



USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

Trade sentiment steady to firm on whole turkeys. Offerings were light to adequate. Trading centered on small to fair volumes for current through October deliveries. Supplies of hen and tom v-type wings were short. Tom drums were steady to firm with increased interest in fresh and frozen.



EXPORT MARKET HIGHLIGHTS

Trading into export channels was active. Twenty loads of hens and toms traded at 78 cents delivered port for December shipments and two loads of hens moved at 74 cents for current delivery. Trading was fair on fresh and frozen thigh meat to various areas; fairly heavy on tom wings to Asia.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 24, 2000**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 74-76 | 76 | 76.00 | 20 | - | - | - | - | - |
| CENTRAL REGION 4/ | 74 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 74-75 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 71-73 | 73 | 73.00 | 60 | - | - | - | - | - |
| CENTRAL REGION 4/ | 71 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 71 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUGUST 25, 2000**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 74-75 | - | - | - | - | - | - | 400 | SEP |
| CENTRAL REGION 4/ | 73.5-74 | 73.5 | 73.50 | 40 | - | - | - | - | - |
| WESTERN REGION 5/ | 74-75 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 71-72 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 71-71.5 | 71.5 | 71.50 | 40 | 76.00 | 80 | OCT | - | - |
| WESTERN REGION 5/ | 70-72 | 70 | 70.00 | 40 | - | - | - | - | - |

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF AUGUST 25, 2000 | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|-------------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | |
| EASTERN REGION | 76.00 | 73.00** | 74.50 |
| CENTRAL REGION | 73.96 | 72.50** | 73.14 |
| WESTERN REGION | 74.20** | 73.50** | 75.00 |
| 16-24 LB TOMS | | | |
| EASTERN REGION | 73.00 | 70.50** | 72.63 |
| CENTRAL REGION | 71.05 | 69.50** | 71.78 |
| WESTERN REGION | 70.00 | 70.50** | 72.00** |

**BASED ON OFFERS

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS

| | RANGE |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 90-94 |
| FRESH TURKEYS Y TOMS 14-24# | 87-94 |
| FROZEN TURKEYS Y HENS 8-16# | 78-80 |
| FROZEN TURKEYS Y TOMS 14-24# | 75-77 |
| FROZEN TURKEYS Y TOMS 24-28# | 77-80 |

SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|------------------------------|--------------|
| TURKEYS Y HENS | 78-102 |
| TURKEYS Y TOMS UNDER 22# | 78-102 |
| TURKEYS Y TOMS 22-24# | 78-102 |
| TURKEYS Y TOMS 24-26# | 86-102 |
| TURKEYS Y TOMS 26 LBS & OVER | 92-102 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 28-AUG-2000

| | (8-16#) | | (16-24#) | |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|
| | HENS | LBS | TOMS | LBS |
| | PRICE (000) | PRICE (000) | PRICE (000) | PRICE (000) |
| SALES (PROMOTIONS INCLUDED) | 79.13 | 150 | 75.00 | 30 |
| SALES (PROMOTIONS NOT INCLUDED) | 79.13 | 150 | 75.00 | 30 |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

| | |
|-------------------|------------|
| JULY | 389,003* |
| AUGUST 1-19, 2000 | 312,947* |
| To date 2000 | 3,331,735* |
| To date 1999 | 3,281,429* |

* PRELIMINARY

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NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS

BY GEOGRAPHICAL AREAS WEEK ENDING 19-Aug-2000 (PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| | —YOUNG TURKEYS— | | | FRYER | OLD | TOTAL TKY | AVG |
|-----------|------------------------|--------------|----------------|--------------------|----------------|------------------|------------|
| | THOUSAND | % CHG | AVGRSTR | | | | |
| | HEAD | PW | WT | ---THOUSAND | HEAD--- | WT | |
| N EAST | 935 | 8 | 21.90 | (A) | (A) | 940 | 21.90 |
| S ATL | 819 | -2 | 26.42 | (A) | (A) | 824 | 26.50 |
| N CENT | 2,370 | -1 | 27.56 | (A) | (A) | 2,377 | 27.57 |
| S CENT | 628 | 4 | 19.69 | (A) | (A) | 633 | 19.68 |
| WEST | 551 | -9 | 22.25 | (A) | (A) | 556 | 22.25 |
| U.S.TOTAL | 5,303(B) | 0 | 24.90 | 0 | 27 | 5,330 | 24.90 |
| TO DATE | | | | | | | |
| 2000 | 153,569(B) | | | 166 | 912 | 154,647 | |
| TO DATE | | | | | | | |
| 1999 | 157,896(B) | | | 55 | 1,182 | 159,133 | |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 74,000 for the year 781,000; last year to date 512,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 19-Aug-2000

| | YOUNG (A) | | YOUNG | OLD | TOTAL |
|--------------|----------------------------|-------------|--------------|------------|--------------|
| | HENS | TOMS | | | |
| | -----THOUSANDS----- | | | | |
| HEAD | 2,279 | 2,950 | 74 | 27 | 5,330 |
| AVG WT | 15.64 | 32.07 | 24.08 | 25.64 | 24.90 |
| LAST WEEK | 2,317 | 2,973 | 35 | 2 | 5,327 |
| YR AGO | 6,340 | (B) | 21 | 64 | 6,425 |
| AVG WT | 23.69 | (B) | 19.86 | 26.73 | 23.71 |
| TO-DATE/2000 | 152,954 | (B) | 781 | 912 | 154,647 |
| TO-DATE/1999 | 157,439 | (B) | 512 | 1,182 | 159,133 |

(A) Includes 166,000 fryer/roasters in 2000 and 55,000 in 1999.

(B) Comparable data not available for last year, this data is comprised of hens and toms.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 24 AUGUST 2000.

Trade sentiment steady to fully steady, mostly steady on full-cut wings for the instances light to adequate offerings. Tom drum trade sentiment was steady to fully steady with offerings ranging light to adequate. Tom 2-joint wing, hen drum and hen wing offerings light for the steady to firm trade sentiment. The neck trade sentiment was steady at best on both hen and tom for the adequate to fully adequate offerings. Trading was light on all items. For export: fresh thigh meat 55, defatted gizzards 65.50 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | 109.00 | | 109.00 | 80 |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | R | 149.00 | 20 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | M | 100.00 | 800 |
| DRUMSTICKS, TOM | 26.00-27.00 | | 26.19 | 68 |
| DRUMSTICKS, TOM—FRESH | | R | 25.00 | 24 |
| DRUMSTICKS, HEN | 32.00 | | 32.00 | 40 |
| WINGS, FULL-CUT, TOM | 21.00-23.00 | | 22.27 | 73 |
| WINGS, FULL-CUT, HEN | | | | |
| WINGS, V-TYPE, TOM | 31.00 | | 31.00 | 40 |
| WINGS, V-TYPE, HEN | | T | 56.00 | 40 |
| NECKS, TOM | 13.00-14.00 | | 13.51 | 43 |
| NECKS, HEN | | R | 15.00 | 15 |
| BREASTS, B/S, TOM 3/ | | W | 158.00 | 80 |
| BREASTS, B/S, TOM—FRESH 3/ | 180.00 | | 180.00 | 40 |
| THIGH MEAT | | T | 58.00 | 40 |
| THIGH MEAT—FRESH | | W | 56.00 | 8 |
| BREAST TRIM MEAT | | T | 123.00 | 20 |
| SCAPULA MEAT | | | | |
| TENDERLOINS | | R | 139.00 | 9 |
| DESTRAPPED TENDERS | | F | 144.00 | 80 |
| DESTRAPPED TENDERS—FRESH | 174.00 | | 174.00 | 40 |
| WING MEAT WITH SKIN | | | | |
| MECHANICALLY SEPARATED 4/ | | R | 13.00 | 40 |
| MECHANICALLY SEPARATED—FRESH 4/ | | W | 17.00 | 20 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | W | 24.00 | 120 |
| WINGS FULL-CUT - TOMS | | W | 20.00 | 104 |
| WINGS, V-TYPE, TOM | | W | 26.00 | 104 |
| TAILS | | | | |
| MECHANICALLY SEPARATED 4/ | | T | 15.00 | 80 |
| THIGH MEAT - FROZEN | 55.00 | | 55.00 | 200 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 25 AUGUST 2000.

Undertone on fresh tom breast meat steady to fully steady for the light to good demand. Offerings light to adequate with spot availability out of next week's production. Frozen tom breast meat undertone steady to instances weak. Fresh destrapped tenderloin undertone steady for the fair demand. Frozen destrapped tenderloin demand and trading improved at the lower trending price levels. Undertone steady to firm on drums with fair to good interest noted on both fresh and frozen. Full-cut wing undertone mixed with some claiming strength for domestic shipments while others move product at lower trending price levels for export. Domestic trading moderately heavy on frozen destrapped tenderloins, fair on fresh tom breast meat, fair on frozen tom breast meat 148 cents delivered September-October, balance light. Grade A private label basted-netted-timed 4-8 lb breasts traded at 109 cents delivered October and fresh wing meat 39 cents delivered current. Export trading was moderately heavy on tom full-cut wings, balance light. Defatted gizzards: hen 50, tom 64.50, whole tenderloins 137 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY | |
|-----------------------------------|---------------|------------|---------------|--------------|---------------|---------------------|
| | | | | | WTD AVG PRICE | WEEKLY VOLUME (000) |
| BREASTS, 4-8 LBS GRADE A 2/ | 109.00 | | 109.00 | 40 | 108.80 | 200 |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | | | | | |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | 100.00 | | 100.00 | 40 | 100.00 | 840 |
| DRUMSTICKS, TOM | 25.00-26.00 | | 25.50 | 80 | 25.82 | 151 |
| DRUMSTICKS, TOM—FRESH | | | | | | |
| DRUMSTICKS, HEN | 32.00 | | 32.00 | 40 | 32.00 | 120 |
| WINGS, FULL-CUT, TOM | | R | 22.27 | 73 | 21.52 | 126 |
| WINGS, FULL-CUT, HEN | | | | | | |
| WINGS, V-TYPE, TOM | 30.00 | | 30.00 | 40 | 29.11 | 135 |
| WINGS, V-TYPE, HEN | 56.00-57.00 | | 56.75 | 160 | 56.60 | 200 |
| NECKS, TOM | 13.00 | | 13.00 | 40 | 13.66 | 179 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | 162.00 | | 162.00 | 20 | 158.80 | 100 |
| BREASTS, B/S, TOM—FRESH 3/ | 178.00-182.00 | | 180.73 | 410 | 178.52 | 2,000 |
| THIGH MEAT | | T | 58.00 | 40 | 58.00 | 40 |
| THIGH MEAT—FRESH | 56.00 | | 56.00 | 102 | 56.00 | 114 |
| BREAST TRIM MEAT | | T | 123.00 | 20 | 123.00 | 20 |
| SCAPULA MEAT | | | | | | |
| TENDERLOINS | | | | | | |
| DESTRAPPED TENDERS | 139.00-144.00 | | 140.71 | 560 | 140.71 | 560 |
| DESTRAPPED TENDERS—FRESH | 173.00-175.00 | | 174.27 | 82 | 174.45 | 362 |
| WING MEAT WITH SKIN | 39.00 | | 39.00 | 40 | 39.00 | 40 |
| MECHANICALLY SEPARATED 4/ | | | | | | |
| MECHANICALLY SEPARATED—FRESH 4/ | 15.50-17.00 | | 16.33 | 180 | 16.29 | 775 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 25.00-26.00 | | 25.50 | 104 | 25.32 | 593 |
| WINGS FULL-CUT - TOMS | 19.00-20.00 | | 19.17 | 624 | 19.29 | 728 |
| WINGS, V-TYPE, TOM | | W | 26.00 | 104 | 25.33 | 312 |
| TAILS | | | | | | |
| MECHANICALLY SEPARATED 4/ | | T | 15.00 | 80 | 14.34 | 236 |
| THIGH MEAT - FROZEN | 54.00 | | 54.00 | 288 | 54.84 | 1,076 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.