



USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The market tone for 8-16 lb. hens and 16-24 lb. toms steady to firm. Supplies in a full range, lighter weight hens being offered at premiums. Light to moderate trading for immediate shipments taking place with trading fairly good for forward priced (October and November) hens and toms. Trading on parts and bulk meats consisted of light volumes.



EXPORT MARKET HIGHLIGHTS

Trading light. Inquiry light to fair. Supplies mixed and ranged from closely balanced to available.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **SEPTEMBER 14 , 2000**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 75-78 | 76 | 76.00 | 160 | 81.50 | 80 | OCT | 80 | NOV |
| CENTRAL REGION 4/ | 75-76 | 75.5 | 75.50 | 40 | 75.50 | 400 | OCT | - | - |
| | | | | | 79.50 | 40 | NOV | - | - |
| WESTERN REGION 5/ | 75-77 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 72-75 | 72 | 72.00 | 60 | 79.00 | 20 | OCT | - | - |
| CENTRAL REGION | 71-73 | - | - | - | 71.00 | 240 | OCT | - | - |
| WESTERN REGION | 72-74 | - | - | - | - | - | - | - | - |

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) WEEK OF SEPTEMBER 15, 2000

| | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|----------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | |
| EASTERN REGION | 76.00 | 74.50 | 75.42 |
| CENTRAL REGION | 75.50 | 75.80 | 75.90** |
| WESTERN REGION | 75.00 | 75.56** | 75.80** |
| 16-24 LB TOMS | | | |
| EASTERN REGION | 72.00 | 72.56** | 74.00 |
| CENTRAL REGION | 71.00 | 72.00 | 73.00 |
| WESTERN REGION | 73.00 | 72.19** | 72.40** |

**BASED ON OFFERS

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 90-96 |
| FRESH TURKEYS Y TOMS 14-24# | 87-94 |
| FROZEN TURKEYS Y HENS 8-16# | 79-82 |
| FROZEN TURKEYS Y TOMS 14-24# | 77-80 |
| FROZEN TURKEYS Y TOMS 24-28# | 78-81 |

SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 85-104 |
| TURKEYS Y TOMS UNDER 22# | 88-104 |
| TURKEYS Y TOMS 22-24# | 88-104 |
| TURKEYS Y TOMS 24-26# | 88-104 |
| TURKEYS Y TOMS 26 LBS & OVER | 102-104 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 18-Sep-2000

| | <u>(8-16#)</u> | | <u>(16-24#)</u> | |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|
| | <u>HENS</u> | <u>LBS</u> | <u>TOMS</u> | <u>LBS</u> |
| | <u>PRICE (000)</u> | <u>PRICE (000)</u> | <u>PRICE (000)</u> | <u>PRICE (000)</u> |
| SALES (PROMOTIONS INCLUDED) | 80.76 | 204 | 77.33 | 30 |
| SALES (PROMOTIONS NOT INCLUDED) | 80.76 | 204 | 77.33 | 30 |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

TURKEY MOVEMENT TREND (IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

| | |
|---------------------|----------|
| AUGUST | 505,286* |
| SEPTEMBER 1-9, 2000 | 110,524* |

| | |
|--------------|------------|
| To date 2000 | 3,634,598* |
| To date 1999 | 3,565,532* |

* PRELIMINARY

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NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS BY GEOGRAPHICAL AREAS WEEK ENDING 09-Sep-2000 (PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | <u>—YOUNG TURKEYS—</u> | | <u>FRYER</u> | <u>OLD</u> | <u>TOTAL TKY</u> | <u>AVG</u> | | | |
|-----------|------------------------|--------------|--------------|------------|------------------|-------------|----------------|--------------------|----------------|
| | <u>THOUSAND</u> | <u>% CHG</u> | | | | | <u>AVGRSTR</u> | <u>BANDED</u> | <u>WT</u> |
| | <u>HEAD</u> | <u>PW</u> | | | | | <u>WT</u> | <u>---THOUSAND</u> | <u>HEAD---</u> |
| N EAST | 805 | -9 | 22.11 | (A) | (A) | 811 22.11 | | | |
| S ATL | 792 | -9 | 25.85 | (A) | (A) | 798 25.85 | | | |
| N CENT | 1,923 | -19 | 27.52 | (A) | (A) | 1,929 27.52 | | | |
| S CENT | 463 | -29 | 19.08 | (A) | (A) | 469 19.08 | | | |
| WEST | 511 | -8 | 21.62 | (A) | (A) | 517 21.62 | | | |
| U.S.TOTAL | 4,494(B)-16 | | 24.72 | 0 | 30 | 4,524 24.72 | | | |
| TO DATE | | | | | | | | | |
| 2000 | 168,898(B) | | | 166 | 989 | 170,053 | | | |
| TO DATE | | | | | | | | | |
| 1999 | 172,389(B) | | | 55 | 1,291 | 173,735 | | | |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 89,000 for the year 911,000; last year to date 540,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 09-Sep-2000

| | <u>YOUNG (A)</u> | | <u>YOUNG</u> | <u>OLD</u> | <u>TOTAL</u> | |
|--------------|----------------------------|-------------|--------------|------------|--------------|-----------------|
| | <u>HENS</u> | <u>TOMS</u> | | | | <u>BREEDERS</u> |
| | <u>-----THOUSANDS-----</u> | | | | | |
| HEAD | 2,043 | 2,414 | 37 | 30 | 4,524 | |
| AVG WT | 15.51 | 32.51 | 24.94 | 28.88 | 24.75 | |
| LAST WEEK | 2,373 | 2,864 | 89 | 23 | 5,349 | |
| YR AGO | 3,963 | (B) | 6 | 48 | 4,017 | |
| AVG WT | 25.92 | (B) | 30.67 | 24.60 | 25.91 | |
| TO-DATE/2000 | 168,116 | (B) | 948 | 989 | 170,053 | |
| TO-DATE/1999 | 171,898 | (B) | 546 | 1,291 | 173,735 | |

(A) Includes 166,000 fryer/roasters in 2000 and 55,000 in 1999.

(B) Comparable data not available for last year, this data is comprised of hens and toms.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 14 SEPTEMBER 2000.

Trade sentiment steady to fully steady on wing meat with skin with trading of part loads noted at higher trending price levels. Frozen de-strapped tenderloin demand and trading light to fair with a mostly steady undertone noted. Bulk parts trade sentiment ranged from steady at best on necks with noting supplies becoming better balanced, steady to fully steady on full-cut wings, fully steady on 2-joint wings, fully steady to firm on drums. Increased confidence is being noted on fresh and frozen mechanically separated turkey. Light trading was noted on Grade A 4-8 lb. breasts at steady to higher trending price levels for current shipments and at 112 cents delivered October. Domestic trading light on the balance of items. Export trading was light and centered on frozen thigh meat at higher trending prices. Export inquiry active in some parts of the country as some buyers switch from chicken to more competitively priced turkey items.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY | WEEKLY |
|-----------------------------------|---------------|---------------|------------------|-----------------|---------------------|---------------------------|
| | | | | | WTD AVG PRICE | WEEKLY VOLUME (000) |
| BREASTS, 4-8 LBS GRADE A 2/ | 108.00-109.00 | | 108.50 | 80 | 108.50 | 80 |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | 154.00 | | 154.00 | 20 | 154.00 | 20 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 98.00 | | 98.00 | 40 | 98.45 | 484 |
| DRUMSTICKS, TOM | 28.00 | | 28.00 | 39 | 27.66 | 102 |
| DRUMSTICKS, TOM—FRESH | | W | 28.00 | 40 | 28.00 | 40 |
| DRUMSTICKS, HEN | 32.00 | | 32.00 | 40 | 32.47 | 86 |
| WINGS, FULL-CUT, TOM | 23.00 | | 23.00 | 21 | 23.14 | 207 |
| WINGS, FULL-CUT, HEN | | T | 23.00 | 9 | 23.00 | 9 |
| WINGS, V-TYPE, TOM | 34.00 | | 34.00 | 9 | 34.00 | 11 |
| WINGS, V-TYPE, HEN | | F | 55.00 | 10 | | |
| NECKS, TOM | 13.00-14.00 | | 13.87 | 46 | 13.98 | 255 |
| NECKS, HEN | | T | 15.00 | 7 | 15.00 | 7 |
| BREASTS, B/S, TOM 3/ | 160.00 | | 160.00 | 40 | 161.29 | 93 |
| BREASTS, B/S, TOM—FRESH 3/ | 191.00-195.00 | | 193.00 | 80 | 192.52 | 670 |
| THIGH MEAT | | T | 60.00 | 16 | 60.00 | 16 |
| THIGH MEAT—FRESH | 58.00-59.00 | | 58.33 | 60 | 58.33 | 60 |
| BREAST TRIM MEAT | | M | 122.00 | 40 | 122.00 | 40 |
| SCAPULA MEAT | | | | | | |
| TENDERLOINS | 134.00-145.00 | | 137.67 | 60 | 137.67 | 60 |
| DESTRAPPED TENDERS | 138.00-145.00 | | 142.11 | 360 | 142.20 | 400 |
| DESTRAPPED TENDERS—FRESH | 180.00 | | 180.00 | 40 | 179.50 | 240 |
| WING MEAT WITH SKIN | 45.00 | | 45.00 | 20 | 39.40 | 100 |
| MECHANICALLY SEPARATED 4/ | | T | 15.00 | 40 | 15.00 | 40 |
| MECHANICALLY SEPARATED—FRESH 4/ | 16.00 | | 16.00 | 20 | 16.97 | 620 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 29.00 | | 29.00 | 144 | 27.54 | 820 |
| WINGS FULL-CUT - TOMS | | W | 22.25 | 104 | 21.54 | 240 |
| WINGS, V-TYPE, TOM | | | | | | |
| TAILS | | | | | | |
| MECHANICALLY SEPARATED 4/ | 17.00 | | 17.00 | 40 | 16.75 | 80 |
| THIGH MEAT - FROZEN | 60.00-62.00 | | 61.05 | 304 | 60.92 | 390 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.