



# USDA TURKEY MARKET NEWS REPORT

FRIDAY  
FEBRUARY 09, 2001  
VOL. 48 NO. 18

ISSN 1522-0575

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

Trade sentiment for whole body hens and toms generally steady. Limited sales reported in the East within our listed offering prices. Major winter storm in the Midwest will have an impact on product trying to ship or deliver within the region or trying to go through. Offerings in general adequate for trade needs, however a few select items are closely balanced. Some buyers reviewing current inventory levels and are only looking to purchase product at lower levels.



### EXPORT MARKET HIGHLIGHTS

Trading light to moderate. Demand mixed. Trading centered on frozen thigh meat going to Russia and Eastern Europe. Some interest noted from Asia and Mexico.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **FEBRUARY 08, 2001**

#### CURRENT SHIPMENTS 2/

|                   | OFFERS | SALES | WTD<br>AVG | VOLUME<br>(000) |
|-------------------|--------|-------|------------|-----------------|
| 8-16 LB HENS      |        |       |            |                 |
| EASTERN REGION 3/ | 60-62  | 62    | 62.00      | 10              |
| CENTRAL REGION 4/ | 58-60  | 59    | 59.00      | 520             |
| WESTERN REGION 5/ | 60-61  | -     | -          | -               |
| 16-24 LB TOMS     |        |       |            |                 |
| EASTERN REGION 3/ | 59-60  | -     | -          | -               |
| CENTRAL REGION 4/ | 57-60  | 58    | 58.00      | 520             |
| WESTERN REGION 5/ | 59-60  | -     | -          | -               |

#### FORWARD SHIPMENTS 6/

| WTD<br>AVG | VOLUME<br>(000) | DEL.<br>PER |
|------------|-----------------|-------------|
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |
| -          | -               | -           |

#### OPEN COMMITMENTS 7/

| VOLUME<br>(000) | DEL.<br>PER |
|-----------------|-------------|
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **FEBRUARY 09, 2001**

#### CURRENT SHIPMENTS 2/

|                   | OFFERS | SALES | WTD<br>AVG | VOLUME<br>(000) |
|-------------------|--------|-------|------------|-----------------|
| 8-16 LB HENS      |        |       |            |                 |
| EASTERN REGION 3/ | 60-62  | 61-62 | 61.25      | 480             |
| CENTRAL REGION 4/ | 58-60  | 58.5  | 58.50      | 160             |
| WESTERN REGION 5/ | 60-61  | -     | -          | -               |
| 16-24 LB TOMS     |        |       |            |                 |
| EASTERN REGION 3/ | 59-60  | -     | -          | -               |
| CENTRAL REGION 4/ | 57-60  | -     | -          | -               |
| WESTERN REGION 5/ | 59-60  | -     | -          | -               |

#### FORWARD SHIPMENTS 6/

| WTD<br>AVG | VOLUME<br>(000) | DEL.<br>PER |
|------------|-----------------|-------------|
| -          | -               | -           |
| -          | -               | -           |
| 66.24      | 3224            | FEB-JUL     |
| -          | -               | -           |
| -          | -               | -           |
| 66.69      | 6360            | FEB-JUL     |

#### OPEN COMMITMENTS 7/

| VOLUME<br>(000) | DEL.<br>PER |
|-----------------|-------------|
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |
| -               | -           |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF FEBRUARY 09, 2001 | CURRENT<br>WEEK | LAST<br>WEEK | SAME WEEK<br>YEAR AGO |
|---------------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS              |                 |              |                       |
| EASTERN REGION            | 61.27           | 60.60**      | 62.18                 |
| CENTRAL REGION            | 59.20           | 60.67        | 60.01                 |
| WESTERN REGION            | 60.70**         | 60.60**      | 61.00                 |
| 16-24 LB TOMS             |                 |              |                       |
| EASTERN REGION            | 59.90**         | 59.70**      | 58.67                 |
| CENTRAL REGION            | 58.15           | 59.71        | 59.22                 |
| WESTERN REGION            | 59.90**         | 59.70**      | 57.90**               |

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16#   | 98           |
| FRESH TURKEYS Y TOMS 14-24#  | 98           |
| FROZEN TURKEYS Y HENS 8-16#  | 67-81        |
| FROZEN TURKEYS Y TOMS 14-24# | 66-73        |
| FROZEN TURKEYS Y TOMS 24-28# | 68-83        |

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 82-99        |
| TURKEYS Y TOMS UNDER 22#     | 79-99        |
| TURKEYS Y TOMS 22-24#        | 79-99        |
| TURKEYS Y TOMS 24-26#        | 81-99        |
| TURKEYS Y TOMS 26 LBS & OVER | 86-102       |

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS  
PER POUND, WEEK OF 12-FEB-2001**

|                                 | <u>(8-16#)</u> |              | <u>(16-24#)</u> |              |
|---------------------------------|----------------|--------------|-----------------|--------------|
|                                 | <u>HENS</u>    | <u>LBS</u>   | <u>TOMS</u>     | <u>LBS</u>   |
|                                 | <u>PRICE</u>   | <u>(000)</u> | <u>PRICE</u>    | <u>(000)</u> |
| SALES (PROMOTIONS INCLUDED)     | 68.38          | 84           | 64.00           | 10           |
| SALES (PROMOTIONS NOT INCLUDED) | 68.38          | 84           | 64.00           | 10           |
| SALES (PROMOTIONS ONLY)         |                |              |                 |              |
| SALES (PRICE TO BE DETERMINED)  |                |              |                 |              |

**TURKEY MOVEMENT TREND**

(IN THOUSAND POUNDS)

**SLAUGHTER-CERTIFIED RTC TURKEYS**

|                    |          |
|--------------------|----------|
| JANUARY            | 391,641* |
| FEBRUARY 1-3, 2001 | 94,495*  |
| To date 2001       | 486,136* |
| To date 2000       | 489,195* |

\* PRELIMINARY

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**BY GEOGRAPHICAL AREAS WEEK ENDING 03-Feb-2001  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

|           | <u>-----YOUNG TURKEYS-----</u> |             |                        | <u>TOTAL TURKEYS</u> |             |       |
|-----------|--------------------------------|-------------|------------------------|----------------------|-------------|-------|
|           | <u>-THOUSAND HEAD-</u>         | <u>PCT</u>  | <u>AVG</u>             | <u>OLD</u>           | <u>AVG</u>  |       |
|           | <u>CHG</u>                     | <u>LIVE</u> | <u>WT</u>              | <u>BANDED</u>        | <u>LIVE</u> |       |
|           | <u>PW</u>                      | <u>WT</u>   | <u>-THOUSAND HEAD-</u> | <u>WT</u>            |             |       |
| N EAST    | 786                            | -6          | 21.11                  | (A)                  | 788         | 21.11 |
| S ATL     | 776                            | -6          | 27.86                  | (A)                  | 779         | 27.86 |
| N CENT    | 1,946                          | -9          | 31.01                  | (A)                  | 1,949       | 31.01 |
| S CENT    | 606                            | -2          | 20.49                  | (A)                  | 609         | 20.49 |
| WEST      | 274                            | -6          | 24.81                  | (A)                  | 277         | 24.81 |
| U.S.TOTAL | 4,388(B)                       | -7          | 26.84                  | 14                   | 4,402       | 26.84 |
| TO DATE   |                                |             |                        |                      |             |       |
| 2001      | 22,316(B)                      |             |                        | 77                   | 22,393      |       |
| TO DATE   |                                |             |                        |                      |             |       |
| 2000      | 22,549(B)                      |             |                        | 231                  | 22,780      |       |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 45,000; for the year 145,000; last year to date 32,000.

**LIVE TURKEYS SLAUGHTERED**

WEEK ENDING 03-Feb-2001

|                | <u>YOUNG</u>               |             | <u>YOUNG</u>    | <u>OLD</u> | <u>TOTAL</u> |
|----------------|----------------------------|-------------|-----------------|------------|--------------|
|                | <u>HENS</u>                | <u>TOMS</u> | <u>BREEDERS</u> |            |              |
|                | <u>-----THOUSANDS-----</u> |             |                 |            |              |
| HEAD           | 1,795                      | 2,548       | 45              | 14         | 4,402        |
| AVG WT         | 15.76                      | 34.61       | 28.68           | 27.69      | 27.62        |
| LAST WEEK      | 1,963                      | 2,719       | 20              | 15         | 4,717        |
| SAME WK YR AGO | 4,163(A)                   |             | 12              | 39         | 4,214        |
| AVG WT         | 26.84(A)                   |             | 24.25           | 27.59      | 29.00        |
| TO-DATE/2001   | 22,171(A)                  |             | 145             | 77         | 22,393       |
| TO-DATE/2000   | 22,517(A)                  |             | 32              | 231        | 22,780       |

(A) Comparable data not available for last year, this data is comprised of hens and toms.

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS OFFICES**

|                |          |               |                             |
|----------------|----------|---------------|-----------------------------|
| Washington, DC | Voice    | (202)720-6911 | Grover T. Hunter            |
|                | Fax      | (202)720-2403 | (Chief)                     |
| Atlanta, GA    | Voice    | (404)562-5850 | Johnny Freeman              |
|                | Fax      | (404)562-5875 | (Officer-In-Charge)         |
|                | Recorded | (404)562-5856 |                             |
| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown                  |
|                | Fax      | (601)965-4661 | (Southeast Area Supervisor) |
| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins              |
|                | Fax      | (515)284-4468 | (Officer-In-Charge)         |
|                | Recorded | (515)284-4545 |                             |
| Bell, CA       | Voice    | (323)269-4154 | Jim Derby                   |
|                | Fax      | (323)269-5926 | (Officer-In-Charge)         |
|                | Recorded | (323)260-4676 |                             |

**NATIONAL YOUNG TURKEY PARTS AND BULK** MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 8 FEBRUARY 2001.

Trade sentiment steady to firm on fresh tom breast meat for next week's shipments with interest the most active on close trimmed product, balance light. Inquiry on fresh tom breast meat ranged fair to good with buyers reluctant to pay the higher trending offering prices. Offerings of close trimmed fresh tom breast meat were light and held with confidence out of next week's production, light to adequate for deferred. Mechanically separated turkey (MST) undertone steady to barely steady on frozen with some sellers noting a willingness to negotiate. Fresh MST at least steady with spot premiums reported for current deliveries. Trading light on all items. Fresh tom drums traded at 26 cents delivered for export.

| DOMESTIC TRADING                  | PRICE RANGE   | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/       | 101.00        |                | 101.00        | 7            |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |               | R              | 154.00        | 20           |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 97.00         |                | 97.00         | 7            |
| DRUMSTICKS, TOM                   |               | T              | 24.00         | 26           |
| DRUMSTICKS, TOM—FRESH             |               | W              | 25.00         | 40           |
| DRUMSTICKS, HEN                   | 22.00         |                | 22.00         | 20           |
| WINGS, FULL-CUT, TOM              | 21.00-22.00   |                | 21.20         | 50           |
| WINGS, FULL-CUT, HEN              |               | M              | 22.50         | 40           |
| WINGS, V-TYPE, TOM                | 27.00         |                | 27.00         | 9            |
| WINGS, V-TYPE, HEN                | 29.00         |                | 29.00         | 36           |
| NECKS, TOM                        | 28.00-29.00   |                | 28.71         | 7            |
| NECKS, HEN                        | 24.00         |                | 24.00         | 20           |
| BREASTS, B/S, TOM 3/              |               | M              | 149.25        | 80           |
| BREASTS, B/S, TOM—FRESH 3/        | 155.00-156.50 |                | 156.00        | 120          |
| THIGH MEAT                        |               | R              | 64.00         | 6            |
| THIGH MEAT—FRESH                  |               | M              | 64.00         | 40           |
| BREAST TRIM MEAT                  |               | W              | 116.00        | 20           |
| SCAPULA MEAT                      |               | M              | 111.71        | 34           |
| TENDERLOINS                       |               | F              | 122.00        | 40           |
| DESTRAPPED TENDERS                |               | W              | 130.00        | 40           |
| DESTRAPPED TENDERS—FRESH          | 140.00        |                | 140.00        | 40           |
| WING MEAT WITH SKIN               | 56.50-58.00   |                | 57.00         | 120          |
| MECHANICALLY SEPARATED 4/         | 14.00         |                | 14.00         | 80           |
| MECHANICALLY SEPARATED—FRESH 4/   | 17.00-19.00   |                | 18.33         | 120          |

#### EXPORT TRADING

|                           |       |   |       |     |
|---------------------------|-------|---|-------|-----|
| DRUMSTICKS, TOMS          |       | T | 23.00 | 20  |
| WINGS FULL-CUT - TOMS     | 21.00 |   | 21.00 | 40  |
| WINGS, V-TYPE, TOM        |       | W | 26.00 | 208 |
| TAILS                     |       | R | 19.00 | 52  |
| MECHANICALLY SEPARATED 4/ |       | T | 15.00 | 120 |
| THIGH MEAT - FROZEN       | 59.00 |   | 59.00 | 156 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 09 FEBRUARY 2001.

Trade sentiment steady to firm on tom breast meat with inquiry in a full range, mostly fair. The tom drum market was fully steady to firm with trading noted at higher prices. Tom drum demand continued active and centered on export inquiries. Export demand on thigh meat ranged fair to good with interest starting to be noted from Mexico. Domestic trading centered on a fair volume of frozen tom breast meat. Export trading was heavy on frozen thigh meat. Trading was light on the balance of domestic and export items. Frozen thigh meat offerings mixed with some asking higher prices for export.

| DOMESTIC TRADING                  | PRICE RANGE   | LST CDE<br>1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY        | WEEKLY              |
|-----------------------------------|---------------|---------------|---------------|--------------|---------------|---------------------|
|                                   |               |               |               |              | WTD AVG PRICE | WEEKLY VOLUME (000) |
| BREASTS, 4-8 LBS GRADE A 2/       |               | R             | 101.00        | 7            | 101.00        | 7                   |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |               |               |               |              |               |                     |
| BREASTS, 4-8 LBS PLANT GRADE 2/   |               | R             | 97.00         | 7            | 97.00         | 7                   |
| DRUMSTICKS, TOM                   |               | T             | 24.00         | 26           | 24.00         | 26                  |
| DRUMSTICKS, TOM—FRESH             |               | W             | 25.00         | 40           | 25.00         | 40                  |
| DRUMSTICKS, HEN                   |               | R             | 22.00         | 20           | 22.00         | 63                  |
| WINGS, FULL-CUT, TOM              |               | R             | 21.20         | 50           | 21.44         | 72                  |
| WINGS, FULL-CUT, HEN              |               | M             | 22.50         | 40           | 22.50         | 40                  |
| WINGS, V-TYPE, TOM                |               | R             | 27.00         | 9            | 25.35         | 20                  |
| WINGS, V-TYPE, HEN                |               | R             | 29.00         | 36           | 30.34         | 119                 |
| NECKS, TOM                        |               | R             | 28.71         | 7            | 28.03         | 178                 |
| NECKS, HEN                        |               | R             | 24.00         | 20           | 24.00         | 20                  |
| BREASTS, B/S, TOM 3/              | 150.00        |               | 150.00        | 400          | 149.88        | 480                 |
| BREASTS, B/S, TOM—FRESH 3/        | 159.00        |               | 159.00        | 80           | 156.51        | 700                 |
| THIGH MEAT                        | 55.00         |               | 55.00         | 80           | 55.00         | 80                  |
| THIGH MEAT—FRESH                  | 62.00         |               | 62.00         | 90           | 62.62         | 130                 |
| BREAST TRIM MEAT                  |               | W             | 116.00        | 20           | 113.50        | 40                  |
| SCAPULA MEAT                      |               | M             | 111.71        | 34           | 111.71        | 34                  |
| TENDERLOINS                       |               | F             | 122.00        | 40           |               |                     |
| DESTRAPPED TENDERS                | 130.00-132.00 |               | 130.75        | 160          | 130.60        | 200                 |
| DESTRAPPED TENDERS—FRESH          | 138.00-142.00 |               | 140.67        | 120          | 140.35        | 178                 |
| WING MEAT WITH SKIN               | 58.00         |               | 58.00         | 40           | 57.17         | 240                 |
| MECHANICALLY SEPARATED 4/         | 16.00         |               | 16.00         | 40           | 14.88         | 160                 |
| MECHANICALLY SEPARATED—FRESH 4/   | 14.00-16.00   |               | 15.00         | 160          | 16.08         | 444                 |
| EXPORT TRADING                    |               |               |               |              |               |                     |
| DRUMSTICKS, TOMS                  | 25.00-28.00   |               | 26.27         | 182          | 25.48         | 398                 |
| WINGS FULL-CUT - TOMS             | 21.00-22.00   |               | 21.57         | 92           | 21.21         | 436                 |
| WINGS, V-TYPE, TOM                | 25.00-26.00   |               | 25.71         | 225          | 25.85         | 433                 |
| TAILS                             | 21.00-22.50   |               | 21.42         | 144          | 21.42         | 144                 |
| MECHANICALLY SEPARATED 4/         | 15.50-16.50   |               | 15.95         | 204          | 16.85         | 584                 |
| THIGH MEAT - FROZEN               | 54.50-60.00   |               | 56.23         | 720          | 57.11         | 1,028               |

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