



# USDA TURKEY MARKET NEWS REPORT

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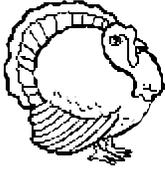
## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market tone was steady to barely steady on frozen 8-16 lb hens and 16-24 lb toms. Offers were fully sufficient for buyer needs. Trading centered on a fair volume of commodity and value added hens and toms at open prices. In the East 8 loads of hens and 12 loads of toms traded with price caps of 59.5 to 61 cents on hens and 55.5 to 58 cents on toms for April shipment. In the Midwest for March delivery price caps were 59.75 to 60.5 on hens and 56.75 to 57.5 on toms. Negotiations continue on larger volumes for Thanksgiving needs. Domestic trading centered on fresh thigh meat, fresh destrapped tenders and fresh mechanically separated turkey at generally steady prices.

### EXPORT MARKET HIGHLIGHTS

Export activity was light. Most attention focused on the Russian ban of U.S. poultry imports.



**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 14, 2002**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	59	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	58-59	-	-	-	-	-	-	-	-
WESTERN REGION 5/	59-60	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	55-57	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	54-56	-	-	-	-	-	-	-	-
WESTERN REGION 5/	55-56	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 15, 2002**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	59	-	-	-	-	-	-	320	MARCH
CENTRAL REGION 4/	58-59	-	-	-	-	-	-	520	APRIL
WESTERN REGION 5/	59-60	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	55-57	-	-	-	-	-	-	480	MARCH
CENTRAL REGION 4/	54-56	-	-	-	-	-	-	360	APRIL
WESTERN REGION 5/	55-56	-	-	-	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MARCH 15, 2002	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
<b>8-16 LB HENS</b>			
EASTERN REGION	59.00	59.00**	61.23
CENTRAL REGION	59.00	57.75**	62.00
WESTERN REGION	59.50**	59.70**	61.50**
<b>16-24 LB TOMS</b>			
EASTERN REGION	56.14	55.70**	59.67
CENTRAL REGION	56.00	54.20**	59.99
WESTERN REGION	55.50**	55.70**	60.20**

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	96
FRESH TURKEYS Y TOMS 14-24#	96
FROZEN TURKEYS Y HENS 8-16#	65
FROZEN TURKEYS Y TOMS 14-24#	62
FROZEN TURKEYS Y TOMS 24-28#	67-73

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	89-119
TURKEYS Y TOMS UNDER 22#	89-119
TURKEYS Y TOMS 22-24#	85-105
TURKEYS Y TOMS 24-26#	84-105
TURKEYS Y TOMS 26 LBS & OVER	102-105

<b>FRESH TURKEYS WITH TIMERS OR EQUIVALENT</b>	U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 18-MAR-2002			
	<u>(8-16#)</u>		<u>(16-24#)</u>	
	<u>HENS</u>	<u>LBS TOMS</u>	<u>LBS</u>	
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	67.54	1042	63.50	480
SALES (PROMOTIONS NOT INCLUDED)	67.54	1042	63.50	480
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)				

**TURKEY MOVEMENT TREND  
(IN THOUSAND POUNDS)****SLAUGHTER-CERTIFIED RTC TURKEYS**

FEBRUARY	416,057*
MARCH 1-9, 2002	120,826*
To date 2002	939,807*
To date 2001	988,468*

\* PRELIMINARY

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**BY GEOGRAPHICAL AREAS WEEK ENDING 09-Mar-2002  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	---YOUNG TURKEYS---			TOTAL TURKEYS	
	-THOUSAND HEAD-	PCT	AVG	OLD	AVG
		CHG	LIVE	BANDED	LIVE
		PW	WT	-THOUSAND HEAD-	WT
N EAST	837	-1	22.66	(A) 840	22.66
SATL	862	3	27.79	(A) 865	27.79
N CENT	1,980	2	32.37	(A) 1,983	32.37
S CENT	483	-1	23.01	(A) 486	23.01
WEST	326	-8	22.41	(A) 328	22.41
U.S.TOTAL	4,488(B)	0	27.94	14 4,502	27.94
TO DATE					
2002	43,666(B)			89 43,755	
TO DATE					
2001	45,753(B)			159 45,912	

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included:  
this week 53,000; for the year 406,000; last year to date 365,000.**LIVE TURKEYS SLAUGHTERED**

WEEK ENDING 09-Mar-2002

	YOUNG		YOUNG OLD		TOTAL
	HENS	TOMS	BREEDERS		
	-----THOUSANDS-----				
HEAD	1,805	2,630	53	14	4,502
AVG WT	16.32	35.98	24.85	26.66	27.94
LAST WEEK	1,775	2,660	33	11	4,479
SAME WK YR AGO	2,016	2,690	41	17	4,764
AVG WT	16.54	34.04	24.77	23.09	26.54
TO-DATE/2002	17,216	26,044	406	89	43,755
TO-DATE/2001	19,057	26,331	365	159	45,912

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED),  
CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS  
AS OF 14 MARCH 2002.

Demand and trading slow. Buyers remain cautious toward the market and only purchasing for immediate needs. Buyers and sellers watching closely for any conclusion of the ban of poultry product to Russia. Export buyers remain cautious and selective. The market trend cautiously steady to weak on bulk parts.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		F	95.00	400
BREASTS, 4-8 LBS GRADE A—FRESH 2/	154.00		154.00	80
BREASTS, 4-8 LBS PLANT GRADE 2/				
DRUMSTICKS, TOM		T	29.00	40
DRUMSTICKS, TOM—FRESH		F	30.00	40
DRUMSTICKS, HEN	26.00		26.00	120
WINGS, FULL-CUT, TOM		T	27.00	6
WINGS, FULL-CUT, HEN		W	27.00	25
WINGS, V-TYPE, TOM		M	32.00	40
WINGS, V-TYPE, HEN		W	39.00	22
NECKS, TOM		W	20.00	40
NECKS, HEN		W	20.00	25
BREASTS, B/S, TOM 3/		F	123.50	160
BREASTS, B/S, TOM—FRESH 3/		F	128.11	180
THIGH MEAT		F	61.00	20
THIGH MEAT—FRESH		W	61.00	25
BREAST TRIM MEAT		W	104.00	15
SCAPULA MEAT				
TENDERLOINS		F	115.00	52
DESTRAPPED TENDERS	120.00		120.00	40
DESTRAPPED TENDERS—FRESH	129.00-130.00		129.67	120
WING MEAT WITH SKIN		W	77.00	25
MECHANICALLY SEPARATED 4/		T	11.00	40
MECHANICALLY SEPARATED—FRESH 4/		W	12.00	12
EXPORT TRADING				
DRUMSTICKS, TOMS		M	29.00	104
WINGS FULL-CUT - TOMS		R	26.50	40
WINGS, V-TYPE, TOM		T	28.50	104
TAILS	21.00		21.00	104
MECHANICALLY SEPARATED 4/	12.00-13.00		12.33	120
THIGH MEAT - FROZEN	54.00		54.00	52

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 15 MARCH 2002.**

Demand and trading slow. Buyers cautious as the market continues to be unsettled due to recent poultry bans to Russia. Domestic markets reflect the same cautiousness and buyers only purchasing the most immediate needs.

DOMESTIC TRADING	PRICE RANGE	LST CDE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY	WEEKLY
					WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		F	95.00	400		
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	154.00	80	154.00	80
BREASTS, 4-8 LBS PLANT GRADE 2/						
DRUMSTICKS, TOM	28.00		28.00	15	29.04	115
DRUMSTICKS, TOM—FRESH	28.00		28.00	40	28.00	40
DRUMSTICKS, HEN	26.00		26.00	25	26.13	167
WINGS, FULL-CUT, TOM	25.00-26.00		25.67	60	25.79	66
WINGS, FULL-CUT, HEN		W	27.00	25	27.00	65
WINGS, V-TYPE, TOM		M	32.00	40	32.00	40
WINGS, V-TYPE, HEN		W	39.00	22	39.00	62
NECKS, TOM	21.00		21.00	40	21.53	95
NECKS, HEN		W	20.00	25	20.00	25
BREASTS, B/S, TOM 3/		F	123.50	160		
BREASTS, B/S, TOM—FRESH 3/		F	128.11	180		
THIGH MEAT		F	61.00	20		
THIGH MEAT—FRESH	61.00		61.00	290	61.00	315
BREAST TRIM MEAT	104.00		104.00	25	104.00	40
SCAPULA MEAT	94.00-95.00		94.50	80	94.50	80
TENDERLOINS		F	115.00	52		
DESTRAPPED TENDERS		R	120.00	40	120.00	40
DESTRAPPED TENDERS—FRESH	129.00-131.00		130.00	80	129.90	400
WING MEAT WITH SKIN		W	77.00	25	77.00	25
MECHANICALLY SEPARATED 4/		T	11.00	40	11.67	60
MECHANICALLY SEPARATED—FRESH 4/	12.00-13.00		12.16	95	12.82	507
EXPORT TRADING						
DRUMSTICKS, TOMS	26.50		26.50	104	27.75	208
WINGS FULL-CUT - TOMS	27.00		27.00	156	27.00	156
WINGS, V-TYPE, TOM		T	28.50	104	28.50	104
TAILS		R	21.00	104	23.53	172
MECHANICALLY SEPARATED 4/	12.50		12.50	40	11.02	524
THIGH MEAT - FROZEN		R	54.00	52	56.17	92

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.