



# USDA TURKEY MARKET NEWS REPORT

WEDNESDAY  
JANUARY 13, 1999  
VOL. 46 NO. 05

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE



### DOMESTIC MARKET HIGHLIGHTS

Trade sentiment steady to occasionally weak on whole turkeys. Offerings were in a fully range, mostly light. Inquiries were seasonally limited. No trading reported on hens and toms. The market tone was soft on tom full-cut wings and tom drums, steady on tom v-type wings and necks, barely steady to weak on thigh meat. Supplies of parts were generally available.

### EXPORT MARKET HIGHLIGHTS

Trading centered on tom drums, with lesser volumes of tom full-cut wings, tom and hen v-type wings and thigh meat also moving to ports.

\*\*\*Effective January 4, 1999, all turkey reports are being issued from the Des Moines Market News office. As a result of our review of trade practices and reporting procedures, we have revised the reports to better serve the needs of our customers. Call your local Market News office for further details.\*\*\*

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 12, 1999**

|                      | CURRENT SHIPMENTS 2/ |       |            |                 |             | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |                 |             |
|----------------------|----------------------|-------|------------|-----------------|-------------|----------------------|-----------------|-------------|---------------------|-----------------|-------------|
|                      | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | DEL.<br>PER | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | WTD<br>AVG          | VOLUME<br>(000) | DEL.<br>PER |
| <b>8-16 LB HENS</b>  |                      |       |            |                 |             |                      |                 |             |                     |                 |             |
| EASTERN REGION 3/    | 57-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| CENTRAL REGION 4/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| WESTERN REGION 5/    | 57-62                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| <b>16-24 LB TOMS</b> |                      |       |            |                 |             |                      |                 |             |                     |                 |             |
| EASTERN REGION 3/    | 57-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| CENTRAL REGION 4/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| WESTERN REGION 5/    | 57-62                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 13, 1999**

|                      | CURRENT SHIPMENTS 2/ |       |            |                 |             | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |                 |             |
|----------------------|----------------------|-------|------------|-----------------|-------------|----------------------|-----------------|-------------|---------------------|-----------------|-------------|
|                      | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | DEL.<br>PER | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | WTD<br>AVG          | VOLUME<br>(000) | DEL.<br>PER |
| <b>8-16 LB HENS</b>  |                      |       |            |                 |             |                      |                 |             |                     |                 |             |
| EASTERN REGION 3/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| CENTRAL REGION 4/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| WESTERN REGION 5/    | 55-62                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| <b>16-24 LB TOMS</b> |                      |       |            |                 |             |                      |                 |             |                     |                 |             |
| EASTERN REGION 3/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| CENTRAL REGION 4/    | 55-59                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |
| WESTERN REGION 5/    | 55-62                | -     | -          | -               | -           | -                    | -               | -           | -                   | -               | -           |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 12 JANUARY 1999.

Trade sentiment steady to weak on tom full-cut wings with lower trending prices noted into export channels. Tom drum trade sentiment barely steady at best tom necks steady. Demand light to fair, mostly light on 4-8 lb. breasts. Fresh destrapped tenderloins (1 load) 121 cents delivered. Frozen thigh meat offerings adequate to burdensome. Export trading centered on tom full-cut wings (15 containers and 2 rail-cars) 14.50-18 cents delivered port, light to fair on the balance of items. Export demand slow on frozen thigh meat.

| DOMESTIC TRADING                  | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/       |             | W              | 95.45         | 220          |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |             | R              | 123.00        | 240          |
| BREASTS, 4-8 LBS PLANT GRADE 2/   |             | F              | 87.00         | 800          |
| DRUMSTICKS, TOM                   | 18.50       |                | 18.50         | 40           |
| DRUMSTICKS, TOM—FRESH             |             | F              | 22.00         | 120          |
| DRUMSTICKS, HEN                   |             | F              | 25.00         | 40           |
| WINGS, FULL-CUT, TOM              |             | F              | 21.00         | 51           |
| WINGS, FULL-CUT, HEN              |             | F              | 24.00         | 40           |
| WINGS, V-TYPE, TOM                |             | F              | 25.00         | 90           |
| WINGS, V-TYPE, HEN                | 38.00       |                | 38.00         | 14           |
| NECKS, TOM                        | 24.00       |                | 24.00         | 3            |
| NECKS, HEN                        |             | T              | 19.00         | 12           |
| BREASTS, B/S, TOM 3/              | 170.00      |                | 170.00        | 20           |
| BREASTS, B/S, TOM—FRESH 3/        |             | M              | 169.00        | 240          |
| THIGH MEAT                        |             | F              | 61.00         | 4            |
| THIGH MEAT—FRESH                  |             | W              | 66.00         | 40           |
| BREAST TRIM MEAT                  |             | F              | 79.00         | 31           |
| SCAPULA MEAT                      |             |                |               |              |
| TENDERLOINS                       |             |                |               |              |
| DESTRAPPED TENDERS                | 115.00      |                | 115.00        | 80           |
| WING MEAT WITH SKIN               |             | F              | 58.67         | 120          |
| MECHANICALLY SEPARATED 4/         | 15.00       |                | 15.00         | 160          |
| MECHANICALLY SEPARATED—FRESH 4/   |             | W              | 14.50         | 80           |

#### EXPORT TRADING

|                           |             |   |       |     |
|---------------------------|-------------|---|-------|-----|
| DRUMSTICKS, TOMS          |             | R | 19.74 | 250 |
| WINGS, V-TYPE, TOM        |             | R | 25.16 | 248 |
| TAILS                     | 18.50-20.25 |   | 18.99 | 288 |
| MECHANICALLY SEPARATED 4/ | 12.50       |   | 12.50 | 40  |
| THIGH MEAT - FROZEN       |             |   |       |     |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Without tenderloins. 4/ Product contains 15-20% fat with skin added.

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS

|                              | RANGE |
|------------------------------|-------|
| FRESH TURKEYS Y HENS 8-16#   | 79-84 |
| FRESH TURKEYS Y TOMS 14-24#  | 77    |
| FROZEN TURKEYS Y HENS 8-16#  | 65-69 |
| FROZEN TURKEYS Y TOMS 14-24# | 65-69 |
| FROZEN TURKEYS Y TOMS 24-28# | 69-77 |

#### SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                              | RANGE  |
|------------------------------|--------|
| TURKEYS Y HENS               | 90-115 |
| TURKEYS Y TOMS UNDER 22#     | 85-115 |
| TURKEYS Y TOMS 22-24#        | 87-115 |
| TURKEYS Y TOMS 24-26#        | 87-115 |
| TURKEYS Y TOMS 26 LBS & OVER | 90-115 |

**YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 13 JANUARY 1999.

Unsettledness noted on fresh tom breast meat with trade sentiment barely steady to fully steady, strongest for close trimmed. Undertone steady to barely steady on 4-8 lb. breasts with plant grades the most available, thigh meat barely steady to weak. Some improved 4-8 lb. breast inquiry noted in parts of the Midwest, domestic bulk parts slow. Improved export trading noted on tom wings and slight improvement on tom drums at the lower price levels. For export: 3 containers tom wings 18.75, 1 container hen 2-joint wings 39 cents delivered. Line run fresh 20 lb. and heavier toms (16 loads) 48.50 cents February shipment.

| DOMESTIC TRADING                  | PRICE RANGE   | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|-----------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/       | 95.75         |                | 95.75         | 20           |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |               | R              | 123.00        | 240          |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 87.00         |                | 87.00         | 280          |
| DRUMSTICKS, TOM                   | 21.00         |                | 21.00         | 80           |
| DRUMSTICKS, TOM—FRESH             |               | F              | 22.00         | 120          |
| DRUMSTICKS, HEN                   | 24.00-25.00   |                | 24.50         | 80           |
| WINGS, FULL-CUT, TOM              | 17.00-22.00   |                | 18.29         | 140          |
| WINGS, FULL-CUT, HEN              |               | F              | 24.00         | 40           |
| WINGS, V-TYPE, TOM                |               | F              | 25.00         | 90           |
| WINGS, V-TYPE, HEN                |               | T              | 38.00         | 14           |
| NECKS, TOM                        | 24.00         |                | 24.00         | 20           |
| NECKS, HEN                        |               |                |               |              |
| BREASTS, B/S, TOM 3/              | 165.00        |                | 165.00        | 200          |
| BREASTS, B/S, TOM—FRESH 3/        | 167.00-172.00 |                | 169.50        | 80           |
| THIGH MEAT                        |               | F              | 61.00         | 4            |
| THIGH MEAT—FRESH                  |               | W              | 66.00         | 40           |
| BREAST TRIM MEAT                  |               | F              | 79.00         | 31           |
| SCAPULA MEAT                      |               |                |               |              |
| TENDERLOINS                       |               |                |               |              |
| DESTRAPPED TENDERS                |               | T              | 115.00        | 80           |
| WING MEAT WITH SKIN               | 60.00         |                | 60.00         | 20           |
| MECHANICALLY SEPARATED 4/         |               | T              | 15.00         | 160          |
| MECHANICALLY SEPARATED—FRESH 4/   | 14.00         |                | 14.00         | 40           |

#### EXPORT TRADING

|                           |             |   |       |     |
|---------------------------|-------------|---|-------|-----|
| DRUMSTICKS, TOMs          | 19.75-21.00 |   | 20.09 | 444 |
| WINGS, V-TYPE, TOM        |             | R | 25.16 | 248 |
| TAILS                     |             | T | 18.99 | 288 |
| MECHANICALLY SEPARATED 4/ |             | T | 12.50 | 40  |
| THIGH MEAT - FROZEN       | 59.00       |   | 59.00 | 52  |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Without tenderloins. 4/ Product contains 15-20% fat with skin added.

#### BREEDER TURKEYS CERTIFIED IN CALIFORNIA POULTRY HEALTH BOARD

| SEASON            | WEEK ENDING 01/13/99<br>ACCUMULATED |                 |                 |
|-------------------|-------------------------------------|-----------------|-----------------|
|                   | HEAVY<br>WHITE                      | HEAVY<br>WHITES | ALL<br>BREEDERS |
| JULY 1 TO JUNE 30 |                                     |                 |                 |
| 1998-99           | 40,618                              | 259,015         | 259,365         |
| 1997-98           | 2,022                               | 278,510         | 278,760         |

#### USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

|                |          |               |                         |
|----------------|----------|---------------|-------------------------|
| Washington, DC | Voice    | (202)720-6911 | Grover T. Hunter, Chief |
| Atlanta, GA    | Voice    | (404)562-5850 | Johnny Freeman, OIC     |
|                | Recorded | (404)562-5856 |                         |
| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown, OIC         |
| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins, OIC     |
|                | Recorded | (515)284-4545 |                         |
| Bell, CA       | Voice    | (213)269-4154 | Jim Derby, OIC          |
|                | Recorded | (213)260-4676 |                         |