



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week are trending mostly unchanged. Trade sentiment was irregular, but generally no better than steady. Retail demand was light to moderate, best where features were planned or in progress. Food service was light to moderate with limited fast food features. Supplies were mixed, but overall at least adequate to at times ample for trade needs. In the parts structure, movement was light to instances moderate. Breast items were at least adequate with discounts noted. Dark meat was readily available, and wings were sufficient as seasonal interests approached. In production areas, live supplies were moderate to heavy. Weights were desirable to heavy, mostly desirable.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 9/13/04-09/17/04 (cents per lb)

### US GRADE A

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
(Including branded product)				
Delivered to First Receivers				
Chicago	58.00-61.00	44.00-78.50	61.03	30
Los Angeles	84.00			
New York	60.00-63.00			
Southeast Area FOB Dock Equivalent				
Mississippi	74.00-77.00	55.00-80.00	76.85	81

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 78.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
986	74.17-80.50	78.33

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	231.50	1,444
BREASTS - B/S	187.00	5,528
BREASTS - WHOLE	105.50	1,539
THIGH MEAT - B/S	79.50	1,078
LEG QUARTERS	31.50	7,550
WINGS	111.50	2,980

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices for next week's deliveries into the Chicago area were unchanged from Tuesday's final. Heavy broiler/fryer offerings remained ample on a weak market undertone while smaller birds were in balance with a steady market tone. Retail demand was light to moderate, although several businesses were noting fairly good demand, especially for planned features. Food service demand was light to moderate. Floor stocks were in a full range. Weights were mostly desirable. Parts offerings were at least adequate and for the most part fully adequate to ample. Trade interest varied, light to at times moderate. The market tone was steady to barely steady on leg quarters and wings and weak on remaining parts.

**SOUTHERN BROILER** Trade sentiment was barely steady to weak entering the weekend. Retail and food service demand was fair at best with limited trading. Supplies of all sizes were adequate to fully sufficient to satisfy trade needs. In the parts structure, movement was slow to fair. Wings were adequate and moving seasonally well. Breast items were at least adequate, and dark meat was readily available. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Preliminary majority prices were unchanged. Trade sentiment was steady to barely steady. Offerings were adequate to readily available for the fair buyers' interest. Sizes trended heavy. Discounts often noted on excess product. Retailer demand was moderate to fairly good best where featured. Dealers anticipated satisfactory weekend clearances. The market

tone was weak on breast and about steady on balance of parts.

**Ads noted** (per pound unless otherwise stated):

**Arizona** - whole body 57-159, boneless breast 199-399, boneless breast fillet 399, boneless thigh meat 299, split breast 199-269, leg quarters 99, 2 piece wings 179, marinated wingettes 199, drumstick 3# bag IQF 264, thigh 3# bag IQF 264; **Colorado** - whole body 69, boneless breast organic 599, boneless breast fillets 399, boneless thigh meat 229, split breast 199-229, leg quarter 89, drumstick 99, thigh 99, **(deli food service** - rotisserie 499-549 each); **Idaho** - whole cut-up 99, boneless breast 197-299, boneless breast tenders 299, drumstick 79 and 4# bag IQF 299, thigh 79 and 4# bag IQF 299, chicken kabob 599, **(deli food service** - fried 122 piece mixed 699); **Northern California** - whole body 99-169, whole cut-up 169, boneless breast 499-549 and 2.5# bag IQF 7.99, boneless breast fillets 399, boneless breast tenders 2.5# bag IQF 7.99, split breast 199-279; **Southern California** - whole body 59-99, whole cut-up 119-169, cornish hen 169, boneless breast 197-299, boneless breast 2.5# IQF 799, boneless breast marinated 247-499, boneless breast and thigh meat combo 269, boneless thigh meat 178, boneless leg meat marinated 127-128, leg quarters 49-79, leg quarters seasoned 89, thigh and drumstick combo pack 77, thigh 49-199 and 4# bag IQF 300, drumstick 69-199, drumstick 4# bag IQF 300 and 5# bag frozen 295, boneless skinless chicken kabob 299, **(deli food service** - fried mixed 8 piece 499, 8 piece drumstick and thigh 399, breast tenders 399, 1 piece barbeque leg quarter 100, rotisserie 478 each).

**NORTHEAST BROILER/FRYERS** Trucklot buying activity on ready-to-cook whole broiler/fryers increased slightly under normal weekend business but was generally noted as fair at best. Offerings of the 3 pound birds were mixed in a full range and varied by location. The balance of sizes were at least sufficient. In the parts complex, boneless-skinless breasts remained fully adequate to ample. Bone-in breasts were at least sufficient, but noted as in a more manageable position. Leg quarters were clearing satisfactorily.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds entering the weekend was moderate to good. Offerings varied from plant to plant, and were generally noted as no more than adequate on the 3 pound size, fully adequate on the balance. Live supplies were moderate; weights were mostly desirable to heavy. Processor schedules were moderately heavy and included spot operations on Saturday to makeup for unplanned curtailment in production during the week. Less than trucklot asking prices were unchanged at 63 to 77 cents. Trade sentiment was about steady. In the parts complex, availability differed from seller to seller, but was fully adequate overall. \*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE		58-81
WEIGHTED AVERAGE		66.27
NO. OF BOXES		8,324
CUMULATIVE	09/06/04-09/10/04	66.01
	09/08/03-09/12/03	63.06
NO. OF BOXES	09/06/04-09/10/04	31,607
	09/08/03-09/12/03	47,505

7 of 7 plants reporting.

SEP 09

**SOUTHERN STATES BROILER/FRYER PARTS**

SEP 10

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	TOO FEW TO REPORT				TOO FEW TO REPORT				2706	123.88
TENDERLOINS	203	170.00-245.00	175-180	181.80	275	175.00-245.00	-	197.44	931	185.59
BREAST - LINE RUN	130	92.00-120.00	-	98.92	87	89.00-120.00	90-93	91.64	479	92.52
FRONT HALVES	TOO FEW TO REPORT				80	53.00-62.00	-	56.5	375	59.69
LEGS	65	32.00-36.00	32-34	33.08	81	30.00-51.00	30-34	33.3	242	33.73
LEG QUARTERS (BULK)	515	24.00-29.00	25-26	25.66	548	23.00-32.00	25-26	26.13	2093	25.73
LEG QUARTERS (4/10)	883	25.00-32.00	26-28	27.68	1155	24.00-32.00	26-28	26.84	3874	27.01
WINGS (WHOLE)	296	90.00-110.00	90-93	96.15	301	89.00-110.00	90-93	92.19	1517	94.04
WINGS (CUT)	423	110.00-119.00	114-118	115.44	360	110.00-119.00	114-119	114.89	1608	115.67
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				216	34.59
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				111	41.17
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				270	84.26

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 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
 TRADING FOR SEP 09, 2004 F.O.B. DOCK.

\*\*\*\*\*  
 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
 TRADING FOR SEP 10, 2004 F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
41.50 - 49.00	44.21	38.50 - 47.00	41.32	43.01

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Trucklot buying activity increased slightly but was generally no better than fair beyond regular weekend business. Offerings of boneless-skinless breasts remained available and bone-in breasts were mixed, but at least adequate overall. Dark meat cuts were fully sufficient. Movement into retail and distributive channels was lackluster. The market tone was barely steady. ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

ITEM	CURRENT NEG			CURRENT NEG			WEEKLY		
	TRADING*	WTD AVG**	VOL/LBS	TRADING*	WTD AVG**	VOL/LBS	WTD AVG	VOL/LBS	
BREAST - B/S	145-150	153.61	561,104	145-150	153.13	745,081	151.84	2,621,100	
TENDERLOINS	185-190	185.74	63,580	185-190	175.55	126,800	173.85	506,230	
BREAST - WITH RIBS	85-86	96.43	126,760	85-86	92.77	134,360	93.98	560,920	
BREAST - LINE RUN	85	87.57	138,440	85	86.42	71,760	87.37	413,560	
LEGS	45-46	39.77	228,202	45-46	43.65	345,400	40.08	1,161,080	
LEG QUARTERS (BULK)	30-31	32.57	416,922	30-31	32.23	465,441	31.94	1,733,286	
DRUMSTICKS	31-32	39.10	144,160	31-32	39.18	160,740	36.66	667,279	
THIGHS	24-25	37.94	73,596	24-25	37.00	103,100	36.96	425,711	
B/S THIGHS	69-70	67.26	70,680	69-70	70.96	63,920	69.90	284,280	
WINGS (WHOLE)	100-101	112.34	114,440	100-101	113.30	95,200	109.47	507,680	
BACKS AND NECKS (STRIPPED)	10-12	11.09	33,800	10-12	11.82	23,760	11.58	93,320	
LIVERS (5 POUND TUBS)	30-35	28.22	20,520	30-35	26.02	23,000	26.87	81,000	
GIZZARDS (HEARTS)	55-60	59.57	16,840	55-60	60.22	14,600	58.42	77,680	

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS	
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
	09/10	09/09	09/08	09/07	09/08	09/07	09/03	09/01		
Alabama	4,959	4,106	4,114	3,979	5.31	5.27	5,141	5.23		
Arkansas	7,368	5,567	5,411	5,310	5.19	5.22	6,465	5.11		
Delmarva	2,482	2,248	2,263	2,184	5.67	5.73	2,719	5.58		
KY-LA-TN	2,584	2,105	2,055	2,142	5.13	5.10	2,831	5.00		
Mississippi	3,574	3,122	3,057	3,055	5.48	5.47	3,289	5.47		
North Carolina	2,754	2,553	2,435	2,401	6.46	6.40	3,701	6.41		
Texas	2,467	2,467	2,512	2,502	5.23	5.30	2,559	5.09		
Total	26,188	22,168	21,847	21,573	5.44	5.44	26,705	5.37		
Mon-Fri	101,363(A)						113,798(A)			

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 10-Sep-04 and 11-Sep-04 is estimated to be 39,180,000 head down 2.23 percent from a week ago and up 16.34 percent from a year ago. (Last week 40,074,000, last year 33,678,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 11-Sep-04 is estimated to be 148,775,000 head down 11.32 percent from a week ago, and down 6.14 percent from a year ago. (Last week 167,764,000, last year 158,505,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS**

	RANGE
FRYERS	97-99
ROASTERS 4# & UP	107
HENS UNDER 5#	
HENS OVER 5#	73-79
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	DRY PACK 116
	ICE PACK 107-108
ROASTERS 4# & UP	ICE PACK 108-109
	DRY PACK 110
HENS OVER 5#	ICE PACK 93
	DRY PACK 93-95
DUCKS	170-185

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 28-Aug-04 (Preliminary),

	(A) Fast food/ Food service	(B) Retail	(C) Deboning
	4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Up
-----THOUSANDS-----			

Head	26,593	17,949	52,920
Avg Weight	3.80	4.70	6.26
% of total /1	27%	18%	54%

## Comparisons

Last week	30,730	17,452	52,672
Avg Weight	3.60	4.69	6.27
% of total /1	30%	17%	52%

Same week, yr ago /2	12,599	31,103	35,944
Avg Weight	3.90	4.69	6.02
% of total /1	16%	39%	45%

To date/2004	904,829	735,645	1,544,592
To date/2003	806,357	804,319	1,529,379

/1 May not total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** (Preliminary)

W/E 04-Sep-04	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
-----THOUSANDS-----					
Head	167,764	1,464	1,571	3,035	467
Avg Wt	5.16	3.35	8.08	5.80	6.61
Last week	164,670	1,296	1,571	2,867	455
Same wk yr ago	137,041	980	1,378	2,358	293
Avg Wt	5.15	3.33	7.83	5.96	6.75
To-date/2004	5,479,282	47,691	46,694	94,385	16,319
To-date/2003	5,381,911	52,974	48,905	101,879	14,418

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 163.9 million head. Estimated U.S. slaughter for this period was 169.8 million head, or 5.9 million more than estimated available.

**GRAYSTONE SMALL ANIMAL AUCTION -** SEPTEMBER 07, 2004  
PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE	RANGE
Pekin Ducks	1.75 - 2.25ea.	Silkie 2.00 - 3.25 ea.
Red Fowl 4-5 LBS	.35 - .40	Pigeons 2.00 - 2.25 ea.
Red Fowl 5-6 LBS	.40 - .50	White Pigeons 3.00 - 3.25 ea.
Crossbred Fowl 5-9 LBS	.90 - 1.05	Rabbits 4-6 LBS .85 - .90
Crossbred Roosters 4-6 LBS	1.10 - 1.20	Rabbits 6-9 LBS .85 - .90
Crossbred Roosters 7-11 LBS	.60 - .70	Bunnies 3.00 - 8.00 ea.
Guinea Fowl	1.05 - 1.10	Guinea Pigs .75 - 2.00 ea.
Banty Roosters	3.50 - 4.50ea.	Kid Goats 30.00 - 34.00 ea.
Banty Hens	2.00 - 2.25ea.	Doves 3.00 - 4.50 ea.
		Pullets 4-6 LBS .80 - .90
		Total Coops Sold 444

**EASTERN REGION MISCELLANEOUS POULTRY** FOR CURRENT DELIVERY FOR THE WEEK OF 06-SEPTEMBER-2004

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	143-145	149-151

MIDWEST MOSTLY	127-131	128-133
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**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	76.00-85.00	80.00-85.00
VACUUM PACKED (6-9 PER BOX)	65.00-85.00	65.00-70.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-71.28
14 OZ.	66.96-77.92
16 OZ.	73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices this week were unchanged.

The trade sentiment remained steady. Demand was moderate to fairly good. Schedules were full-time. Weights were in the desirable range. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.50, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 06-SEPTEMBER -2004

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS MOSTLY	116-134	118-139

**ESTIMATED U.S. FRYER SLAUGHTER/  
FRYER AVAILABILITY COMPARISON**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
July	31 163.7	166.4	98%	5.26
August	7 161.5	164.8	98%	5.32
	14 163.0	165.1	99%	5.18
	21 165.8	165.5	100%	5.18
	28 166.7	165.0	101%	5.30
September	4 169.8	163.9	104%	5.16
Year to date	5545.9	5635.8	98%	
September	11 163.0			
	18 163.4			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection					
-----THOUSANDS-----					
W/E	09/11/04	09/04/04	% CHG	09/13/03	% CHG
Broilers	148,775	167,764*	-11.32	158,505*	-6.14
Cattle	541	640	-15	749*	-28
Hogs	1,855	2,037	-09	1,963*	-06

\*ACTUAL

**NATIONAL CANNER FOWL MARKET** Trading was too few to report sales on heavy canners; light canners were generally unchanged when compared to a week earlier. Demand was moderate to at least moderate for light canners; fair to instances good for heavies with most supplies being used internally. Offerings were well cleared and were about adequate to adequate. Processing schedules were normal to less than normal. Trade sentiment was at least steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS</b> (LINE RUN WITHOUT NECKS)	<b>HEAVY CANNER HENS</b> (WITHOUT NECKS)
26-33 MAJORITY 27-28	TOO FEW TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b> (LINE RUN WITHOUT NECKS)	<b>HEAVY CANNER HENS</b> (WITHOUT NECKS)
27-34 MAJORITY 30-31.5	TOO FEW TO REPORT

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Prices were unchanged when compared to last week. Demand was moderate with offerings of spent hens were sufficient for current trade needs. Processing schedules were less than normal. Opinions on removal costs were generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	5-11	8 -10

**SOUTH CENTRAL LIGHT LIVE HEN** Trading levels were too few to report. Demand was light. Schedules were as desired. Finished sales were fair. Costs of disposal were expected to remain steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	

**NORTH CENTRAL LIGHT LIVE HEN** Majority prices were unchanged to lower. Demand was fair to good while offerings were in close balance to adequate. Trade sentiment continued steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	5-9	5

**HEAVY TYPE HENS (7 POUNDS AND UP) \***

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 13-SEP-04

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was mostly moderate for generally adequate to at least adequate offerings. Processing schedules for next week were noted as normal to less than normal. Sales of finished product were well cleared. The undertone was steady.

<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT
AT FARM PRODUCER LOADING	TOO FEW TO REPORT
FOB PLANT	TOO FEW TO REPORT

**SOUTH CENTRAL LIVE HEAVY-TYPE HENS** Negotiations were too few to report. Demand was light. Offerings were fully adequate. Schedules were normal. Trade sentiment was about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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**WEST COAST LIGHT LIVE HEN** Plants worked reduced slaughter schedules due to the Monday holiday. Demand was moderate. Offerings in fairly good balance overall.