,205 | |
| TO DATE | | | | | |
| 2001 | 50,525(B) | | | 185 50,710 | |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included:
this week 53,000; for the year 459,000; last year to date 416 ,000.

LIVE TURKEYS SLAUGHTERED

WEEK ENDING 16-Mar-2002

| | <u>YOUNG</u> | | <u>YOUNG</u> | <u>OLD</u> | <u>TOTAL</u> |
|----------------|----------------------------|-------------|-----------------|------------|--------------|
| | <u>HENS</u> | <u>TOMS</u> | <u>BREEDERS</u> | | |
| | <u>-----THOUSANDS-----</u> | | | | |
| HEAD | 1,772 | 2,620 | 53 | 5 | 4,450 |
| AVG WT | 16.32 | 35.34 | 22.84 | 28.86 | 27.94 |
| LAST WEEK | 1,805 | 2,630 | 53 | 14 | 4,502 |
| SAME WK YR AGO | 2,110 | 2,611 | 51 | 26 | 4,798 |
| AVG WT | 16.35 | 35.02 | 25.26 | 25.25 | 26.66 |
| TO-DATE/2002 | 18,988 | 28,664 | 459 | 94 | 48,205 |
| TO-DATE/2001 | 21,167 | 28,942 | 416 | 185 | 50,710 |

**USDA, AMS, POULTRY PROGRAMS,
POULTRY MARKET NEWS OFFICES**

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| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 21 MARCH 2002.

Trading generally light except for heavy trading of frozen tom breast meat at steady to weak price levels. Demand slow to materialize as buyers remain in standby mode and showing very little interest to be the first to purchase. The market remains unsettled due to the ban on poultry to Russia. Offerings heavy with most sellers willing to negotiate, except hen parts mostly balanced.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | R | 154.00 | 80 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | | | |
| DRUMSTICKS, TOM | | W | 27.00 | 80 |
| DRUMSTICKS, TOM—FRESH | | M | 27.00 | 40 |
| DRUMSTICKS, HEN | | W | 26.00 | 20 |
| WINGS, FULL-CUT, TOM | | T | 24.47 | 19 |
| WINGS, FULL-CUT, HEN | | W | 24.00 | 20 |
| WINGS, V-TYPE, TOM | | T | 34.00 | 9 |
| WINGS, V-TYPE, HEN | | W | 39.00 | 20 |
| NECKS, TOM | | T | 18.80 | 59 |
| NECKS, HEN | | W | 20.00 | 20 |
| BREASTS, B/S, TOM 3/ | 124.00 | | 124.00 | 480 |
| BREASTS, B/S, TOM—FRESH 3/ | 125.00-130.00 | | 126.67 | 120 |
| THIGH MEAT | | T | 60.00 | 40 |
| THIGH MEAT—FRESH | | F | 61.00 | 290 |
| BREAST TRIM MEAT | | W | 102.00 | 20 |
| SCAPULA MEAT | | T | 97.00 | 80 |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | | T | 125.00 | 80 |
| DESTRAPPED TENDERS—FRESH | 129.00-130.00 | | 129.33 | 120 |
| WING MEAT WITH SKIN | | | | |
| MECHANICALLY SEPARATED 4/ | | W | 12.00 | 80 |
| MECHANICALLY SEPARATED—FRESH 4/ | 11.00-12.00 | | 11.50 | 160 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | W | 26.50 | 156 |
| WINGS FULL-CUT - TOMS | | F | 27.00 | 156 |
| WINGS, V-TYPE, TOM | | | | |
| TAILS | | W | 27.00 | 40 |
| MECHANICALLY SEPARATED 4/ | | F | 12.50 | 40 |
| THIGH MEAT - FROZEN | | W | 60.00 | 120 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 22 MARCH 2002.

Trading generally light and at steady to weak price levels. Demand very slow and selective. The market remains mixed due to a combination of factors from the recent ban of product to Russia and the upcoming Easter holiday. Supplies of export and domestic product more than adequate for trade needs, except hen parts mostly balanced.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------|-------------|------------|---------------|--------------|----------------------|---------------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | 154.00 | | 154.00 | 80 | 154.00 | 80 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | | | | | |
| DRUMSTICKS, TOM | | W | 27.00 | 80 | 27.00 | 80 |
| DRUMSTICKS, TOM—FRESH | | M | 27.00 | 40 | 27.00 | 40 |
| DRUMSTICKS, HEN | 25.00 | | 25.00 | 40 | 25.78 | 180 |
| WINGS, FULL-CUT, TOM | | T | 24.47 | 19 | 24.47 | 19 |
| WINGS, FULL-CUT, HEN | | W | 24.00 | 20 | 24.00 | 20 |
| WINGS, V-TYPE, TOM | | T | 34.00 | 9 | 34.00 | 9 |
| WINGS, V-TYPE, HEN | 40.50 | | 40.50 | 40 | 40.00 | 60 |
| NECKS, TOM | 21.00 | | 21.00 | 40 | 19.69 | 99 |
| NECKS, HEN | | W | 20.00 | 20 | 20.00 | 20 |
| BREASTS, B/S, TOM 3/ | | R | 124.00 | 480 | 124.29 | 680 |
| BREASTS, B/S, TOM—FRESH 3/ | | R | 126.67 | 120 | 130.88 | 160 |
| THIGH MEAT | | T | 60.00 | 40 | 60.00 | 40 |
| THIGH MEAT—FRESH | | F | 61.00 | 290 | | |
| BREAST TRIM MEAT | | W | 102.00 | 20 | 103.05 | 42 |
| SCAPULA MEAT | | T | 97.00 | 80 | 97.00 | 80 |
| TENDERLOINS | | | | | | |
| DESTRAPPED TENDERS | | T | 125.00 | 80 | 125.00 | 80 |
| DESTRAPPED TENDERS—FRESH | | R | 129.33 | 120 | 129.45 | 145 |
| WING MEAT WITH SKIN | | | | | | |
| MECHANICALLY SEPARATED 4/ | | W | 12.00 | 80 | 12.00 | 80 |
| MECHANICALLY SEPARATED—FRESH 4/ | 10.00-11.00 | | 10.38 | 65 | 11.39 | 305 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 26.00-26.50 | | 26.25 | 80 | 26.42 | 236 |
| WINGS FULL-CUT - TOMS | | F | 27.00 | 156 | | |
| WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | W | 27.00 | 40 | 27.00 | 80 |
| MECHANICALLY SEPARATED 4/ | | F | 12.50 | 40 | | |
| THIGH MEAT - FROZEN | 58.00-59.00 | | 58.50 | 80 | 59.50 | 240 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.