



USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS



Trade sentiment steady to fully steady on hens and consumer sized toms. Demand light to fair. Fresh private label with a timer trading heavy in the East and Midwest at 83 cents delivered November, light for current shipments on hens in the West at 82 cents delivered without promotions. Frozen trading light for September - October shipments. Offering light to adequate with some noting increased availability of 14-16 lb. hens in the East and spot shortages of 10-12 hens. Frozen tom offerings light to adequate. Undertone at least steady on fresh tom breast meat and fresh destrapped tenderloins, barely steady at best on wing meat and frozen tom breast meat. Some industry members note increased pressure on frozen destrapped tenderloins from the lower trending frozen tom breast meat market.

EXPORT MARKET HIGHLIGHTS

Demand fair to good on frozen skin added mechanically separated turkey (MST) with best interest noted from Russia and on tom drums for Mexico and Asia. Trading heavy on tom drums and fair on frozen MST for September-October shipment.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) SEPTEMBER 02, 1999

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	74-75	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	72.5-75	72.5-75	74.17	120	-	-	-	-	-
WESTERN REGION 5/	74-75	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION 3/	72-73	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	72-74	74	74.00	80	-	-	-	-	-
WESTERN REGION 5/	72	-	-	-	-	-	-	-	-

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) SEPTEMBER 03, 1999

	CURRENT SHIPMENTS 2/				FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
8-16 LB HENS									
EASTERN REGION 3/	74-75	74.5	74.50	182	75.00	80	SEP	-	-
CENTRAL REGION 4/	72.5-75	74	74.00	40	-	-	-	-	-
WESTERN REGION 5/	74-75	74	74.00	80	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	72-73	-	-	-	74.50	118	OCT	-	-
CENTRAL REGION	71-74	71	71.00	80	-	-	-	-	-
WESTERN REGION	72	72	72.00	120	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF SEPT 03, 1999	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO	MONTH OF AUGUST	CURRENT MONTH	LAST MONTH	SAME WEEK YEAR AGO
8-16 LB HENS				8-16 LB HENS			
EASTERN REGION	74.19	74.50	64.38	EASTERN REGION	73.57	71.62	63.17
CENTRAL REGION	73.38	73.14	60.00	CENTRAL REGION	72.69	69.90	61.75
WESTERN REGION	74.00	75.00	63.80**	WESTERN REGION	73.05	70.74	62.88
16-24 LB TOMS				16-24 LB TOMS			
EASTERN REGION	72.50**	72.63	67.21	EASTERN REGION	72.67	71.95	67.40
CENTRAL REGION	70.69	71.78	64.68	CENTRAL REGION	71.60	70.95	65.74
WESTERN REGION	72.00	72.00**	68.10**	WESTERN REGION	71.95	71.52	66.86

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	95-96
FRESH TURKEYS Y TOMS 14-24#	95-96
FROZEN TURKEYS Y HENS 8-16#	78-81
FROZEN TURKEYS Y TOMS 14-24#	76-81
FROZEN TURKEYS Y TOMS 24-28#	77-81

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	88-98
TURKEYS Y TOMS UNDER 22#	87-98
TURKEYS Y TOMS 22-24#	87-98
TURKEYS Y TOMS 24-26#	88-98
TURKEYS Y TOMS 26 LBS & OVER	90-104

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 06-SEP-99

	<u>(8-16#)</u>		<u>(16-24#)</u>	
	<u>HENS</u>	<u>LBS</u>	<u>TOMS</u>	<u>LBS</u>
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	79.67	600	76.00	40
SALES (PROMOTIONS NOT INCLUDED)	79.00	200	76.00	40
SALES (PROMOTIONS ONLY)	80.00	400		
SALES (PRICE TO BE DETERMINED)				

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NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS

BY GEOGRAPHICAL AREAS WEEK ENDING 21-Aug-99
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	<u>---YOUNG TURKEYS---</u>			<u>FRYER</u>	<u>OLD</u>	<u>TOTAL</u>	<u>TKY</u>
	<u>THOUSAND</u>	<u>PW</u>	<u>AVG</u>	<u>RSTR</u>	<u>BAND</u>		<u>AVG</u>
	<u>HEAD</u>	<u>%</u>	<u>CHG</u>	<u>WT</u>	<u>----</u>	<u>THOUSAND</u>	<u>HEAD----</u>
N EAST	844	-4	21.91	(A)	(A)	849	21.96
S ATL	1,845	344	22.51	(A)	(A)	1,859	22.55
N CENT	2,243	-20	27.18	(A)	(A)	2,287	27.14
S CENT	1,009	17	19.43	NONE	NONE	1,009	19.43
WEST	420	8	23.89	(A)	(A)	421	23.97
U.S.TOTAL	6,361(B)	19	23.68	0	64	6,425	23.71

TO DATE
1999 158,357(B) 55 1,186 159,598

TO DATE
1998 168,473(B) 72 1,202 169,747

(A) Not published to avoid disclosing individual operations.
(B) Number of young banded breeder turks included: for the week 21,000 for the year 512,000; last year to date 864,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 21-Aug-99

	<u>FRYER-</u>	<u>YOUNG</u>	<u>OLD</u>	<u>TOTAL</u>
	<u>ROASTERS</u>	<u>TURKEYS</u>	<u>BANDED</u>	
	<u>-----THOUSANDS-----</u>			
HEAD	0	6,361	64	6,425
AVGWT	0.00	23.68	26.73	23.71
LAST WEEK	0	5,342	67	5,409
SAME WEEK YR AGO	23	5,797	41	5,861
AVGWT	8.52	24.61(A)	26.88	24.56
TO-DATE/1999	55	158,357(A)	1,186	159,598
TO-DATE/1998	72	168,473(A)	1,202	169,747

(A) Includes 512,000 young banded breeders in 1999 and 864,000 in 1998.

CALIFORNIA TURKEY SLTR UNDER FED. INSP 21-Aug-99

FRYER/ROASTER 0, TO DATE 0; YOUNG 420 HD, 10,033 LBS,
TO DATE 11,185 HD, 270,392 LBS; OLD 1 HD, TO DATE 190 HD;
TOTAL 421 HD, TO DATE 11,375 HD.

TURKEY MOVEMENT TREND

(IN THOUSAND POUNDS) SLAUGHTER-CERTIFIED RTC TURKEYS

JULY	438,497 *
AUGUST 1-21, 1999	342,048 *
To date 1999	3,281,429 *
To date 1998	3,395,514 *

* PRELIMINARY

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 02 SEPTEMBER 1999.

Undertone steady to firm on 4-8 lb. breasts, mixed on skin added mechanically separated turkey (MST), wing meat and thigh meat barely steady at best, scapula steady. Inquiry fair on tom necks for export to the Caribbean, improved in some areas on tom drums and frozen thigh meat for export to Mexico and Asia. Trading slow on MST with offerings of fresh available and frozen limited. Some processors continue to be reluctant to produce frozen (MST) at current price levels. Grade A frozen 10-12 lb. hock-lock canner pack hens (1 load) 85 cents delivered October.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		T	99.00	40
BREASTS, 4-8 LBS GRADE A—FRESH 2/	139.00		139.00	60
BREASTS, 4-8 LBS PLANT GRADE 2/	92.00-97.00		96.48	134
DRUMSTICKS, TOM		W	18.61	66
DRUMSTICKS, TOM—FRESH				
DRUMSTICKS, HEN		T	18.00	11
WINGS, FULL-CUT, TOM		W	17.83	69
WINGS, FULL-CUT, HEN		W	22.50	20
WINGS, V-TYPE, TOM		W	22.00	40
WINGS, V-TYPE, HEN				
NECKS, TOM	17.00		17.00	40
NECKS, HEN		T	16.00	7
BREASTS, B/S, TOM 3/		F	185.00	40
BREASTS, B/S, TOM—FRESH 3/	190.00		190.00	20
THIGH MEAT	56.50		56.50	20
THIGH MEAT—FRESH	55.50		55.50	20
BREAST TRIM MEAT		R	110.00	15
SCAPULA MEAT		W	75.00	60
TENDERLOINS				
DESTRAPPED TENDERS		W	174.00	240
WING MEAT WITH SKIN		F	65.20	100
MECHANICALLY SEPARATED 4/				
MECHANICALLY SEPARATED—FRESH 4/		F	18.50	20
EXPORT TRADING				
DRUMSTICKS, TOMS	16.00-19.00		17.50	344
WINGS FULL-CUT - TOMS	19.00		19.00	40
WINGS, V-TYPE, TOM	20.00-21.50		20.50	156
TAILS		T	12.50	208
MECHANICALLY SEPARATED 4/		F	17.94	1,000
THIGH MEAT - FROZEN		F	55.11	288

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 03 SEPTEMBER 1999.

Trade sentiment at least steady on fresh tom breast for next week's holiday processing schedules and on fresh destrapped tenderloins. Frozen tom breast meat trade sentiment barely steady with the lower trending price levels starting to apply pressure to the frozen destrapped tenderloin market. Demand fair to good on frozen mechanically separated turkey (MST) for September-early October shipment and on tom drums for export, fresh MST light. Grade A 10-12 lb. breasts (part load) 130, fresh destrapped tenderloins (1 load) 175 cents delivered. For export (spot containers): livers 16, defatted gizzards 69.25.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		T	99.00	40	99.00	40
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	139.00	60	139.00	60
BREASTS, 4-8 LBS PLANT GRADE 2/		R	96.48	134	96.48	134
DRUMSTICKS, TOM	18.00		18.00	120	18.21	189
DRUMSTICKS, TOM—FRESH						
DRUMSTICKS, HEN		T	18.00	11	17.22	51
WINGS, FULL-CUT, TOM	17.00		17.00	80	17.43	152
WINGS, FULL-CUT, HEN	22.00		22.00	40	22.14	69
WINGS, V-TYPE, TOM	22.00		22.00	40	22.13	92
WINGS, V-TYPE, HEN						
NECKS, TOM	16.00-17.00		16.50	160	16.36	316
NECKS, HEN		T	16.00	7	16.00	7
BREASTS, B/S, TOM 3/	175.00-177.00		176.33	60	176.33	60
BREASTS, B/S, TOM—FRESH 3/	189.00-200.00		190.63	320	189.83	940
THIGH MEAT	58.00		58.00	20	58.75	280
THIGH MEAT—FRESH		R	55.50	20	55.50	20
BREAST TRIM MEAT	110.00		110.00	40	110.00	40
SCAPULA MEAT	75.00		75.00	240	75.00	300
TENDERLOINS						
DESTRAPPED TENDERS	175.00		175.00	120	174.33	360
WING MEAT WITH SKIN		F	65.20	100		
MECHANICALLY SEPARATED 4/	20.00		20.00	20	20.00	20
MECHANICALLY SEPARATED—FRESH 4/	17.00-17.50		17.25	160	17.25	160
EXPORT TRADING						
DRUMSTICKS, TOMS	16.00-21.00		17.57	1,032	17.28	2,288
WINGS FULL-CUT - TOMS		R	19.00	40	16.48	248
WINGS, V-TYPE, TOM	21.50-22.00		21.70	260	21.33	780
TAILS	16.00		16.00	40	13.06	248
MECHANICALLY SEPARATED 4/	16.00-19.50		18.36	616	18.36	616
THIGH MEAT - FROZEN	56.00-60.00		57.55	184	57.55	184

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.