



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

Trade sentiment for whole birds steady to fully steady. Demand light for prompt arrivals, moderate for deferred shipments. Fairly good trading reported for forward priced hens and toms. Offerings for parts and meats generally adequate, except tom breast meat which is closely balanced and held in firm hands.



### EXPORT MARKET HIGHLIGHTS

Trading into export areas fairly good. Demand improving, but most buyers remained cautious and working off current inventories. Asia, Africa and Mexico showing the most interest for a variety of parts and meat items.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 13, 2000**

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL PER	VOLUME (000)	DEL PER
8-16 LB HENS									
EASTERN REGION 3/	70-71	-	-	-	-	-	-	200	JUL
CENTRAL REGION 4/	69-71	69.5	69.50	80	72.00	80	AUG	-	-
WESTERN REGION 5/	70-71	-	-	-	73.00	40	SEP	-	-
16-24 LB TOMS									
EASTERN REGION 3/	67-68	-	-	-	-	-	-	200	JUL
CENTRAL REGION 4/	66-67	-	-	-	-	-	-	-	-
WESTERN REGION 5/	67-68	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JULY 14, 2000**

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8-16 LB HENS									
EASTERN REGION 3/	70-71	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	69-71	-	-	-	76.00	600	SEP-OCT	168	AUG
WESTERN REGION 5/	70-71	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION 3/	67-68	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	66-67	-	-	-	76.00	480	SEP-OCT	718	AUG
WESTERN REGION 5/	67-68	-	-	-	-	-	-	-	-

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF JULY 14, 2000	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO
8-16 LB HENS			
EASTERN REGION	71.00	70.50**	70.00
CENTRAL REGION	69.50	70.00**	69.77
WESTERN REGION	70.50**	70.50**	71.00**
16-24 LB TOMS			
EASTERN REGION	67.50**	67.50**	70.00
CENTRAL REGION	66.50**	66.50**	70.77
WESTERN REGION	67.50**	67.50**	72.00**

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	RANGE
FRESH TURKEYS Y HENS 8-16#	84-92
FRESH TURKEYS Y TOMS 14-24#	85-92
FROZEN TURKEYS Y HENS 8-16#	76-85
FROZEN TURKEYS Y TOMS 14-24#	72-81
FROZEN TURKEYS Y TOMS 24-28#	74-83

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
TURKEYS Y HENS	78-102
TURKEYS Y TOMS UNDER 22#	78-102
TURKEYS Y TOMS 22-24#	78-102
TURKEYS Y TOMS 24-26#	86-102
TURKEYS Y TOMS 26 LBS & OVER	92-102

**CALIFORNIA TURKEY SLTR UNDER FED. INSP** 01-Jul-2000  
FRYER/ROASTER 0, TO DATE 58; YOUNG 197 HD, 5,067 LBS,  
TO DATE 6,985 HD, 181,035 LBS; OLD 8 HD, TO DATE 115 HD;  
TOTAL 205 HD, TO DATE 7,159 HD.

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT** U.S. GRADE A,  
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS  
PER POUND, WEEK OF 17-JUL-2000

	(8-16#)		(16-24#)	
	HENS	LBS	TOMS	LBS
	PRICE	(000)	PRICE	(000)
SALES (PROMOTIONS INCLUDED)	75.33	120	73.00	20
SALES (PROMOTIONS NOT INCLUDED)	75.33	120	73.00	20
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)				

**TURKEY MOVEMENT TREND**  
(IN THOUSAND POUNDS)

## SLAUGHTER-CERTIFIED RTC TURKEYS

JUNE 518,128 \*  
JULY 1-8, 2000 76,778 \*

To date 2000 \*\*\* 2,706,562 \*  
To date 1999 2,635,480 \*

\* PRELIMINARY

\*\*\*TO DATE 2000 REVISED

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**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**

BY GEOGRAPHICAL AREAS WEEK ENDING 08-Jul-2000  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	--YOUNG TURKEYS--			FRYER RSTR	OLD BANDED	TOTAL TKY HEAD	AVG WT
	THOUSAND	% CHG	AVG				
	HEAD	PW	WT				
N EAST	563	-44	21.23	NONE	NONE	563	21.23
S ATL	694	6	25.42	NONE	NONE	694	25.42
N CENT	1,705	-27	28.08	NONE	NONE	1,705	28.08
S CENT	463	-30	20.94	NONE	NONE	463	20.94
WEST	359	-18	22.81	(A)	(A)	360	23.53
U.S.TOTAL	3,806(B)-26		25.70	0	0.9	3,807	23.84
TO DATE							
2000	*122,326(B)			166	828	*122,336	
TO DATE							
1999	126,677(B)			55	900	127,632	

\*TO DATE 2000 REVISED

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 22 for the year 489,000; last year to date 369,000.

**LIVE TURKEYS SLAUGHTERED WEEK ENDING** 08-Jul-2000

	YOUNG (A)		YOUNG BREEDERS	OLD	TOTAL
	HENS	TOMS			
	-----THOUSANDS-----				
HEAD	1,572	2,212	22	0.9	3,807
AVG WT	15.72	31.95	23.68	57.39	25.21
LAST WEEK	1,858	3,233	44	16	5,151
YR AGO	5,216	(B)	5	49	5,270
AVG WT	24.71	(B)	20.00	25.51	24.71
TO-DATE/2000	*122,003	(B)	489	844	*123,336
TO-DATE/1999	126,363	(B)	369	900	127,632

This is an enhanced report in that the young turkey slaughter is broken down by gender and the week reported is one week earlier. If you have any questions please call Amos Hardy at 515-284-4471.

\*TO DATE 2000 REVISED

(A) Includes 166,000 fryer/roasters in 2000 and 55,000 in 1999.

(B) Comparable data not available for last year, this data is comprised of hens and toms.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 13 JULY 2000.**

Undertone on 4-8 lb. breasts mixed, ranging from barely steady to fully steady. Some noted strength on private Grade A breasts with a net, yet others indicated weakness on private and packer labels without a net. Trading was light on firm priced frozen private label Grade A 10% basted without a net and on open priced Grade A 4-8 lb. breasts for July-September shipments. Grade A non-basted (mixed loads): 8-10 lb. breasts at 115 and 10-12 lb. breasts 120 cents delivered. Offerings of Grade A 4-8 lb. breasts light to instances fully adequate with private labels the least available and packer labels without a net the most available, institutional breasts available and held with varying degrees of confidence.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	103.00		103.00	160
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	149.00	20
BREASTS, 4-8 LBS PLANT GRADE 2/		F	99.00	40
DRUMSTICKS, TOM	27.00		27.00	12
DRUMSTICKS, TOM—FRESH		W	27.00	20
DRUMSTICKS, HEN	27.00		27.00	3
WINGS, FULL-CUT, TOM		T	22.14	14
WINGS, FULL-CUT, HEN		T	23.00	80
WINGS, V-TYPE, TOM	26.00		26.00	52
WINGS, V-TYPE, HEN		T	45.00	3
NECKS, TOM	15.00		15.00	6
NECKS, HEN				
BREASTS, B/S, TOM 3/		W	166.00	40
BREASTS, B/S, TOM—FRESH 3/	173.50-175.00		174.25	160
THIGH MEAT	63.00		63.00	40
THIGH MEAT—FRESH		W	62.00	20
BREAST TRIM MEAT				
SCAPULA MEAT		F	97.00	60
TENDERLOINS		W	137.00	40
DESTRAPPED TENDERS				
DESTRAPPED TENDERS—FRESH		W	169.85	260
WING MEAT WITH SKIN		W	41.00	40
MECHANICALLY SEPARATED 4/		W	14.50	40
MECHANICALLY SEPARATED—FRESH 4/	17.00-19.00		17.18	110
<b>EXPORT TRADING</b>				
DRUMSTICKS, TOMS	25.00		25.00	80
WINGS FULL-CUT - TOMS	21.00		21.00	52
WINGS, V-TYPE, TOM		F	25.00	52
TAILS		F	22.22	204
MECHANICALLY SEPARATED 4/		F	16.75	80
THIGH MEAT - FROZEN	60.00-63.00		61.83	312

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 14 JULY 2000.

The market continued active and strong on fresh tom breast meat and fresh destrapped tenderloins for prompt shipments, scapula fully steady to firm and wing meat was steady at best. Scapula traded at 105-107 cents delivered August on spot loads. Some wing meat was sold from 1999 production. Frozen thigh meat undertone steady to instances weak, mostly steady to barely steady with some buyers noting lower trending offering prices. Domestic trading centered on fair volumes of fresh tom breast meat, fresh destrapped tenderloins, plant grade 4-8 lb. breasts and fresh mechanically separated turkey. Export trading centered on a moderately heavy volume of tails, light on the balance of items. For export (1 container): frozen tom breast meat 164 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		R	103.00	160	104.56	734
BREASTS, 4-8 LBS GRADE A—FRESH 2/						
BREASTS, 4-8 LBS PLANT GRADE 2/	98.50-99.00		98.54	486	98.54	486
DRUMSTICKS, TOM	25.50-29.00		26.60	258	26.18	473
DRUMSTICKS, TOM—FRESH		W	27.00	20	25.67	60
DRUMSTICKS, HEN	30.00		30.00	40	28.15	78
WINGS, FULL-CUT, TOM		T	22.14	14	22.14	14
WINGS, FULL-CUT, HEN		T	23.00	80	23.00	80
WINGS, V-TYPE, TOM		R	26.00	52	26.00	72
WINGS, V-TYPE, HEN		T	45.00	3	45.00	3
NECKS, TOM	13.00-15.00		13.40	100	13.49	106
NECKS, HEN						
BREASTS, B/S, TOM 3/	163.00		163.00	20	165.00	60
BREASTS, B/S, TOM—FRESH 3/	167.00-179.00		174.44	570	172.66	1,401
THIGH MEAT	58.50		58.50	80	60.00	120
THIGH MEAT—FRESH	61.00-62.00		61.75	80	61.80	100
BREAST TRIM MEAT	120.00		120.00	10	120.00	10
SCAPULA MEAT	103.00-104.00		103.67	120	103.67	120
TENDERLOINS		W	137.00	40	137.00	80
DESTRAPPED TENDERS						
DESTRAPPED TENDERS—FRESH	168.00-175.00		170.78	450	169.81	790
WING MEAT WITH SKIN	40.00-42.00		41.00	120	40.80	200
MECHANICALLY SEPARATED 4/	16.00		16.00	40	15.25	80
MECHANICALLY SEPARATED—FRESH 4/	15.00-17.00		16.15	520	16.37	950
<b>EXPORT TRADING</b>						
DRUMSTICKS, TOMS	25.00-27.00		25.63	362	25.70	668
WINGS FULL-CUT - TOMS	21.00-22.00		21.51	211	20.37	479
WINGS, V-TYPE, TOM	26.00		26.00	52	26.00	52
TAILS	19.00-23.00		20.33	604	20.33	604
MECHANICALLY SEPARATED 4/	14.00-15.00		14.46	288	14.46	288
THIGH MEAT - FROZEN	61.00-62.00		61.52	84	60.30	1,247

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.