



USDA TURKEY MARKET NEWS REPORT

ISSN 1522-0575

FRIDAY
OCTOBER 12, 2001
VOL. 48 NO. 123

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The market tone on toms was steady to firm, fully steady to firm on hens. Frozen trading was heavy in the West, light to fair elsewhere. Weekly weighted average prices advanced more than two cents on hens and toms in the West and on toms in the East when compared to the previous week. Hens and toms in the Central region and hens in the East were about unchanged. Compared to the same week a year ago, hens ranged 4.41 to 7.3 cents lower while toms were 4.36 to 7.26 cents lower. Negotiations on fresh hens and toms for Thanksgiving were strong. A heavy volume of fresh tom breast meat moved a lower trending prices. Bulk parts trading was light.

EXPORT MARKET HIGHLIGHTS

Export activity was scattered, light on tom drums and mechanically separated turkey, moderate on thigh meat. Livers moved at 23, thigh trim at 38 and hen v-type wings at 50 cents delivered.



WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) OCTOBER 11, 2001

CURRENT SHIPMENTS 2/

| | OFFERS | SALES | WTD AVG | VOLUME (000) |
|----------------------|--------|-------|------------|-----------------|
| 8-16 LB HENS | | | | |
| EASTERN REGION 3/ | 71-74 | 71-72 | 71.50 | 40 |
| CENTRAL REGION 4/ | 70-76 | - | - | - |
| WESTERN REGION 5/ | 71-72 | - | - | - |
| 16-24 LB TOMS | | | | |
| EASTERN REGION 3/ | 66-68 | 66 | 66.00 | 40 |
| CENTRAL REGION 4/ | 66-67 | - | - | - |
| WESTERN REGION 5/ | 67 | - | - | - |

FORWARD SHIPMENTS 6/

| WTD AVG | VOLUME (000) | DEL. PER |
|------------|-----------------|-------------|
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |

OPEN COMMITMENTS 7/

| VOLUME (000) | DEL. PER |
|-----------------|-------------|
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) OCTOBER 12, 2001

CURRENT SHIPMENTS 2/

| | OFFERS | SALES | WTD AVG | VOLUME (000) |
|----------------------|--------|---------|------------|-----------------|
| 8-16 LB HENS | | | | |
| EASTERN REGION 3/ | 71-76 | 73.5 | 73.50 | 240 |
| CENTRAL REGION 4/ | 70-76 | 70 | 70.00 | 240 |
| WESTERN REGION 5/ | 71-74 | 71.5-74 | 73.67 | 1200 |
| 16-24 LB TOMS | | | | |
| EASTERN REGION 3/ | 67-69 | 69 | 69.00 | 120 |
| CENTRAL REGION 4/ | 66-70 | 66 | 66.00 | 160 |
| WESTERN REGION 5/ | 67-70 | 67.5-70 | 69.39 | 1320 |

FORWARD SHIPMENTS 6/

| WTD AVG | VOLUME (000) | DEL. PER |
|------------|-----------------|-------------|
| - | - | - |
| - | - | - |
| 75.00 | 480 | NOV |
| - | - | - |
| - | - | - |
| 72.00 | 480 | NOV |

OPEN COMMITMENTS 7/

| VOLUME (000) | DEL. PER |
|-----------------|-------------|
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF OCT12, 2001 | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|----------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | |
| EASTERN REGION | 71.26 | 71.12 | 78.00 |
| CENTRAL REGION | 70.00 | 71.06 | 77.30 |
| WESTERN REGION | 73.67 | 71.04 | 78.08 |
| 16-24 LB TOMS | | | |
| EASTERN REGION | 68.25 | 66.14 | 75.13 ** |
| CENTRAL REGION | 66.00 | 66.00 | 73.26 |
| WESTERN REGION | 69.39 | 67.04 | 73.75 ** |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 98 |
| FRESH TURKEYS Y TOMS 14-24# | 98 |
| FROZEN TURKEYS Y HENS 8-16# | 75-76 |
| FROZEN TURKEYS Y TOMS 14-24# | 71-76 |
| FROZEN TURKEYS Y TOMS 24-28# | 71-76 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 87-102 |
| TURKEYS Y TOMS UNDER 22# | 81-99 |
| TURKEYS Y TOMS 22-24# | 81-99 |
| TURKEYS Y TOMS 24-26# | 81-99 |
| TURKEYS Y TOMS 26 LBS & OVER | 93-101 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 15-OCT-2001

| | (8-16#) | (16-24#) |
|---------------------------------|---------|-------------------|
| | HENS | LBS TOMS |
| | PRICE | (000) PRICE (000) |
| SALES (PROMOTIONS INCLUDED) | 81.39 | 486 73.33 60 |
| SALES (PROMOTIONS NOT INCLUDED) | 81.39 | 486 73.33 60 |
| SALES (PROMOTIONS ONLY) | | |
| SALES (PRICE TO BE DETERMINED) | | |

**TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)****SLAUGHTER-CERTIFIED RTC TURKEYS**

| | |
|-------------------|------------|
| SEPTEMBER | 443,054* |
| OCTOBER 1-6, 2001 | 106,745* |
| To date 2001 | 3,977,906* |
| To date 2000 | 4,065,165* |

* PRELIMINARY

NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTSBY GEOGRAPHICAL AREAS WEEK ENDING 06-Oct-2001
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | -----YOUNG TURKEYS----- | | | TOTAL TURKEYS | |
|-----------------|-------------------------|-------------|-----------------|---------------|-------------|
| | PCT CHG | AVG LIVE | OLD BANDED | AVG LIVE | |
| -THOUSAND HEAD- | PW | WT | -THOUSAND HEAD- | WT | |
| N EAST | 860 | -2 | 21.31 | (A) | 862 21.31 |
| SATL | 951 | 7 | 26.94 | (A) | 953 26.94 |
| N CENT | 2,404 | 0 | 28.42 | (A) | 2,406 28.42 |
| S CENT | 384 | -6 | 20.54 | (A) | 386 20.54 |
| WEST | 544 | -7 | 23.94 | (A) | 546 23.94 |
| U.S.TOTAL | 5,143(B) | -1 | 25.90 | 10 | 5,153 25.90 |
| TO DATE | | | | | |
| 2001 | 191,597(B) | | | 439 | 192,036 |
| TO DATE | | | | | |
| 2000 | 192,380(B) | | | 1,114 | 193,494 |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 81,000; for the year 1,792,000; last year to date 1,167,000.

LIVE TURKEYS SLAUGHTERED

WEEK ENDING 06-Oct-2001

| | YOUNG | | YOUNG OLD | | TOTAL |
|----------------|---------------------|---------|-----------|-------|---------|
| | HENS | TOMS | BREEDERS | | |
| | -----THOUSANDS----- | | | | |
| HEAD | 2,052 | 3,010 | 81 | 10 | 5,153 |
| AVG WT | 15.48 | 33.03 | 24.69 | 25.67 | 25.90 |
| LAST WEEK | 1,975 | 3,150 | 45 | 0 | 5,170 |
| SAME WK YR AGO | 2,303 | 3,091 | 72 | 15 | 5,481 |
| AVG WT | 15.72 | 32.25 | 24.88 | 24.17 | 25.19 |
| TO-DATE/2001 | 80,111 | 109,694 | 1,792 | 439 | 192,036 |
| TO-DATE/2000 | 191,213(A) | | 1,167 | 1,114 | 193,494 |

(A) Comparable data not available for last year, this data is comprised of hens and toms.

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 11 OCTOBER 2001.

Trade sentiment on tom drums was barely steady to fully steady mostly steady, tom full-cut wings fully steady, tom 2-joint wings barely steady to weak, tom necks steady to fully steady and tails about steady. Inquiry on tom drums was in a full range, mostly fair for both domestic and export shipments. Demand on tom full-cut wings and necks was light to fair for the limited offerings with full-cut wings the least available. Tom 2-joint wing demand was slow with offerings noted at lower trending prices. Hen parts offerings ranged from necks being available to light at best on hen full-cut wings. Trading was moderately heavy on frozen mechanically separated turkey for export, balance light. Fresh tom drums traded at 36.50-37, mostly 36.50 cents delivered export.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | 138.00-154.00 | | 146.00 | 40 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | F | 94.23 | 1,040 |
| DRUMSTICKS, TOM | | W | 39.00 | 40 |
| DRUMSTICKS, TOM—FRESH | | | | |
| DRUMSTICKS, HEN | 37.00 | | 37.00 | 3 |
| WINGS, FULL-CUT, TOM | | F | 37.20 | 46 |
| WINGS, FULL-CUT, HEN | | | | |
| WINGS, V-TYPE, TOM | 33.00-36.00 | | 33.59 | 83 |
| WINGS, V-TYPE, HEN | | | | |
| NECKS, TOM | 37.00 | | 37.00 | 80 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | 152.00 | | 152.00 | 40 |
| BREASTS, B/S, TOM—FRESH 3/ | 168.50-170.00 | | 168.80 | 100 |
| THIGH MEAT | | | | |
| THIGH MEAT—FRESH | 68.00 | | 68.00 | 20 |
| BREAST TRIM MEAT | 125.00 | | 125.00 | 160 |
| SCAPULA MEAT | 129.00 | | 129.00 | 20 |
| TENDERLOINS | 141.00 | | 141.00 | 40 |
| DESTRAPPED TENDERS | | F | 143.50 | 80 |
| DESTRAPPED TENDERS—FRESH | | W | 155.59 | 266 |
| WING MEAT WITH SKIN | | W | 75.00 | 80 |
| MECHANICALLY SEPARATED 4/ | | | | |
| MECHANICALLY SEPARATED—FRESH 4/ | 15.00-16.00 | | 15.33 | 120 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | 37.00-41.00 | | 39.00 | 80 |
| WINGS FULL-CUT - TOMS | | W | 36.00 | 400 |
| WINGS, V-TYPE, TOM | | | | |
| TAILS | 28.00 | | 28.00 | 160 |
| MECHANICALLY SEPARATED 4/ | 16.50-18.00 | | 17.70 | 624 |
| THIGH MEAT - FROZEN | | W | 69.00 | 40 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 OCTOBER 2001.

Tom breast meat trade sentiment was steady to weak, fresh destrapped tenderloins steady to instances weak, frozen destrapped tenderloins barely steady at best, and wing meat, breast trim and scapula firm. Demand on tom breast meat light to instances fair, destrapped tenderloins slow to moderate, and wing meat, breast trim good. White meat offerings ranged from being readily available on breast meat to short of buyers' needs on breast trim, wing meat and scapula. Undertone on tom drums steady to barely steady. Demand mostly light to fair. Offerings mixed with product held with the most confidence by processors packing whole turkeys for the upcoming November holidays while others indicate increased supplies and product held with less certainty. Some increased strength was noted on tom 2-joint wings. Trading light on all items. For domestic: Grade A 8-10 lb. non-basted breasts 98, frozen mature thigh meat 70 cents delivered. For export: livers 23, thigh trim 38, hen 2-joint wings 50 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------|---------------|---------------|---------------------|-----------------|-------------------------------|---------------------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | | | |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | R | 146.00 | 40 | 146.00 | 40 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 95.00 | | 95.00 | 80 | 95.00 | 80 |
| DRUMSTICKS, TOM | 37.00-40.00 | | 39.17 | 92 | 39.12 | 132 |
| DRUMSTICKS, TOM—FRESH | | | | | | |
| DRUMSTICKS, HEN | | R | 37.00 | 3 | 37.00 | 43 |
| WINGS, FULL-CUT, TOM | 38.00 | | 38.00 | 9 | 38.00 | 9 |
| WINGS, FULL-CUT, HEN | | | | | | |
| WINGS, V-TYPE, TOM | 35.00-38.00 | | 36.22 | 115 | 35.12 | 198 |
| WINGS, V-TYPE, HEN | | | | | | |
| NECKS, TOM | 37.00-38.00 | | 37.77 | 52 | 37.00 | 152 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | 153.00 | | 153.00 | 40 | 152.50 | 80 |
| BREASTS, B/S, TOM—FRESH 3/ | 165.50 | | 165.50 | 80 | 170.96 | 500 |
| THIGH MEAT | 70.00 | | 70.00 | 40 | 70.00 | 40 |
| THIGH MEAT—FRESH | | R | 68.00 | 20 | 68.00 | 20 |
| BREAST TRIM MEAT | | R | 125.00 | 160 | 126.80 | 200 |
| SCAPULA MEAT | 128.00-130.00 | | 128.50 | 80 | 128.60 | 100 |
| TENDERLOINS | | R | 141.00 | 40 | 141.00 | 40 |
| DESTRAPPED TENDERS | 141.00-144.00 | | 142.50 | 80 | 142.50 | 80 |
| DESTRAPPED TENDERS—FRESH | 158.00 | | 158.00 | 40 | 155.91 | 306 |
| WING MEAT WITH SKIN | 76.00 | | 76.00 | 20 | 75.20 | 100 |
| MECHANICALLY SEPARATED 4/ | 16.50 | | 16.50 | 80 | 16.50 | 80 |
| MECHANICALLY SEPARATED—FRESH 4/ | 17.00 | | 17.00 | 25 | 17.03 | 705 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 37.00-40.00 | | 37.83 | 144 | 37.40 | 704 |
| WINGS FULL-CUT - TOMS | | W | 36.00 | 400 | 36.00 | 400 |
| WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | R | 28.00 | 160 | 28.00 | 160 |
| MECHANICALLY SEPARATED 4/ | 15.00 | | 15.00 | 104 | 17.32 | 728 |
| THIGH MEAT - FROZEN | 69.00 | | 69.00 | 200 | 69.00 | 240 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.